

# Ameriprise Financial Invested Assets

June 30, 2015



#### Net Unrealized Gain/(Loss) by Investment Type

(\$ millions)	An	nortized Cost	Fair	Value	% of Total Invested Assets	Gain	realized (Loss) last juarter	Unrealized Gain (Loss) this quarter	Change in Unrealized
Cash and cash equivalents	\$	2,570	\$	2,570	7 %	\$	-	\$ -	\$ -
Corporate debt securities - Investment Grade		14,656		15,772	42 %		1,545	1,116	(429
Corporate debt securities - High Yield		1,128		1,147	3 %		51	19	(32
Residential Mortgage backed securities - Agency		3,508		3,569	10 %		111	61	(50
Residential Mortgage backed securities - Re-Remic		1,769		1,779	4 %		15	10	(5
Residential Mortgage backed securities - Prime		365		374	1 %		13	9	(4
Residential Mortgage backed securities - Alt-A		371		356	1 %		(16)	(15)	1
Residential Mortgage backed securities - Subprime		43		43	-		-	-	-
Asset backed securities		1,282		1,321	4 %		52	39	(13
Commercial mortgage backed securities		2,479		2,562	7 %		134	83	(51
State and municipal obligations		2,040		2,190	6 %		240	150	(90
US government and agencies obligations		53		56	-		4	3	(1
Other AFS *		233		258	1 %		29	25	(4
Total cash, cash equivalents and available-for-sale securities	\$	30,497	\$	31,997	86 %	\$	2,178	\$ 1,500	\$ (678
Commercial mortgage loans, net of reserve		2,712		2,712	7 %		-	-	-
Residential mortgage loans, net of reserve		676		676	2 %		-	-	-
Policy loans		817		817	2 %		-	-	-
Other investments **		1,264		1,264	3 %		_	_	-
Total Invested Assets	\$	35,966	•	37,466	100 %	\$	2,178	\$ 1,500	\$ (678

#### Below Investment Grade as a % of Total Invested Assets

6 %

- Limited alternative asset portfolio:
  - No credit default swaps or structured credit exposures in the corporate bond portfolio
  - No securities lending or private equity
  - Limited deeply subordinated debt securities and CLO's, equities, and hedge funds
- Continue to hold limited exposure to debt issued by European Sovereigns and Financials

<sup>\*</sup> Other AFS includes foreign governments and common stocks (excludes \$49 million in exposure to consolidated CDO's).

<sup>\*\*</sup> Other investments include primarily syndicated loans, affordable housing partnerships and seed money.

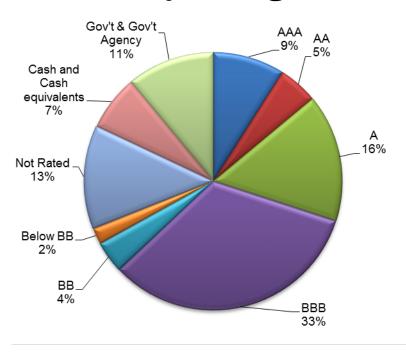


#### **Gross Unrealized Losses**

	L	ess thar	12 m	nonths	12 month	s or more		Total	
			G	Pross		Gross		Gross	% of Total
		Fair	Unr	ealized		Unrealized	Fair	Unrealized	Unrealized
(\$ millions)	V	'alue		Loss	Fair Value	Loss	Value	Loss	Loss
Corporate debt securities - Investment Grade	\$	2,834	\$	(56)	\$ 213	\$ (4)	\$ 3,047	\$ (60)	30 %
Corporate debt securities - High Yield		426		(16)	41	(6)	467	(22)	11 %
Residential mortgage backed securities - Agency		785		(8)	438	(15)	1,223	(23)	11 %
Residential mortgage backed securities - Re-Remic		447		(3)	580	(9)	1,027	(12)	6 %
Residential mortgage backed securities - Prime		88		(2)	81	(4)	169	(6)	3 %
Residential mortgage backed securities - Alt-A		60		-	175	(24)	235	(24)	12 %
Residential mortgage backed securities - Subprime		-		-	15	(1)	15	(1)	-
Asset backed securities		256		(2)	225	(2)	481	(4)	2 %
Commercial mortgage backed securities		558		(9)	65	(2)	623	(11)	5 %
State and municipal obligations		297		(8)	100	(27)	397	(35)	17 %
Other AFS		7		-	24	(6)	31	(6)	3 %
Total cash, cash equivalents and									
available-for-sale securities	\$	5,758	\$	(104)	\$ 1,957	\$ (100)	\$ 7,715	\$ (204)	100 %

### **Invested Assets by Rating**





Total Fair Value is \$37.5 billion

- High quality investment portfolio
  - Cash and cash equivalents at 7% of the portfolio
  - Governments, Agencies, and AAA-rated securities comprise 20% of the portfolio
  - Below investment grade securities at 6% of the portfolio
  - Within the BBB-rated exposure, the vast majority is in the Energy, Consumer Non Cyclical, Utilities and Communications industries - regulated, asset-rich, non-cyclical industries and issuers
    - Biased toward asset-rich companies with strong cash flow generating capabilities
    - Focus on seniority in the capital structure and proximity to the assets (e.g. from structural standpoint, first mortgage or operating company level securities)
- "Not Rated" category is comprised primarily of direct mortgage loans and policy loans



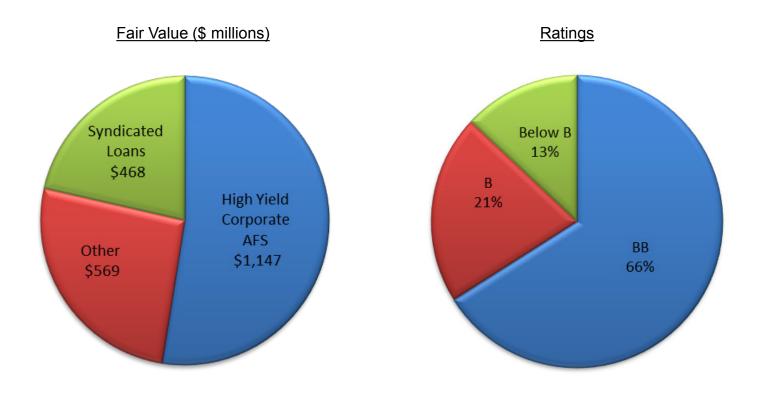
### **Corporates - Investment Grade**

			3/31/	2015				6/3	0/2015		
(\$ millions)	_	ortized ost	Fair	Value	alized (Loss)	A	mortized Cost	Fai	r Value	 alized (Loss)	ige in Ilized
Energy	\$	3,350	\$	3,722	\$ 372	\$	3,455	\$	3,745	\$ 290	\$ (82)
Consumer Non Cyclicals		3,073		3,290	217		3,192		3,344	152	(65)
Utilities		2,348		2,682	334		2,454		2,687	233	(101)
Communications		2,384		2,688	304		2,408		2,617	209	(95)
Transportation		909		1,031	122		907		999	92	(30)
Capital Goods		858		901	43		851		881	30	(13)
Consumer Cyclicals		495		583	88		481		550	69	(19)
Basic Industries		347		363	16		347		351	4	(12)
Insurance/HMO's		187		204	17		187		199	12	(5)
Finance		161		177	16		161		173	12	(4)
REITs		165		174	9		149		156	7	(2)
Banking		170		177	7		64		70	6	(1)
-	\$	14,447	\$	15,992	\$ 1,545	\$	14,656	\$	15,772	\$ 1,116	\$ (429)



### **Below Investment Grade Summary**

					% of Total	Unrealized	Įι	Jnrealized		
	Α	mortized			Invested	Gain (Loss)	G	Gain (Loss)	Chang	ge in
(\$ millions)		Cost	Fai	r Value	Assets	last quarter	tl	his quarter	Unrea	lized
Total Below Investment Grade	\$	2,202	\$	2,184	6%	\$ 16	\$	(18)	\$	(34)





### Residential Mortgage Backed Securities Agency

		3/31/2015	5	6	6/30/2015		
(\$ millions)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Amortized Cost Fai	ir Value	Unrealized Gain (Loss)	Change in Unrealized
Agency	\$ 3,618	\$ 3,729	\$ 111	\$ 3,508 \$	3,569	\$ 61	\$ (50)

WAL: 5.8 yrs

Effective Duration: 3.6 yrs
Effective Convexity: (0.5)



## Residential Mortgage Backed Securities Non-Agency

	Investme	nt C	Grade	BB &	Bel	ow	To	otal
(\$ millions)	Amortized Cost		Fair Value	Amortized Cost		Fair Value	Amortized Cost	Fair Value
Prime								
Original Securitization	\$ 187	\$	192	\$ 178	\$	182	\$ 365	\$ 374
Re-Remic (1)	1,149		1,161	19		22	1,168	1,183
Alt-A								
Original Securitization	132		136	239		220	371	356
Re-Remic (1)	588		583	-		-	588	583
Subprime								
Original Securitization	22		22	21		21	43	43
Re-Remic (1)	13		13	-		-	13	13
Total Non-Agency RMBS	\$ 2,091	\$	2,107	\$ 457	\$	445	\$ 2,548	\$ 2,552

		3/31/2015				6/30/2015		
(\$ millions)	Amortized Cost	Fair Value	U	Inrealized Gain (Loss)	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Change in Unrealized
Prime				`			• •	
Original Securitization	\$ 354	\$ 367	\$	13	\$ 365	\$ 374	\$ 9	\$ (4)
Re-Remic (1)	1,205	1,223		18	1,168	1,183	15	(3)
Alt-A								
Original Securitization	354	338		(16)	371	356	(15)	1
Re-Remic (1)	552	549		(3)	588	583	(5)	(2)
Subprime								
Original Securitization	51	51		-	43	43	-	-
Re-Remic (1)	13	13		-	13	13	-	-
Total Non-Agency RMBS	\$ 2,529	\$ 2,541	\$	12	\$ 2,548	\$ 2,552	\$ 4	\$ (8)

<sup>(1)</sup> Re-Remics of mortgage backed securities are prior vintages with cash flows structured into senior and subordinated bonds. Credit enhancement has been increased through the Re-Remic process on the securities the company owns.



#### **Asset Backed Securities**

	Αg	jenc	у	A	AA		A	Α			١		В	ВВ	BB & Be	low / Other		Tot	tal	
	Amortize	d		Amortized		A	Amortized		/	Amortized			Amortized		Amortized	ı	Amo	ortized		
(\$ millions)	Cost	F	air Value	Cost	Fair Valu	e	Cost	Fair Value	•	Cost	Fair V	alue	Cost	Fair Value	Cost	Fair Value	c	ost	Fair	Value
Non-Residential ABS					•									•		•				
Small Business Administration	\$ 80	\$	85	\$ -	\$	- \$	-	\$	.   \$	\$ -	\$	-	\$ -	\$ -	\$	- \$ -	\$	80	\$	85
Auto		-	-	5		5	12	12	:	-		-	11	12				28		29
Student Loan	63	3	77	119	122	2	5	5	;	-		-	-	-				187		204
Other		-	-	470	473	3	22	24		449		459	46	47		-		987		1,003
Total Non-Residential ABS	\$ 143	3 \$	162	\$ 594	\$ 600	0 \$	39	\$ 41	\$	\$ 449	\$	459	\$ 57	\$ 59	\$	- \$ -	\$	1,282	\$	1,321

			3/3	1/2015			6/3	30/2015		
(\$ millions)	Ar	nortized Cost	Fai	r Value	 alized (Loss)	 nortized Cost	Fai	r Value	ealized n (Loss)	•
Non-Residential ABS										
Small Business Administration	\$	87	\$	93	\$ 6	\$ 80	\$	85	\$ 5	\$ (1)
Auto		63		63	-	28		29	1	1
Student Loan		215		234	19	187		204	17	(2)
Other		988		1,015	27	987		1,003	16	(11)
Total Non-Residential ABS	\$	1,353	\$	1,405	\$ 52	\$ 1,282	\$	1,321	\$ 39	\$ (13)



### Commercial Mortgage Backed Securities Rating & Vintage

	Age	ency	A	<b>AA</b>		<b>AA</b>	1	A	В	BB	BB &	Below	To	otal
	Amortized		Amortized		Amortized		Amortized		Amortized		Amortized		Amortized	
(\$ millions)	Cost	Fair Value												
CMBS						-								
2003 & prior	\$ 28	\$ 29	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28	\$ 29
2004	1	1	4	4	-	-	-	-	-	-	-	-	5	5
2005	-	-	42	42	-	-	-	-	-	-	-	-	42	42
2006	10	11	176	188	-	-	-	-	-	-	-	-	186	199
2007	-	-	11	11	-	-	-	-	-	-	-	-	11	11
2009	-	-	43	48	-	-	-	-	-	-	-	-	43	48
2010	2	2	133	143	-	-	-	-	-	-	-	-	135	145
2011	17	17	334	357	-	-	-	-	-	-	-	-	351	374
2012	-	-	120	122	-	-	-	-	-	-	-	-	120	122
2013	106	105	301	311	-	-	-	-	7	7	-	-	414	423
2014	162	165	237	239	-	-	-	-	36	36	-	-	435	440
2015	57	57	239	233	-	-	-	-	38	38	-	-	334	328
Re-Remic (1)	_	_	375	396	_	_	_	_	_	_	_	_	375	396
Total CMBS		\$ 387			\$ -	\$ -	\$ -	\$ -	\$ 81	\$ 81	\$ -	\$ -	\$ 2,479	

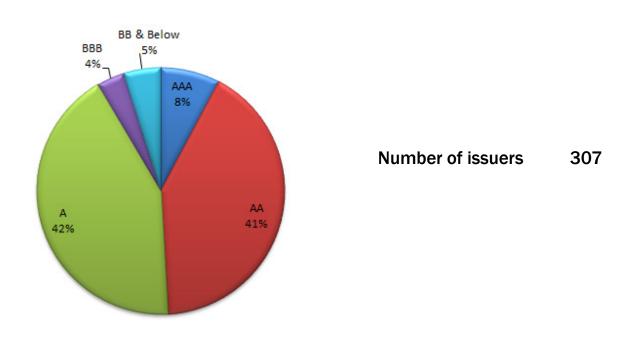
		3/	31/2015				6/3	30/2015				
(\$ millions)	Amortize Cost	- 1	ir Value		alized	ortized Cost	Fai	r Value		alized (Loss)		nge in alized
CMBS	COSL	l a	ı value	Gain	(LUSS)	CUSL	ı aı	i value	Gaiii	(LU33)	Oille	anzeu
2003 & prior			35	\$	2	\$ 28	\$	29	\$	1	\$	(1)
2004		5	5		-	5		5		-		-
2005	17		181		2	42		42		-		(2)
2006	19	6	213		17	186		199		13		(4)
2007	1	3	13		-	11		11		-		-
2009	4	3	49		6	43		48		5		(1)
2010	13	9	151		12	135		145		10		(2)
2011	35	9	388		29	351		374		23		(6)
2012	12	0	125		5	120		122		2		(3)
2013	45	0	470		20	414		423		9		(11)
2014	44	3	462		14	435		440		5		(9)
2015	19	7	199		2	334		328		(6)		(8)
Re-Remic (1)	37	8	403		25	375		396		21		(4)
Total CMBS	\$ 2,56	0 \$	2,694	\$	134	\$ 2,479	\$	2,562	\$	83	\$	(51)

<sup>(1)</sup> Re-Remics of commercial mortgage backed securities are prior vintages with cash flows structured into senior and subordinated bonds. Credit enhancement has been increased through the Re-Remic process on the securities the company owns.



### **Municipal Bonds**

			3/	31/2015	5				6/	30/2015				
						Net					N	let		
	Amo	rtized				Unrealized	Ar	nortized			Unrea	alized	Cha	ange in
(\$ millions)	C	ost	Fair	Value	(	Gain (Loss)		Cost	Fai	r Value	Gain	(Loss)	Unre	ealized
Municipal Bonds	\$	2,003	\$	2,243	\$	240	\$	2,040	\$	2,190	\$	150	\$	(90)



### Ameriprise Financial

### Direct Commercial Mortgage Loans Region & Property Type

(\$ millions)			1
Region	Am	ort. Cost	% of Total
East North Central	\$	207	8%
East South Central		63	2%
Middle Atlantic		203	7%
Mountain		254	9%
New England		131	5%
Pacific		743	27%
South Atlantic		742	27%
West North Central		237	9%
West South Central		155	<u>6%</u>
	\$	2,735	100%

(\$ millions)			ı
Property Type	Am	ort. Cost	% of Total
Apartments	\$	500	18%
Hotel		38	1%
Industrial		455	17%
Mixed Use		45	2%
Office		540	20%
Other		190	7%
Retail		967	<u>35%</u>
	\$	2,735	100%

LTV	53%
60+ day delinquencies	0.1%
Coverage	2.13

Allowance for loan losses	\$ (23)

- · Portfolio of commercial loans is well diversified geographically and by property type
- As of June 30, 2015 the company held three properties as REO totaling \$17.2 million and one delinquency totaling \$1.8 million
- Average loan to value ratio of 53%, debt service coverage ratio of 2.13x, loan size of \$2.9 million