

# Ameriprise Financial Invested Assets

June 30, 2020

# Net Unrealized Gain/(Loss) by Investment Type

(\$ millions)	Amortized Cost	Fair Value	% of Total Invested Assets	Unrealized Gain (Loss) last quarter <sup>4</sup>	Unrealized Gain (Loss) this quarter <sup>4</sup>	Change in Unrealized <sup>5</sup>
Cash and cash equivalents	\$ 7,654	\$ 7,654	16 %	\$ -	\$ -	\$ -
Corporate debt securities - Investment Grade	10,142	11,618	25 %	651	1,476	825
Corporate debt securities - High Yield	1,055	1,079	2 %	(142)	24	166
Residential mortgage backed securities - Agency	6,184	6,302	13 %	62	118	56
Residential mortgage backed securities - Re-Remic	113	116	-	(1)	3	4
Residential mortgage backed securities - Prime	1,206	1,219	3 %	(28)	13	41
Residential mortgage backed securities - Alt-A	2,170	2,208	5 %	(49)	38	87
Residential mortgage backed securities - Subprime	110	111	-	(3)	1	4
Asset backed securities <sup>1</sup>	2,800	2,813	6 %	(45)	13	58
Commercial mortgage backed securities	5,731	5,880	13 %	(83)	149	232
State and municipal obligations	1,092	1,365	3 %	230	273	43
US government and agency obligations	1,464	1,465	3 %	4	1	(3)
Other AFS <sup>2</sup>	251	266	1 %	1	15	14
<b>Total cash, cash equivalents and available-for-sale securities</b>	<b>\$ 39,972</b>	<b>\$ 42,096</b>	<b>90 %</b>	<b>\$ 597</b>	<b>\$ 2,124</b>	<b>\$ 1,527</b>
Commercial mortgage loans, net of allowance for credit losses	2,788	2,788	6 %	-	-	-
Residential mortgage loans	21	21	-	-	-	-
Policy loans	856	856	2 %	-	-	-
Other investments, net of allowance for credit losses <sup>3</sup>	1,101	1,101	2 %	-	-	-
<b>Total Invested Assets</b>	<b>\$ 44,738</b>	<b>\$ 46,862</b>	<b>100 %</b>	<b>\$ 597</b>	<b>\$ 2,124</b>	<b>\$ 1,527</b>

## Below Investment Grade as a % of Total Invested Assets

4 %

- Limited alternative asset portfolio:
  - No credit default swaps or structured credit exposures in the corporate bond portfolio
  - No securities lending or private equity
  - Limited deeply subordinated debt securities and CLOs, equities, and hedge funds

<sup>1</sup> Asset backed securities excludes \$29 million in exposure to consolidated CLOs.

<sup>2</sup> Other AFS includes primarily foreign government bonds and obligations.

<sup>3</sup> Other investments include primarily syndicated loans, affordable housing partnerships, credit card receivables, and seed money.

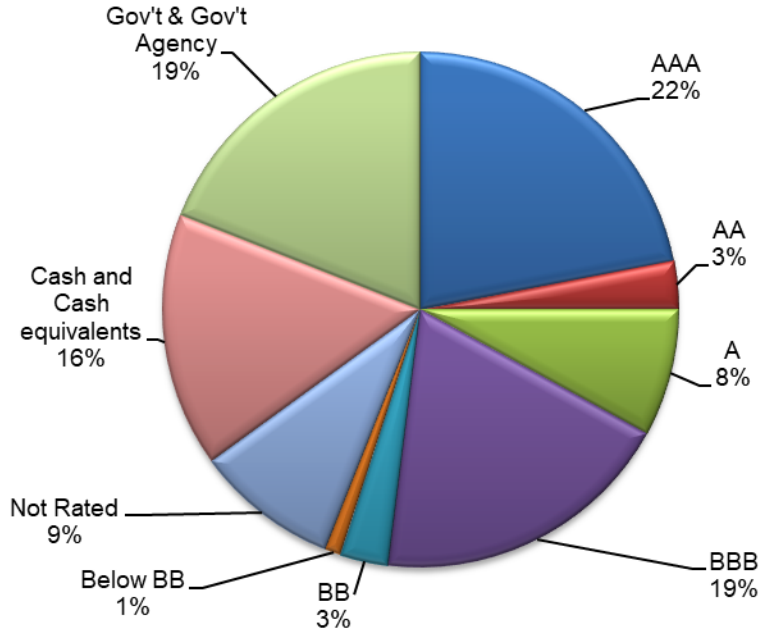
<sup>4</sup> Includes allowance for credit losses on AFS securities of \$14 million this quarter; \$13 million last quarter.

<sup>5</sup> Includes an increase in allowance for credit losses on AFS securities of \$1 million from last quarter.

# Gross Unrealized Losses

(\$ millions)	Less than 12 months		12 months or more		Total		
	Fair Value	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss	% of Total Unrealized Loss
Corporate debt securities - Investment Grade	\$ 90	\$ (2)	\$ 25	\$ (2)	\$ 115	\$ (4)	3 %
Corporate debt securities - High Yield	317	(38)	15	(7)	332	(45)	30 %
Residential mortgage backed securities - Agency	1,070	(1)	780	(3)	1,850	(4)	3 %
Residential mortgage backed securities - Re-Remic	56	(1)	13	-	69	(1)	1 %
Residential mortgage backed securities - Prime	353	(2)	-	-	353	(2)	1 %
Residential mortgage backed securities - Alt-A	275	(4)	7	(1)	282	(5)	3 %
Residential mortgage backed securities - Subprime	20	-	-	-	20	-	-
Asset backed securities	1,308	(25)	171	(4)	1,479	(29)	19 %
Commercial mortgage backed securities	1,433	(54)	140	(2)	1,573	(56)	37 %
State and municipal obligations	55	(2)	4	-	59	(2)	1 %
Other AFS	22	(1)	10	(2)	32	(3)	2 %
<b>Total cash, cash equivalents and available-for-sale securities</b>	<b>\$ 4,999</b>	<b>\$ (130)</b>	<b>\$ 1,165</b>	<b>\$ (21)</b>	<b>\$ 6,164</b>	<b>\$ (151)</b>	<b>100 %</b>

# Invested Assets by Rating



Total Fair Value is \$46.9 billion

- High quality investment portfolio
  - Cash and cash equivalents at 16% of the portfolio
  - Governments, Agencies, and AAA-rated securities comprise 41% of the portfolio
  - Within the BBB-rated exposure, the vast majority is in the Consumer Non-Cyclical, Communications, Energy, and Utilities industries – primarily regulated, asset-rich, non-cyclical industries and issuers
    - Biased toward asset-rich companies with strong cash flow generating capabilities
    - Focus on seniority in the capital structure and proximity to the assets (e.g. from structural standpoint, first mortgage or operating company level securities)
  - Below investment grade securities at 4% of the portfolio
- “Not Rated” category is comprised primarily of direct mortgage loans and policy loans

## Corporates - Investment Grade

(\$ millions)	3/31/2020			6/30/2020			Change in Unrealized
	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	
Consumer Non-Cyclical	\$ 2,965	\$ 3,105	\$ 140	\$ 2,961	\$ 3,289	\$ 328	\$ 188
Utilities	2,449	2,665	216	2,593	2,974	381	165
Energy	1,589	1,568	(21)	1,530	1,823	293	314
Communications	1,126	1,307	181	1,090	1,341	251	70
Capital Goods	777	805	28	703	749	46	18
Transportation	625	684	59	630	729	99	40
Consumer Cyclical	239	276	37	235	285	50	13
Basic Industries	156	159	3	156	171	15	12
REITs	84	84	-	84	86	2	2
Insurance/HMO's	75	79	4	77	84	7	3
Banking	18	20	2	18	20	2	-
Finance	65	67	2	65	67	2	-
	<b>\$ 10,168</b>	<b>\$ 10,819</b>	<b>\$ 651</b>	<b>\$ 10,142</b>	<b>\$ 11,618</b>	<b>\$ 1,476</b>	<b>\$ 825</b>

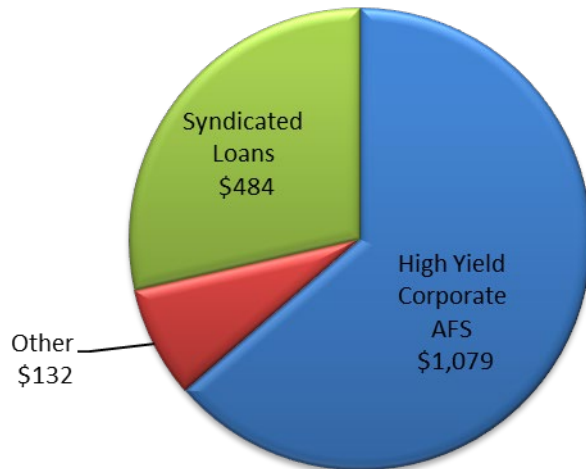
# Below Investment Grade Summary

(\$ millions)	Amortized Cost	Fair Value	% of Total Invested Assets	Unrealized Gain (Loss) last quarter <sup>1</sup>	Unrealized Gain (Loss) this quarter <sup>1</sup>	Change in Unrealized <sup>2</sup>
<b>Total Below Investment Grade</b>	\$ 1,670	\$ 1,695	4%	\$ (146)	\$ 25	\$ 171

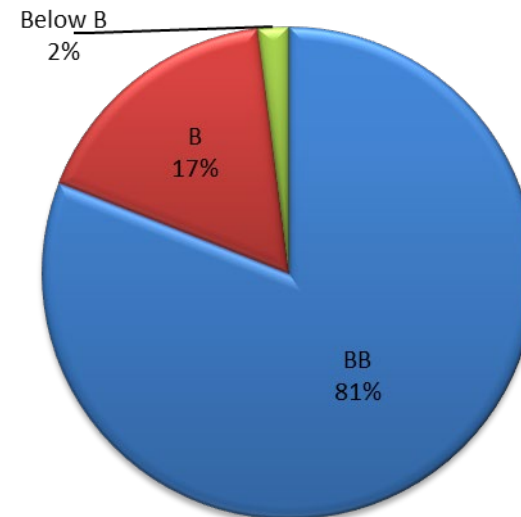
<sup>1</sup> Includes allowance for credit losses on AFS securities of \$14 million this quarter; \$13 million last quarter.

<sup>2</sup> Includes an increase in allowance for credit losses on AFS securities of \$1 million from last quarter.

Fair Value (\$ millions)



Ratings



# Residential Mortgage Backed Securities Agency

(\$ millions)	3/31/2020			6/30/2020			Change in Unrealized
	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	
Agency	\$ 6,775	\$ 6,837	\$ 62	\$ 6,184	\$ 6,302	\$ 118	\$ 56

WAL: 3.8 yrs Effective Duration: 1.8 yrs Effective Convexity: 0.8
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# Residential Mortgage Backed Securities Non-Agency

(\$ millions)	Investment Grade		BB & Below / Other		Total	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>Prime</b>						
Original Securitization	\$ 1,195	\$ 1,208	\$ 11	\$ 11	\$ 1,206	\$ 1,219
Re-Remic <sup>(1)</sup>	21	21	-	-	21	21
<b>Alt-A</b>						
Original Securitization	2,154	2,194	16	14	2,170	2,208
Re-Remic <sup>(1)</sup>	59	58	-	-	59	58
<b>Subprime</b>						
Original Securitization	110	111	-	-	110	111
Re-Remic <sup>(1)</sup>	33	37	-	-	33	37
<b>Total Non-Agency RMBS</b>	<b>\$ 3,572</b>	<b>\$ 3,629</b>	<b>\$ 27</b>	<b>\$ 25</b>	<b>\$ 3,599</b>	<b>\$ 3,654</b>

(\$ millions)	3/31/2020			6/30/2020			Change in Unrealized
	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	
<b>Prime</b>							
Original Securitization	\$ 803	\$ 775	\$ (28)	\$ 1,206	\$ 1,219	\$ 13	\$ 41
Re-Remic <sup>(1)</sup>	25	25	-	21	21	-	-
<b>Alt-A</b>							
Original Securitization	1,907	1,858	(49)	2,170	2,208	38	87
Re-Remic <sup>(1)</sup>	71	69	(2)	59	58	(1)	1
<b>Subprime</b>							
Original Securitization	117	114	(3)	110	111	1	4
Re-Remic <sup>(1)</sup>	36	37	1	33	37	4	3
<b>Total Non-Agency RMBS</b>	<b>\$ 2,959</b>	<b>\$ 2,878</b>	<b>\$ (81)</b>	<b>\$ 3,599</b>	<b>\$ 3,654</b>	<b>\$ 55</b>	<b>\$ 136</b>

(1) Re-Remics of mortgage backed securities are prior vintages with cash flows structured into senior and subordinated bonds. Credit enhancement has been increased through the Re-Remic process on the securities the company owns.



# Asset Backed Securities

(\$ millions)	Agency		AAA		AA		A		BBB		BB & Below / Other <sup>(1)</sup>		Total	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>Non-Residential ABS</b>														
Small Business Administration	\$ 14	\$ 15	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14	\$ 15
Auto	-	-	382	383	131	131	80	79	-	-	-	-	593	593
Student Loan	13	12	635	630	72	72	31	42	-	-	11	14	762	770
CLOs	-	-	968	959	-	-	-	-	-	-	4	2	972	961
Other	-	-	189	199	-	-	270	275	-	-	-	-	459	474
<b>Total Non-Residential ABS</b>	<b>\$ 27</b>	<b>\$ 27</b>	<b>\$ 2,174</b>	<b>\$ 2,171</b>	<b>\$ 203</b>	<b>\$ 203</b>	<b>\$ 381</b>	<b>\$ 396</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 15</b>	<b>\$ 16</b>	<b>\$ 2,800</b>	<b>\$ 2,813</b>

(\$ millions)	3/31/2020			6/30/2020			Change in Unrealized
	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	
<b>Non-Residential ABS</b>							
Small Business Administration	\$ 15	\$ 16	\$ 1	\$ 14	\$ 15	\$ 1	\$ -
Auto	267	263	(4)	593	593	-	4
Student Loan	768	757	(11)	762	770	8	19
CLOs	656	622	(34)	972	961	(11)	23
Other	423	426	3	459	474	15	12
<b>Total Non-Residential ABS</b>	<b>\$ 2,129</b>	<b>\$ 2,084</b>	<b>\$ (45)</b>	<b>\$ 2,800</b>	<b>\$ 2,813</b>	<b>\$ 13</b>	<b>\$ 58</b>

<sup>(1)</sup> Includes interests in CLOs where we hold the unrated equity tranche.

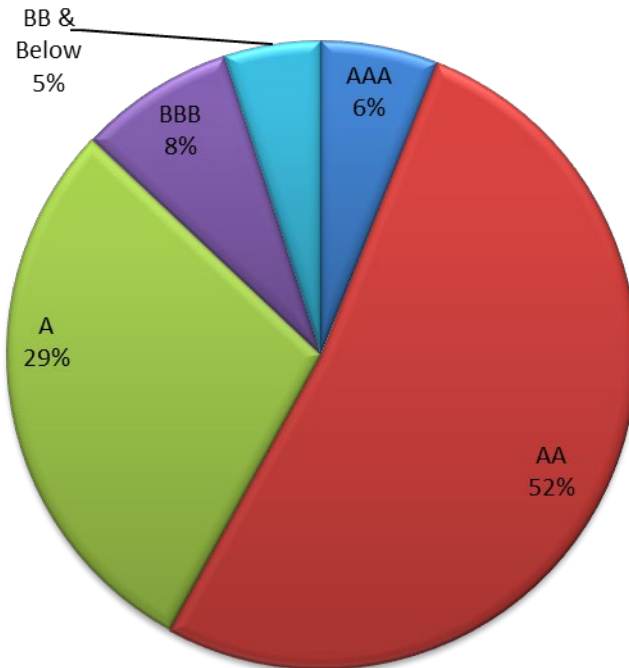
# Commercial Mortgage Backed Securities Rating & Vintage

(\$ millions)	Agency		AAA		AA		A		BBB		BB & Below		Total	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>CMBS</b>														
2006	2	2	76	77	-	-	-	-	-	-	-	-	78	79
2009 & later	1,218	1,241	4,435	4,560	-	-	-	-	-	-	-	-	5,653	5,801
<b>Total CMBS</b>	<b>\$ 1,220</b>	<b>\$ 1,243</b>	<b>\$ 4,511</b>	<b>\$ 4,637</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,731</b>	<b>\$ 5,880</b>

(\$ millions)	3/31/2020			6/30/2020			Change in Unrealized
	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	
<b>CMBS</b>							
2006	80	79	(1)	78	79	1	2
2009 & later	5,398	5,316	(82)	5,653	5,801	148	230
<b>Total CMBS</b>	<b>\$ 5,478</b>	<b>\$ 5,395</b>	<b>\$ (83)</b>	<b>\$ 5,731</b>	<b>\$ 5,880</b>	<b>\$ 149</b>	<b>\$ 232</b>

# Municipal Bonds

(\$ millions)	3/31/2020			6/30/2020			Change in Unrealized
	Amortized Cost	Fair Value	Net Unrealized Gain (Loss)	Amortized Cost	Fair Value	Net Unrealized Gain (Loss)	
<b>Municipal Bonds</b>	\$ 1,100	\$ 1,330	\$ 230	\$ 1,092	\$ 1,365	\$ 273	\$ 43



Number of Issuers: 85

# Direct Commercial Mortgage Loans

## Region & Property Type

(\$ millions)		
Region	Amort. Cost	% of Total
East North Central	\$ 249	9%
East South Central	120	4%
Middle Atlantic	188	7%
Mountain	248	9%
New England	55	2%
Pacific	839	30%
South Atlantic	729	26%
West North Central	210	7%
West South Central	178	6%
	<b>\$ 2,816</b>	<b>100%</b>

(\$ millions)		
Property Type	Amort. Cost	% of Total
Apartments	\$ 719	26%
Hotel	50	2%
Industrial	439	16%
Mixed Use	89	3%
Office	402	14%
Other	205	7%
Retail	912	32%
	<b>\$ 2,816</b>	<b>100%</b>

LTV	46%
60+ day delinquencies	0.0%
Coverage	2.72

Allowance for credit losses	\$ (28)
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- Portfolio of commercial loans is well diversified geographically and by property type
- As of June 30, 2020 the company had no delinquent loans and no REO properties
- Average loan to value ratio of 46%, debt service coverage ratio of 2.72x, loan size of \$3.0 million