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**Asset Management Segment**  
**Revenue From Contracts With Customers**  
**Third Quarter 2019**

(in millions, unaudited)

							Prior Year Comparisons						
					Year-to-Date		Qtr Chg - 3Q		YTD Chg - 3Q				
	3 Qtr 2018	4 Qtr 2018	1 Qtr 2019	2 Qtr 2019	3 Qtr 2019	2018	2019	Diff.	%	Diff.	%	Diff.	%
<b>Revenues</b>													
Management and financial advice fees:													
Asset management fees:													
Retail	\$ 479	\$ 443	\$ 429	\$ 442	\$ 448	\$ 1,431	\$ 1,319	\$ (31)	(6)%	\$ (112)	(8)%	\$ 6	1 %
Institutional	125	108	104	111	135	345	350	10	8 %	5	1 %	24	22 %
Advisory fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Financial planning fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Transaction and other fees	48	46	46	47	48	144	141	-	-	(3)	(2)%	1	2 %
Total management and financial advice fees	652	597	579	600	631	1,920	1,810	(21)	(3)%	(110)	(6)%	31	5 %
Distribution Fees:													
Mutual funds	64	59	57	60	59	201	176	(5)	(8)%	(25)	(12)%	(1)	(2)%
Insurance and annuity	44	42	41	43	43	131	127	(1)	(2)%	(4)	(3)%	-	-
Other products	-	-	-	-	-	-	-	-	-	-	-	-	-
Total distribution fees	108	101	98	103	102	332	303	(6)	(6)%	(29)	(9)%	(1)	(1)%
Other revenues	-	1	1	3	-	2	4	-	-	2	#	(3)	#
<b>Total revenue from contracts with customers</b>	<b>760</b>	<b>699</b>	<b>678</b>	<b>706</b>	<b>733</b>	<b>2,254</b>	<b>2,117</b>	<b>(27)</b>	<b>(4)%</b>	<b>(137)</b>	<b>(6)%</b>	<b>27</b>	<b>4 %</b>
Revenue from other sources	12	7	11	7	8	51	26	(4)	(33)%	(25)	(49)%	1	14 %
Total segment gross revenues	772	706	689	713	741	2,305	2,143	(31)	(4)%	(162)	(7)%	28	4 %
Banking and deposit interest expense	-	-	-	1	(1)	-	-	(1)	-	-	-	(2)	#
Total segment net revenues	772	706	689	712	742	2,305	2,143	(30)	(4)%	(162)	(7)%	30	4 %
Less: intersegment revenues	13	13	13	14	13	37	40	-	-	3	8 %	(1)	(7)%
<b>Total net revenues</b>	<b>\$ 759</b>	<b>\$ 693</b>	<b>\$ 676</b>	<b>\$ 698</b>	<b>\$ 729</b>	<b>\$ 2,268</b>	<b>\$ 2,103</b>	<b>\$ (30)</b>	<b>(4)%</b>	<b>\$ (165)</b>	<b>(7)%</b>	<b>\$ 31</b>	<b>4 %</b>

# Variance equal to or greater than 100%.