

Ameriprise Financial, Inc.
Non-GAAP Financial Measure Reconciliations
Fourth Quarter 2014

(in millions unless otherwise noted, unaudited)

	December 31, 2013	March 31, 2014	June 30, 2014	September 30, 2014	December 31, 2014
Long-term Debt Summary					
Senior notes	\$ 2,426	\$ 2,425	\$ 2,229	\$ 2,765	\$ 2,768
Junior subordinated notes	294	294	294	294	294
Total Ameriprise Financial long-term debt	2,720	2,719	2,523	3,059	3,062
Less fair value of hedges and unamortized discount	76	75	79	65	68
Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount	<u>\$ 2,644</u>	<u>\$ 2,644</u>	<u>\$ 2,444</u>	<u>\$ 2,994</u>	<u>\$ 2,994</u>
Equity Summary					
Total equity	\$ 9,232	\$ 9,445	\$ 9,677	\$ 9,340	\$ 9,305
Less noncontrolling interests	1,040	1,101	1,249	1,080	1,181
Total Ameriprise Financial shareholders' equity	8,192	8,344	8,428	8,260	8,124
Less equity of consolidated investment entities	321	340	308	296	222
Total Ameriprise Financial shareholders' equity excluding CIEs	<u>\$ 7,871</u>	<u>\$ 8,004</u>	<u>\$ 8,120</u>	<u>\$ 7,964</u>	<u>\$ 7,902</u>
Capital Summary					
Total Ameriprise Financial long-term debt	\$ 2,720	\$ 2,719	\$ 2,523	\$ 3,059	\$ 3,062
Total Ameriprise Financial shareholders' equity	8,192	8,344	8,428	8,260	8,124
Total Ameriprise Financial capital	10,912	11,063	10,951	11,319	11,186
Less equity of consolidated investment entities	321	340	308	296	222
Less fair value of hedges and unamortized discount	76	75	79	65	68
Total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs	<u>\$ 10,515</u>	<u>\$ 10,648</u>	<u>\$ 10,564</u>	<u>\$ 10,958</u>	<u>\$ 10,896</u>
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	24.9%	24.6%	23.0%	27.0%	27.4%
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs	25.1%	24.8%	23.1%	27.3%	27.5%
Ameriprise Financial shareholders' equity	\$ 8,192	\$ 8,344	\$ 8,428	\$ 8,260	\$ 8,124
AOCI	595	746	920	746	662
Appropriated retained earnings of CIEs	337	356	320	308	234
AOCI attributable to CIEs	(16)	(16)	(12)	(12)	(12)
Ameriprise Financial shareholders' equity	\$ 8,192	\$ 8,344	\$ 8,428	\$ 8,260	\$ 8,124
Less AOCI	595	746	920	746	662
Ameriprise Financial shareholders' equity excluding AOCI	<u>\$ 7,597</u>	<u>\$ 7,598</u>	<u>\$ 7,508</u>	<u>\$ 7,514</u>	<u>\$ 7,462</u>
Ameriprise Financial shareholders' equity	\$ 8,192	\$ 8,344	\$ 8,428	\$ 8,260	\$ 8,124
Less appropriated retained earnings of CIEs	337	356	320	308	234
Less AOCI	595	746	920	746	662
Ameriprise Financial shareholders' equity excluding CIEs and AOCI	<u>\$ 7,260</u>	<u>\$ 7,242</u>	<u>\$ 7,188</u>	<u>\$ 7,206</u>	<u>\$ 7,228</u>