

Ameriprise Financial Invested Assets as of September 30, 2008



Executive Summary

- Diversified investment portfolio constructed in alignment with product liabilities
- High quality strategy followed in recent years in response to an environment of narrow risk premiums
- > Portfolio construction:
 - Sector selection based on relative value, fundamental outlook, and aggregate portfolio risk
 - Sizing of individual positions based on fundamentals, value, structure and risk analysis
- The company has under \$680 million fair value of enhanced bonds
 - \$590 million in municipals, where a substantial portion of the market is enhanced
 - Buy / sell decisions based on underlying security and cash flow characteristics, not enhancement
- Limited alternative asset portfolio:
 - No Credit Default Swaps or other structured credit exposures in the corporate bond portfolio
 - No private equity
 - No hybrids
 - Limited exposure to CLO's, equities, trading securities and hedge funds; total just over 1% of the investment portfolio, almost entirely to seed new investment products
- While unrealized losses have increased on the portfolio, they are generally the result of spread widening across all fixed income asset classes

Invested Assets Summary Net Unrealized Gain/(Loss) by Investment Type Ameriprise Financial

(\$ millions)	,	Amortized Cost		Fair Value	% of Total Invested Assets	(Lo	alized Gain oss) last uarter	Unrealized Gain (Loss) this quarter	Change in Unrealized
· ·	\$	4,043	¢	4.043	13%	\$		\$ -	¢
Cash and cash equivalents	φ	•	Ф	, -	35%	Ф	(201)	•	•
Corporate debt securities - Investment Grade		12,093		11,341			(281)	(752)	(471)
Corporate debt securities - High Yield		1,458		1,252	4%		(144)	(206)	(62)
Residential Mortgage backed securities - Agency		4,148		4,146	13%		(10)	(2)	8
Residential Mortgage backed securities - Prime		647		541	2%		(49)	(106)	(57)
Residential Mortgage backed securities - Alt-A		1,257		1,054	3%		(307)	(203)	104
Asset backed securities - Subprime		267		239	1%		(38)	(28)	10
Asset backed securities - Other		845		814	3%		(24)	(31)	(7)
Commercial mortgage backed securities		2,804		2,711	8%		(50)	(93)	(43)
State and municipal obligations		1,033		923	3%		(34)	(110)	(76)
US government and agencies obligations		258		265	1%		6	7	1
Other AFS		202		209	0%		16	7	(9)
Total cash, cash equivalents and available-for-sale securities	\$	29,055	\$	27,538	86%	\$	(915)	\$ (1,517)	\$ (602)
Commercial mortgage loans, net of reserve		2,921		2,921	9%		-	-	-
Policy loans		730		730	2%		-	-	-
Trading securities		374		374	1%		-	-	-
Other investments (includes bank loans)		581		581	2%		-	-	-
Total Invested Assets	\$	33,661	\$	32,144	100%	\$	(915)	\$ (1,517)	\$ (602)



Gross Unrealized Losses

Gross Unrealized Loss by Investment Type							
	Less than	12 months	12 month	s or more		Total	
		Gross		Gross		Gross	% of Total
	Fair Value	Unrealized	Fair Value	Unrealized	Fair Value	Unrealized	Unrealized
(\$ millions)		Loss		Loss		Loss	Loss
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Corporate debt securities - Investment Grade	6,693	(361)	2,734	(421)	9,427	(782)	48%
Corporate debt securities - High Yield	221	(15)	975	(194)	1,196	(209)	13%
Residential Mortgage backed securities - Agency	1,033	(11)	913	(24)	1,946	(35)	2%
Residential Mortgage backed securities - Prime	342	(56)	176	(50)	518	(106)	6%
Residential Mortgage backed securities - Alt-A	340	(74)	462	(130)	802	(204)	13%
Asset backed securities - Subprime	97	(9)	117	(19)	214	(28)	2%
Asset backed securities - Other	673	(25)	117	(6)	790	(31)	2%
Commercial mortgage backed securities	1,381	(29)	1,171	(66)	2,552	(95)	6%
State and municipal obligations	558	(67)	251	(47)	809	(114)	7%
US government and agencies obligations	97	- 1	35	(1)	132	(1)	0%
Other AFS	17		39	(11)	56	(11)	<u>1%</u>
Total cash, cash equivalents and available-for-sale securities	\$ 11,452	\$ (647)	\$ 6,990	\$ (969)	\$ 18,442	\$ (1,616)	100%

Gross Unrealized Loss by Ratio of Fair Value to Amortized Cost															
	Les	s th	an 12 mo	nths	S			12 ı	nonths o	or m	ore		Total		
	Amort. Cost	Fa	ir Value		Gross realized	4	Amort. Cost	Fai	ir Value		Pross realized	Amort. Cost	Fair Value		ealized
(\$ millions)	COSI				Loss		COSI				Loss	COSI		I	Loss
95%-100%	\$ 8,118	\$	7,974	\$	(144)	\$	2,543	\$	2,481	\$	(62)	\$ 10,661	\$ 10,455	\$	(206)
90%-95%	2,193		2,039		(154)		1,873		1,732		(141)	4,066	3,771		(295)
80%-90%	1,181		1,013		(168)		2,089		1,784		(305)	3,270	2,797		(473)
Less than 80%	 607		426		(181)		1,454		993		(461)	2,061	1,419		(642)
Total cash, cash equivalents and available-for-sale securities	\$ 12,099	\$	11,452	\$	(647)	\$	7,959	\$	6,990	\$	(969)	\$ 20,058	\$ 18,442	\$	(1,616)

 The primary driver of increased unrealized losses during the quarter was widening of credit spreads for investment grade corporate bonds

Corporates - Investment Grade Industry Composition & Top 10 Issuers



Industry C (\$ millions)	omposition	
		% of
		Invested
Industry	Fair Value	Assets
Utilities	\$ 2,262	7%
Banking	1,969	6%
Communications	1,731	5%
Consumer Non Cyclicals	1,228	4%
Energy	735	2%
Consumer Cyclicals	668	2%
Transportation	629	2%
Capital Goods	539	2%
Insurance/HMO's	498	1%
REITs	330	1%
Brokerage	254	1%
Basic Industries	288	1%
Finance	210	1%
	\$ 11,341	35%

Diversity of Bank/((\$ millions)	Brokerage Hol	dings
	Fair Value	% of Banking Total
Large U.S. Banks (1)	\$1,081	47%
International Institutions (2)	610	27%
Regional U.S. Banks	591	26%
	\$2,282	

- (1) Includes \$20 million below investment grade (not included in industry comp. table)
- (2) Includes \$39 million preferred stock (not included in industry comp. table)

- The portfolio was constructed with a higher quality bias due to narrow risk premiums in the 2003-2006 time frame
- Preference for credits in industries with regulatory oversight such as banks, utilities, and telecommunications
- Biased toward asset rich companies with strong cash flow generating capabilities
- Focus on seniority in the capital structure and being as close to the assets as possible from a structural standpoint. (First Mortgage or operating company level securities)
- Within the BBB-rated exposure, 65% is in the Telecommunications, Electric Utilities, Consumer Non-cyclical, and Energy industries - regulated, asset rich, non-cyclical industries and issuers
- The duration of our Investment Grade corporate portfolio is 3.5 yrs
- The portfolio has zero CDS and no structured credit exposure

Corporates - Investment Grade Net Unrealized Gain (Loss) Position



			06/30/2008						09/30/2008		
(\$ millions)	An	nort. Cost	Fair Value		Net Unrealized Gain (Loss)	Aı	mort. Cost		Fair Value	 Jnrealized n (Loss)	Change in Unrealized
Utilities	\$	2,126	\$ 2,101	\$	(25)	\$	2,349	\$	2,262	\$ (87)	\$ (62)
Banking		2,455	2,348	}	(107)		2,230		1,969	(261)	(154)
Communications		1,693	1,667	7	(26)		1,806		1,731	(75)	(49)
Consumer Non Cyclicals		1,260	1,238	}	(22)		1,276		1,228	(48)	(26)
Energy		695	693	}	(2)		765		735	(30)	(28)
Consumer Cyclicals		748	724	ļ	(24)		706		668	(38)	(14)
Transportation		610	589)	(21)		669		629	(40)	(19)
Capital Goods		567	574		7		549		539	(10)	(17)
Insurance/HMO's		553	544		(9)		526		498	(28)	(19)
REITs		360	340)	(20)		360		330	(30)	(10)
Brokerage		477	464		(13)		303		254	(49)	(36)
Basic Industries		311	310)	(1)		294		288	(6)	(5)
Finance		210	192	<u> </u>	(18)		260	_	210	(50)	(32)
	\$	12,065	\$ 11,784	. \$	(281)	\$	12,093	\$	11,341	\$ (752)	\$ (471)

- The unrealized loss increased by \$471 million during the 3rd quarter, due to the overall spread widening in the investment grade universe
- This increase in unrealized loss represents slightly under 4 percentage points of the portfolio, compared to a 7.5 point decline in the average dollar price of the Lehman Corporate Index over the same period

Below Investment Grade Summary



(\$millions)	Amortized Cost	Fair Value	% of Total Invested Assets	Unrealized Gain (Loss) last quarter	Unrealized Gain (Loss) this quarter	Change in Unrealized
Total Below Investment Grade	\$2,327	\$2,119	7%	(\$160)	(\$208)	(\$48)
Other AFS Fair Value \$359 Bank Loans \$508	Corporate Bonds \$1,252		B 53%	Below B 5%	BB 42%	

- Corporate bond high yield portfolio constructed with a focus on higher quality and lower beta issuers.
 - Well-diversified with 84 issuers that have an average exposure of \$17 million
 - In addition to rating agency ratings, a proprietary risk rating system is utilized for all credits;
 92% of high yield holdings fall in the Top 2 categories of this 1-4 scale
- Bank loan portfolio is highly diversified, with the average position less than 0.5% of the portfolio, and largest position size less than 1.25%
 - Senior in capital structure and secured by all or substantially all of the assets of company
 - Focus on the higher quality loans generally purchase BBs and higher B quality loans
 - Targeting those loans with superior collateral coverage versus the broader leveraged loan market - provides downside protection

Residential Mortgage Backed Securities Agency



		0	6/30/20	08			(09/30/2008			
(\$ millions)	Amort. Cost	,	Fair ⁄alue	Net Unrea Gain (Lo		Amort. Cost	Fa	air Value	Net Unrealize Gain (Los		Change in Unrealized
Agency	\$ 4,344	\$	4,334	\$	(10)	\$ 4,148	\$	4,146	\$	(2)	\$ 8

WAL: 4.3 yrs

Effective Duration: 2.8 yrs Effective Convexity: -0.6

- The agency mortgage portfolio consists of approximately 50% Collateralized Mortgage Obligations (CMO's) and 50% pass through's
- Securities are seasoned 5+ years on average, and as a result have superior convexity characteristics
- Liquidity in agency pass through's remains relatively strong despite weakness in related sectors
- The CMO portfolio consists primarily of seasoned securities that have very stable cash flow profile, with relatively short average lives

Residential Mortgage Backed Securities Prime



		A/	۱A		AA					Α			BE	3B			BB &	Bel	ow		То	tal	
	Am	ort.		Fair	Amort.		Fair	Ar	nort.		Fair		Amort.			Ar	nort.		Fair	Aı	mort.		Fair
(\$ millions)	Co	st	V	alue	Cost	\	/alue	С	ost		Value		Cost	Fa	ir Value	С	ost	\	/alue	С	ost	V	alue
Prime																							
2003 & prior	\$	140	\$	133	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	140	\$	133
2004		166		147	25		16		-		-		-		-		-		-		191		163
2005	:	208		174	79		48		-		-		-		-		-		-		287		222
2006		6		5	6		4		-		-		-		-		-		-		12		9
2007		17		14	-		-		-		-		-		-		-		-		17		14
2008		-		-	-		-		-		-		-		-		-		-		-		-
Total Prime	\$	537	\$	473	\$ 110	\$	68	\$	-	\$	_	4	5 -	\$	_	\$	-	\$	-	\$	647	\$	541

		06	/30/20	08			09	/30/200	08		
(\$ millions)	mort. Cost		Fair alue	_	Net realized in (Loss)	mort. Cost	ı	Fair alue	_	Net realized in (Loss)	hange in realized
Prime											
2003 & prior	\$ 131	\$	125	\$	(6)	\$ 140	\$	133	\$	(7)	\$ (1)
2004	194		182		(12)	191		163		(28)	(16)
2005	293		263		(30)	287		222		(65)	(35)
2006	12		11		(1)	12		9		(3)	(2)
2007	18		18		-	17		14		(3)	(3)
2008			-			-		-			 -
Total Prime	\$ 648	\$	599	\$	(49)	\$ 647	\$	541	\$	(106)	\$ (57)

- Seasoned portfolio, almost entirely 2005 and earlier production
- The vast majority of the portfolio is AAA-rated, with the remainder AA-rated
- Prime collateral has recently been under pressure, but collateral enhancement on these securities is expected to provide adequate protection

Residential Mortgage Backed Securities Alt-A



	AA	٩A			Α	Α			-	4		ВЕ	3B		BB &	Belo	w	To	tal	
(\$ millions)	Amort. Cost	Fa	ir Value	,	Amort. Cost	Fair \	/alue	Ame Co		Fai	r Value	Amort. Cost	Fa	air Value	Amort. Cost	Fa	ir Value	mort. Cost	Fai	ir Value
Alt-A																				
2003 & prior	\$ 8	\$	8	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$ -	\$	-	\$ 8	\$	8
2004	89		79		27		18		-		-	-		-	-		-	116		97
2005	432		364		77		40		6		5	-		-	20		20	535		429
2006	85		78		22		17		34		26	21		21	175		175	337		317
2007	171		124		32		26		-		-	22		17	36		36	261		203
2008	 -		-		-		-		-		-	 			 		-	 		_
Total Alt-A	\$ 785	\$	653	\$	158	\$	101	\$	40	\$	31	\$ 43	\$	38	\$ 231	\$	231	\$ 1,257	\$	1,054

		06/	30/2008				08	9/30/2008		
(\$ millions)	Amort. Cost	Fa	ir Value	_	nrealized iin (Loss)	Amort. Cost	F	air Value	ealized (Loss)	ange in ealized
Alt-A										
2003 & prior	\$ 8	\$	8	\$	-	\$ 8	\$	8	\$ -	\$ -
2004	120		100		(20)	116		97	(19)	1
2005	552		450		(102)	535		429	(106)	(4)
2006	424		308		(116)	337		317	(20)	96
2007	283		214		(69)	261		203	(58)	11
2008	 -		-		-				 	 -
Total Alt-A	\$ 1,387	\$	1,080	\$	(307)	\$ 1,257	\$	1,054	\$ (203)	\$ 104

- Alt-A sector of the non-agency mortgage market is experiencing the most stress
- Majority of Alt-A holdings are currently paying principal, and have a "super senior" level of credit enhancement and a significantly enhanced risk profile versus subordinated tranches
- Securities with Option ARM collateral have all been impaired with the exception of those that are in the most senior position in the securitization

Asset Backed Securities Subprime Mortgage Backed Securities



	A/	٩А		Α	ΙA		P	4			ВЕ	3B		BB &	Be	low	То	tal	
(\$ millions)	Amort. Cost	F	Fair Value	Amort. Cost	ı	Fair Value	Amort. Cost	F	Fair Value		Amort. Cost	F	Fair Value	Amort. Cost	F	air Value	Amort. Cost	Fa	ir Value
Subprime																			
2003 & prior	\$ 2	\$	1	\$ -	\$	-	\$ -	\$	-	9	-	\$	-	\$ -	\$	-	\$ 2	\$	1
2004	17		15	8		7	-		-		10		9	-		-	35		31
2005	95		85	-		-	5		4		2		2	-		-	102		91
2006	65		58	27		23	-		-		-		-	19		19	111		100
2007	-		-	-		-	-		-		-		-	6		6	6		6
2008	 11		10			-	 -			_				-		-	 11		10
Total Subprime	\$ 190	\$	169	\$ 35	\$	30	\$ 5	\$	4	97	12	\$	11	\$ 25	\$	25	\$ 267	\$	239

		06	6/30/2008				09/	/30/2008			
(\$ millions)	Amort. Cost	F	air Value	_	realized in (Loss)	Amort. Cost	Fa	ir Value	_	realized in (Loss)	ange in realized
Subprime											
2003 & prior	\$ 2	\$	1	\$	(1)	\$ 2	\$	1	\$	(1)	\$ -
2004	33		29		(4)	35		31		(4)	-
2005	106		96		(10)	102		91		(11)	(1)
2006	117		104		(13)	111		100		(11)	2
2007	15		5		(10)	6		6		-	10
2008	 12		12		-	 11		10		(1)	 (1)
Total Subprime	\$ 285	\$	247	\$	(38)	\$ 267	\$	239	\$	(28)	\$ 10

- Absolute exposure to Subprime is less than 0.8% of the entire investment portfolio; very limited exposure
- Exposure to subprime residential mortgages is predominantly high quality, short duration, with limited negative convexity
- Holdings are concentrated in assets that are high priority within the AAA structure
- More than 1/3rd of the holdings are in fixed-rate loans with no reset risk to borrowers

Asset Backed Securities Other



	Age	ency		A	AA		ı	A A		ļ	4		В	3B		BB & I	Below	1	То	tal	
(\$ millions)	nort. ost	Fair	· Value	nort. ost	Fair Valu	е	Amort. Cost	Fa	air Value	Amort. Cost	F	air Value	nort. ost	Fair \	/alue	Amort. Cost	Fair	Value	mort. Cost	Fair Va	lue
Other (non-RMBS) ABS																					
Small Business Administration	\$ 366	\$	355	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$ 366	\$ 3	355
Auto	-		-	90	8	88	28		26	58		57	13		13	-		-	189	1	184
Credit Card	-		-	58	į.	54	-		-	23		22	-		-	-		-	81		76
Student Loan	-		-	77	-	4	-		-	-		-	-		-	-		-	77		74
Other	-		-	87	8	36	25		24	-		-	2		2	18		13	132	1	125
Total Non Residential ABS	\$ 366	\$	355	\$ 312	\$ 30)2	\$ 53	\$	50	\$ 81	\$	79	\$ 15	\$	15	\$ 18	\$	13	\$ 845	\$ 8	814

			06/3	30/2008					09/3	0/2008			
(\$ millions)		mort. Cost	Fa	air Value	-	realized n (Loss)	Amo	ort. Cost	Fa	ir Value		realized n (Loss)	-
Other (non-RMBS) ABS			•								•		
Small Business Administration	\$	425	\$	415	\$	(10)	\$	366	\$	355	\$	(11)	\$ (1)
Auto		146		144		(2)		189		184		(5)	(3)
Credit Card		81		79		(2)		81		76		(5)	(3)
Student Loan		80		77		(3)		77		74		(3)	-
Other	l	118		111		(7)		132		125		(7)	-
Total Other (non-RMBS)	\$	850	\$	826	\$	(24)	\$	845	\$	814	\$	(31)	\$ (7)

- Small Business Administration securities (43% of non-residential ABS) are backed by the full faith and credit of the U.S. Government
- Asset Backed Securities holdings were underwritten for the underlying collateral quality; nearly all holdings are at the most senior level of the securitization
- The Asset Backed Securities market is sensitive to the strength of the consumer; lack of credit and a weakening economy is a concern, however the holdings' structural enhancement is expected to provide ample cushion

Commercial Mortgage Backed Securities Rating & Vintage



		Age	ncy	1	AA	Α				٩A			ļ	١		ВЕ	ВЕ	}	BB &	Bel	ow		To	otal	
	1	Amort.		Fair	Amort.			Α	mort.		Fair	1	Amort.			Amort.			Amort.				Amort.		
(\$ millions)		Cost	١	Value	Cost	Fai	r Value	(Cost		Value		Cost	F	air Value	Cost	F	air Value	Cost	Fa	air Valu	ıe	Cost	Fa	air Value
CMBS																									
2003 & prior	\$	948	\$	936	\$ 821	\$	801	\$	-	\$	-	\$	-	\$	-	\$ -	\$; -	\$ -	\$		-	\$ 1,769	\$	1,737
2004		54		54	345		332		-		-		-		-	-		-	-		-		399		386
2005		21		21	578		532		-		-		-		-	-		-	-		-		599		553
2006		-		-	12		12		-		-		-		-	-		-	-		-		12		12
2007		-		-	25		23		-		-		-		-	-		-	-		-		25		23
2008		-		-	-		-		-		-		-		-	-		-	-		-		-		-
Total CMBS	\$	1,023	\$	1,011	\$ 1,781	\$	1,700	\$	-	\$	-	\$		\$		\$ _	\$	-	\$	\$		-	\$ 2,804	\$	2,711

		06	/30/2008	3			09	/30/2008	,		
(\$ millions)	Amort. Cost	,	Fair Value	_	realized in (Loss)	Amort. Cost	Fa	ir Value		ealized (Loss)	nge in ealized
CMBS											
2003 & prior	\$ 1,867	\$	1,849	\$	(18)	\$ 1,769	\$	1,737	\$	(32)	\$ (14)
2004	409		402		(7)	399		386		(13)	(6)
2005	603		578		(25)	599		553		(46)	(21)
2006	12		12		-	12		12		-	-
2007	-		-		-	25		23		(2)	(2)
2008	 -				-	-		-		-	
Total CMBS	\$ 2,891	\$	2,841	\$	(50)	\$ 2,804	\$	2,711	\$	(93)	\$ (43)

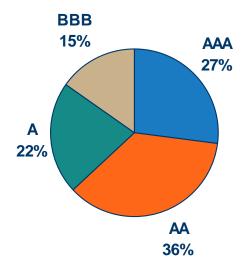
- High quality and well diversified portfolio; 100% AAA-rated; 37% agency
- Portfolio is nearly entirely in 2005 and earlier vintages; Commercial real estate underwriting for securitizations deteriorated in late 2006 and continued through 2007
- Most securities have significant credit enhancement, generally in the 20-30% range and are in the senior-most position in the securitization



296

Municipal Bonds

			06/30/2008	3				09/30/2008		
(\$ millions)	Amor	t. Cost	Fair Value		Net Unrealized Gain (Loss)	Amort. Cos	t	Fair Value	Net Unrealized Gain (Loss)	Change in Unrealized
Municipal Bonds	\$	1,025	\$ 99	91 \$	(34)	\$ 1,03	3 \$	923	\$ (110)	\$ (76)



Number of issuers

- High quality portfolio, 85% A-rated or higher
- Average issuer exposure is less than 35bp of the portfolio
- Diversified geographically and by industry

Direct Commercial Mortgage Loans Region & Property Type



(\$ millions)		
	Amortized	% of
Region	Cost	Total
East North Central	292	10%
East South Central	78	3%
Middle Atlantic	252	9%
Mountain	345	12%
New England	191	6%
Pacific	487	17%
South Atlantic	675	22%
West North Central	393	13%
West South Central	226	<u>8%</u>
	\$2,939	100%

-	Amortized	% of
Property Type	Cost	Total
Apartments	427	15%
Hotel	77	3%
Industrial	521	18%
Mixed Use	51	2%
Office	873	29%
Other	90	3%
Retail	899	<u>30%</u>
	\$2,939	100%
	\$2,939	100%

LTV	54%
Delinquencies	0
Coverage	1.83

Unallocated Reserve	
Balance	18

- Portfolio of commercial loans is well diversified geographically and by property type
- Average loan to value ratio of 54%
- Debt service coverage ratio of over 1.8x
- Portfolio has had no delinquencies over the past 2 years