



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Ameriprise Financial, Inc.
Statistical Supplement Information
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Statistical Supplement Package

(unaudited)

Second Quarter 2012

Consolidated Results

Ameriprise Financial, Inc.
Statistical Supplement Presentation
Second Quarter 2012

Ameriprise Financial, Inc. ("Ameriprise Financial" or "the Company") prepares its financial statements in accordance with generally accepted accounting principles ("GAAP"). Management believes that operating measures, which exclude net realized gains or losses; the market impact on variable annuity guaranteed living benefits, net of hedges and the related deferred sales inducement costs ("DSIC") and deferred acquisition costs ("DAC") amortization; integration and restructuring charges; income (loss) from discontinued operations and the impact of consolidating consolidated investment entities ("CIEs"), best reflect the underlying performance of our core operations and facilitate a more meaningful trend analysis. The Company also uses a number of non-GAAP financial measures to evaluate its financial performance on a basis comparable to that used by some securities analysts and investors. However, these measures are not a substitute for GAAP. Therefore, reconciliations to GAAP measures are provided on page 6 and in Exhibit B "Non-GAAP Financial Measure Reconciliations" on pages 44 and 45.

The market impact on variable annuity guaranteed living benefits includes changes in liability values caused by changes in financial market conditions, net of changes in associated economic hedge values. The market impact also includes certain valuation adjustments made in accordance with Financial Accounting Standards Board Accounting Standards Codification 820, *Fair Value Measurements and Disclosures* ("ASC 820"), including the impact on liability values of discounting projected benefits to reflect a current estimate of RiverSource Life Insurance Company's nonperformance spread. Further, the market impact is net of related impacts on DAC and DSIC amortization. The market impact relates to guaranteed minimum accumulation benefits and non-life contingent guaranteed minimum withdrawal benefits accounted for at fair value as embedded derivatives.

Operating earnings is the measure of segment profit or loss management uses to evaluate segment performance. Operating earnings should not be viewed as a substitute for GAAP income from continuing operations before income tax provision. Management believes the presentation of segment operating earnings as we measure it for management purposes enhances the understanding of our business by reflecting the underlying performance of our core operations and facilitating a more meaningful trend analysis.

In addition, management uses adjusted net pretax operating margin in the Asset Management segment to evaluate segment performance on a basis comparable to other asset managers. In the Asset Management segment, operating revenues are adjusted to exclude distribution pass through revenues and subadvisory and other pass through revenues, and operating earnings are adjusted to exclude operating net investment income and amortization of intangibles.

Ameriprise Financial, Inc.
Consolidated GAAP Income Statements
Second Quarter 2012

(in millions, except per share amounts, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq. Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Revenues													
Management and financial advice fees	\$ 1,172	\$ 1,127	\$ 1,101	\$ 1,132	\$ 1,152	\$ 2,309	\$ 2,284	\$ (20)	(2)%	\$ (25)	(1)%	\$ 20	2%
Distribution fees	416	389	371	402	396	813	798	(20)	(5)%	(15)	(2)%	(6)	(1)%
Net investment income	498	445	588	531	472	1,013	1,003	(26)	(5)%	(10)	(1)%	(59)	(11)%
Premiums	312	311	305	301	302	604	603	(1)	(3)%	(1)	-	1	-
Other revenues	236	195	228	206	202	440	408	(34)	(14)%	(32)	(7)%	(4)	(2)%
Total revenues	2,634	2,467	2,593	2,572	2,524	5,179	5,096	(110)	(4)%	(83)	(2)%	(48)	(2)%
Banking and deposit interest expense	11	12	11	11	10	24	21	(3)	(13)%	(3)	(13)%	(1)	(9)%
Total net revenues	2,623	2,455	2,582	2,561	2,514	5,155	5,075	(109)	(4)%	(80)	(2)%	(47)	(2)%
Expenses													
Distribution expenses	659	641	625	666	663	1,293	1,329	4	1%	36	3%	(3)	-
Interest credited to fixed accounts	212	214	222	206	209	420	415	(5)	(1)%	(5)	(1)%	3	1%
Benefits, claims, losses and settlement expenses	405	258	511	492	396	788	888	100	13%	100	13%	(96)	(20)%
Amortization of deferred acquisition costs	89	202	31	31	99	164	130	(34)	(21)%	(34)	(21)%	68	#
Interest and debt expense	75	71	96	69	72	150	141	(9)	(6)%	(9)	(6)%	3	4%
General and administrative expense	774	743	771	775	776	1,545	1,551	6	-	6	-	1	-
Total expenses	2,214	2,129	2,256	2,239	2,215	4,360	4,454	94	2%	94	2%	(24)	(1)%
Income from continuing operations before income tax provision	409	326	326	322	299	795	621	(174)	(22)%	(174)	(22)%	(23)	(7)%
Income tax provision	118	109	58	73	128	210	201	(9)	(4)%	(9)	(4)%	55	75%
Income from continuing operations	291	217	268	249	171	585	420	(165)	(28)%	(165)	(28)%	(78)	(31)%
Income (loss) from discontinued operations, net of tax	(4)	2	13	(1)	(1)	(75)	(2)	73	97%	73	97%	-	-
Net income	287	219	281	248	170	510	418	(92)	(18)%	(92)	(18)%	(78)	(31)%
Less: Net income (loss) attributable to noncontrolling interests	(28)	(105)	45	4	(53)	(46)	(49)	(3)	(7)%	(3)	(7)%	(57)	#
Net income attributable to Ameriprise Financial	\$ 315	\$ 324	\$ 236	\$ 244	\$ 223	\$ 556	\$ 467	\$ (92)	(29)%	\$ (89)	(16)%	\$ (21)	(9)%
Net Investment Income													
Investment income on fixed maturities ⁽¹⁾	\$ 457	\$ 498	\$ 456	\$ 447	\$ 444	\$ 927	\$ 891	\$ (36)	(4)%	\$ (36)	(4)%	\$ (3)	(1)%
Realized gains (losses)	6	(2)	1	(2)	(5)	7	(7)	(14)	#	(14)	#	(3)	#
Affordable housing	(8)	(9)	(8)	(8)	(4)	(15)	(12)	3	20%	3	20%	4	50%
Other (including seed money)	26	23	27	33	23	50	56	6	12%	6	12%	(10)	(30)%
Consolidated investment entities	17	(65)	112	61	14	44	75	31	70%	31	70%	(47)	(77)%
Total net investment income	\$ 498	\$ 445	\$ 588	\$ 531	\$ 472	\$ 1,013	\$ 1,003	\$ (26)	(5)%	\$ (10)	(1)%	\$ (59)	(11)%
Earnings Per Share													
Basic													
Income from continuing operations	\$ 1.30	\$ 1.35	\$ 0.97	\$ 1.08	\$ 1.01	\$ 2.54	\$ 2.09	\$ (0.29)	(22)%	\$ (0.45)	(18)%	\$ (0.07)	(6)%
Income (loss) from discontinued operations	(0.02)	0.01	0.06	(0.01)	-	(0.30)	(0.01)	0.02	97%	0.29	97%	0.01	#
Net income	\$ 1.28	\$ 1.36	\$ 1.03	\$ 1.07	\$ 1.01	\$ 2.24	\$ 2.08	\$ (0.27)	(21)%	\$ (0.16)	(7)%	\$ (0.06)	(6)%
Diluted													
Income from continuing operations	\$ 1.27	\$ 1.33	\$ 0.95	\$ 1.06	\$ 0.99	\$ 2.48	\$ 2.05	\$ (0.28)	(22)%	\$ (0.43)	(17)%	\$ (0.07)	(7)%
Income (loss) from discontinued operations	(0.02)	0.01	0.06	(0.01)	-	(0.30)	(0.01)	0.02	97%	0.29	97%	0.01	#
Net income	\$ 1.25	\$ 1.34	\$ 1.01	\$ 1.05	\$ 0.99	\$ 2.18	\$ 2.04	\$ (0.26)	(21)%	\$ (0.14)	(6)%	\$ (0.06)	(6)%
Earnings per diluted share growth	24.5%	47.8%	(15.2)%	(12.4)%	(22.0)%	34.8%	(17.3)%	(46.6)%	(52.1)%	(52.1)%	(9.7)%	(9.7)%	(9.7)%
Weighted average common shares outstanding													
Basic weighted average common shares outstanding	245.5	238.0	230.6	227.3	221.7	248.5	224.5	(23.8)	(10)%	(24.0)	(10)%	(5.6)	(2)%
Effect of potentially dilutive nonqualified stock options and other share-based awards	5.5	4.0	3.9	4.4	3.9	5.8	4.1	(1.6)	(29)%	(1.7)	(29)%	(0.5)	(11)%
Diluted weighted average common shares outstanding	251.0	242.0	234.5	231.7	225.6	254.3	228.6	(25.4)	(10)%	(25.7)	(10)%	(6.1)	(3)%
Metrics													
Net revenue growth	6.5%	5.2%	0.9%	1.1%	(4.2)%	11.6%	(1.6)%	(10.7)%	(13.2)%	(13.2)%	(5.3)%	(5.3)%	(5.3)%
Pretax income margin ⁽²⁾	15.6%	13.3%	12.6%	12.6%	11.9%	15.4%	12.2%	(3.7)%	(3.2)%	(3.2)%	(0.7)%	(0.7)%	(0.7)%
Effective tax rate ⁽³⁾	29.0%	33.2%	17.9%	22.6%	42.8%	26.5%	32.4%	13.8%	5.9%	5.9%	20.2%	20.2%	20.2%
Effective tax rate excluding noncontrolling interests ⁽³⁾⁽⁶⁾	27.1%	25.2%	20.7%	22.9%	36.4%	25.0%	30.0%	9.3%	5.0%	5.0%	13.5%	13.5%	13.5%
Ameriprise Financial shareholders' equity / outstanding shares ⁽⁴⁾	\$ 38.06	\$ 38.80	\$ 39.49	\$ 40.58	\$ 41.33	\$ 38.06	\$ 41.33	\$ 3.27	9%	\$ 3.27	9%	\$ 0.75	2%
Ameriprise Financial shareholders' equity from continuing operations excluding AOCI / outstanding shares ⁽⁵⁾⁽⁶⁾	\$ 35.17	\$ 35.13	\$ 36.19	\$ 36.79	\$ 37.00	\$ 35.17	\$ 37.00	\$ 1.83	5%	\$ 1.83	5%	\$ 0.21	1%

⁽¹⁾ Q3 2011 includes a \$43M adjustment for additional bond discount amortization investment income related to prior periods resulting from revisions to the accounting classification of certain structured securities.

⁽²⁾ Calculated as income from continuing operations before income tax provision divided by total net revenues.

⁽³⁾ See non-GAAP financial information on pg 34. Non-GAAP financial measure reconciliations can be found on pages 44 and 45.

⁽⁴⁾ Calculated as Ameriprise Financial shareholders' equity divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽⁵⁾ Calculated as Ameriprise Financial shareholders' equity from continuing operations excluding AOCI divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽⁶⁾ Q2 2012 includes a tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Consolidated Operating Results and Highlights
Second Quarter 2012

							Prior Year Comparisons						
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
						2011	2012	Diff.	%	Diff.	%	Diff.	%
(in millions, except per share amounts, unaudited)													
Revenues													
Total net revenues	\$ 2,623	\$ 2,455	\$ 2,582	\$ 2,561	\$ 2,514	\$ 5,155	\$ 5,075	\$ (109)	(4)%	\$ (80)	(2)%	\$ (47)	(2)%
Less revenues attributable to the CIEs	25	(52)	126	52	1	62	53	(24)	(96)%	(9)	(15)%	(51)	(98)%
Less realized gains (losses)	6	(2)	1	(2)	(5)	7	(7)	(11)	#	(14)	#	(3)	#
Operating total net revenues ⁽¹⁾	\$ 2,592	\$ 2,509	\$ 2,455	\$ 2,511	\$ 2,518	\$ 5,086	\$ 5,029	\$ (74)	(3)%	\$ (57)	(1)%	\$ 7	-
Earnings													
Net income attributable to Ameriprise Financial	\$ 315	\$ 324	\$ 236	\$ 244	\$ 223	\$ 556	\$ 467	\$ (92)	(29)%	\$ (89)	(16)%	\$ (21)	(9)%
Less income (loss) from discontinued operations, net of tax	(4)	2	13	(1)	(1)	(75)	(2)	3	75%	73	97%	-	-
Net income from continuing operations attributable to Ameriprise Financial	319	322	223	245	224	631	469	(95)	(30)%	(162)	(26)%	(21)	(9)%
Integration/restructuring charges, net of tax ⁽²⁾	14	15	14	15	17	33	32	3	21%	(1)	(3)%	2	13%
Market impact on variable annuity guaranteed living benefits, net of tax ⁽²⁾	4	(50)	72	74	9	18	83	5	#	65	#	(65)	(88)%
Less realized gains (losses), net of tax ⁽²⁾	4	(2)	1	(1)	(4)	5	(5)	(8)	#	(10)	#	(3)	#
Operating earnings ⁽¹⁾	\$ 333	\$ 289	\$ 308	\$ 335	\$ 254	\$ 677	\$ 589	\$ (79)	(24)%	\$ (88)	(13)%	\$ (81)	(24)%
Pretax Earnings													
Income from continuing operations before income tax provision	\$ 409	\$ 326	\$ 326	\$ 322	\$ 299	\$ 795	\$ 621	\$ (110)	(27)%	\$ (174)	(22)%	\$ (23)	(7)%
Less net income (loss) attributable to noncontrolling interests	(28)	(105)	45	4	(53)	(46)	(49)	(25)	(89)%	(3)	(7)%	(57)	#
Pretax earnings excluding CIEs	437	431	281	318	352	841	670	(85)	(19)%	(171)	(20)%	34	11%
Integration/restructuring charges	21	24	21	23	26	50	49	5	24%	(1)	(2)%	3	13%
Market impact on variable annuity guaranteed living benefits	7	(77)	111	113	16	28	129	9	#	101	#	(97)	(86)%
Less realized gains (losses)	6	(2)	1	(2)	(5)	7	(7)	(11)	#	(14)	#	(3)	#
Pretax operating earnings ⁽¹⁾	\$ 459	\$ 380	\$ 412	\$ 456	\$ 399	\$ 912	\$ 855	\$ (60)	(13)%	\$ (57)	(6)%	\$ (57)	(13)%
Pretax Operating Margin ⁽¹⁾⁽³⁾	17.7%	15.1%	16.8%	18.2%	15.8%	17.9%	17.0%	(1.9)%		(0.9)%		(2.4)%	
Operating Effective Tax Rate ⁽¹⁾⁽⁴⁾⁽⁵⁾	27.5%	23.9%	25.2%	26.5%	36.3%	25.8%	31.1%	8.8%		5.3%		9.8%	
Weighted Average Common Shares Outstanding													
Basic	245.5	238.0	230.6	227.3	221.7	248.5	224.5	(23.8)	(10)%	(24.0)	(10)%	(5.6)	(2)%
Diluted	251.0	242.0	234.5	231.7	225.6	254.3	228.6	(25.4)	(10)%	(25.7)	(10)%	(6.1)	(3)%
Operating Earnings Per Share ⁽¹⁾													
Basic operating earnings per share	\$ 1.36	\$ 1.21	\$ 1.34	\$ 1.47	\$ 1.15	\$ 2.72	\$ 2.62	\$ (0.21)	(15)%	\$ (0.10)	(4)%	\$ (0.32)	(22)%
Operating earnings per diluted share	\$ 1.33	\$ 1.19	\$ 1.31	\$ 1.45	\$ 1.13	\$ 2.66	\$ 2.58	\$ (0.20)	(15)%	\$ (0.08)	(3)%	\$ (0.32)	(22)%
Return on Equity													
Return on equity excluding AOCI ⁽¹⁾⁽⁴⁾	13.5%	14.6%	13.9%	13.3%	12.3%	13.5%	12.3%	(1.2)%		(1.2)%		(1.0)%	
Operating return on equity excluding CIEs and AOCI ⁽¹⁾⁽⁴⁾	15.5%	16.2%	16.0%	16.0%	15.2%	15.5%	15.2%	(0.3)%		(0.3)%		(0.8)%	

⁽¹⁾ See non-GAAP financial information on pg 34.

⁽²⁾ Calculated using the statutory tax rate of 35%.

⁽³⁾ Defined as pretax operating earnings as a percentage of operating total net revenues.

⁽⁴⁾ Non-GAAP financial measure reconciliations can be found on pg 44.

⁽⁵⁾ Q2 2012 includes a tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Consolidated Operating Results and Highlights
Second Quarter 2012

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
(in millions, except per share amounts and headcount, unaudited)													
Book Value													
Ameriprise Financial shareholders' equity from continuing operations excluding CIEs / outstanding shares ⁽¹⁾⁽²⁾	\$ 36.26	\$ 36.86	\$ 37.72	\$ 38.74	\$ 39.63	\$ 36.26	\$ 39.63	\$ 3.37	9%	\$ 3.37	9%	\$ 0.89	2%
Ameriprise Financial shareholders' equity from continuing operations excluding CIEs and AOCI / outstanding shares ⁽¹⁾⁽³⁾	\$ 33.13	\$ 33.49	\$ 34.31	\$ 34.84	\$ 35.20	\$ 33.13	\$ 35.20	\$ 2.07	6%	\$ 2.07	6%	\$ 0.36	1%
Operating Metrics													
Operating total net revenue growth: Target 6 - 8%	14.5 %	8.4 %	(2.3)%	0.7 %	(2.9)%	18.6 %	(1.1)%	(17.4)%		(19.7)%		(3.6)%	
Operating earnings per diluted share growth: Target 12 - 15%	27.9 %	29.3 %	3.1 %	9.0 %	(15.0)%	38.5 %	(3.0)%	(42.9)%		(41.5)%		(24.1)%	
Operating return on equity excluding CIEs and AOCI: Target 15 - 18% ⁽¹⁾	15.5 %	16.2 %	16.0 %	16.0 %	15.2 %	15.5 %	15.2 %	(0.3)%		(0.3)%		(0.8)%	
Debt to Capital													
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	20.2 %	21.0 %	21.0 %	20.7 %	21.1 %	20.2 %	21.1 %	0.9 %		0.9 %		0.4 %	
Goodwill and Intangible Assets													
	\$ 2,180	\$ 2,155	\$ 2,143	\$ 2,144	\$ 2,125	\$ 2,180	\$ 2,125	\$ (55)	(3)%	\$ (55)	(3)%	\$ (19)	(1)%
Assets Under Management and Administration ⁽⁴⁾													
Advice & Wealth Management AUM	\$ 105,863	\$ 98,185	\$ 104,683	\$ 114,432	\$ 114,690	\$ 105,863	\$ 114,690	\$ 8,827	8%	\$ 8,827	8%	\$ 258	-
Asset Management AUM	467,231	416,992	435,503	463,041	445,804	467,231	445,804	(21,427)	(5)%	(21,427)	(5)%	(17,237)	(4)%
Corporate AUM	27	23	23	23	25	27	25	(2)	(7)%	(2)	(7)%	2	9%
Eliminations	(13,456)	(13,876)	(12,640)	(13,973)	(16,945)	(13,456)	(16,945)	(3,489)	(26)%	(3,489)	(26)%	(2,972)	(21)%
Total Assets Under Management	559,665	501,324	527,569	563,523	543,574	559,665	543,574	(16,091)	(3)%	(16,091)	(3)%	(19,949)	(4)%
Total Assets Under Administration	110,559	98,612	103,753	111,361	111,177	110,559	111,177	618	1%	618	1%	(184)	-
Total AUM and AUA	\$ 670,224	\$ 599,936	\$ 631,322	\$ 674,884	\$ 654,751	\$ 670,224	\$ 654,751	\$ (15,473)	(2)%	\$ (15,473)	(2)%	\$ (20,133)	(3)%
Business Metrics													
Total Ameriprise client assets	\$ 319,076	\$ 293,313	\$ 309,864	\$ 334,086	\$ 330,847	\$ 319,076	\$ 330,847	\$ 11,771	4%	\$ 11,771	4%	\$ (3,239)	(1)%
Total branded financial advisors	9,663	9,714	9,730	9,744	9,803	9,663	9,803	140	1%	140	1%	59	1%
Net Flows and Net Deposits													
Branded advisor wrap	\$ 2,345	\$ 820	\$ 1,350	\$ 2,887	\$ 2,634	\$ 5,095	\$ 5,521	\$ 289	12%	\$ 426	8%	\$ (253)	(9)%
Asset Management	(302)	(5,225)	3,790	(4,602)	(6,648)	(5,467)	(11,250)	(6,346)	#	(5,783)	#	(2,046)	(44)%
Annuities	(49)	19	69	(101)	(324)	(193)	(425)	(275)	#	(232)	#	(223)	#
Variable universal life / Universal life	(47)	(49)	(38)	(52)	(50)	(110)	(102)	(3)	(6)%	8	7%	2	4%
S&P 500													
Daily average	1,319	1,227	1,225	1,346	1,350	1,310	1,348	31	2%	38	3%	4	-
Period end	1,321	1,131	1,258	1,408	1,362	1,321	1,362	41	3%	41	3%	(46)	(3)%

⁽¹⁾ See non-GAAP financial information on pg 34. Non-GAAP financial measure reconciliations can be found on pages 44 and 45.

⁽²⁾ Calculated as Ameriprise Financial shareholders' equity from continuing operations excluding CIEs divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽³⁾ Calculated as Ameriprise Financial shareholders' equity from continuing operations excluding CIEs and AOCI divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽⁴⁾ Excludes discontinued operations.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Common Share and Capital Summary
Second Quarter 2012

(in millions, unless otherwise noted, unaudited)

	Prior Year Comparisons												
						Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Diff.	%	Diff.	%	Diff.	%
Common shares													
Beginning balance	242.9	237.1	227.2	221.9	219.6	246.7	221.9	(23.3)	(10)%	(24.8)	(10)%	(2.3)	(1)%
Repurchases	(6.0)	(9.9)	(5.5)	(5.4)	(7.0)	(12.5)	(12.4)	(1.0)	(17)%	0.1	1%	(1.6)	(30)%
Issuances	0.2	0.2	0.5	3.4	0.1	3.3	3.5	(0.1)	(50)%	0.2	6%	(3.3)	(97)%
Other	-	(0.2)	(0.3)	(0.3)	-	(0.4)	(0.3)	-	-	0.1	25%	0.3	#
Total common shares outstanding	237.1	227.2	221.9	219.6	212.7	237.1	212.7	(24.4)	(10)%	(24.4)	(10)%	(6.9)	(3)%
Nonforfeitable restricted stock units	5.4	5.3	5.7	5.0	5.2	5.4	5.2	(0.2)	(4)%	(0.2)	(4)%	0.2	4%
Total basic common shares outstanding	242.5	232.5	227.6	224.6	217.9	242.5	217.9	(24.6)	(10)%	(24.6)	(10)%	(6.7)	(3)%
Total potentially dilutive shares	5.0	3.3	4.2	4.5	3.7	5.0	3.7	(1.3)	(26)%	(1.3)	(26)%	(0.8)	(18)%
Total diluted shares	247.5	235.8	231.8	229.1	221.6	247.5	221.6	(25.9)	(10)%	(25.9)	(10)%	(7.5)	(3)%
Capital Returned to Shareholders													
Dividends paid	\$ 57	\$ 55	\$ 54	\$ 64	\$ 78	\$ 103	\$ 142	\$ 21	37%	\$ 39	38%	\$ 14	22%
Common stock share repurchases	\$ 366	\$ 447	\$ 248	\$ 300	\$ 350	\$ 761	\$ 650	\$ (16)	(4)%	\$ (111)	(15)%	\$ 50	17%
Allocated Equity ⁽¹⁾													
Advice & Wealth Management	\$ 772	\$ 782	\$ 790	\$ 799	\$ 814	\$ 772	\$ 814	\$ 42	5%	\$ 42	5%	\$ 15	2%
Asset Management	1,954	1,948	1,922	1,913	1,933	1,954	1,933	(21)	(1)%	(21)	(1)%	20	1%
Annuities	2,055	2,298	1,931	1,651	1,537	2,055	1,537	(518)	(25)%	(518)	(25)%	(114)	(7)%
Protection	1,912	1,698	1,710	1,716	1,703	1,912	1,703	(209)	(11)%	(209)	(11)%	(13)	(1)%
Corporate & Other	1,342	1,061	1,456	1,745	1,682	1,342	1,682	340	25%	340	25%	(63)	(4)%
Total allocated equity	\$ 8,035	\$ 7,787	\$ 7,809	\$ 7,824	\$ 7,669	\$ 8,035	\$ 7,669	\$ (366)	(5)%	\$ (366)	(5)%	\$ (155)	(2)%

⁽¹⁾ Allocated equity equals Ameriprise Financial shareholders' equity from continuing operations excluding consolidated investment entities less AOCI. Allocated equity is not adjusted for non-operating items except for CIEs and the net of assets and liabilities held for sale.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Segment Results

Ameriprise Financial, Inc.
Segment Summary
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	Year-to-Date						Prior Year Comparisons						
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Segment Summary													
Advice & Wealth Management													
Operating total net revenues	\$ 957	\$ 938	\$ 905	\$ 954	\$ 953	\$ 1,870	\$ 1,907	\$ (4)	-	\$ 37	2%	\$ (1)	-
Operating expenses	849	822	822	860	842	1,663	1,702	(7)	(1)%	39	2%	(18)	(2)%
Pretax operating earnings	\$ 108	\$ 116	\$ 83	\$ 94	\$ 111	\$ 207	\$ 205	\$ 3	3%	\$ (2)	(1)%	\$ 17	18%
Allocated equity	\$ 772	\$ 782	\$ 790	\$ 799	\$ 814	\$ 772	\$ 814	\$ 42	5%	\$ 42	5%	\$ 15	2%
Operating return on allocated equity ⁽²⁾	40.8%	42.7%	40.1%	38.5%	36.7%	40.8%	36.7%	(4.1)%		(4.1)%		(1.8)%	
Pretax operating margin	11.3%	12.4%	9.2%	9.9%	11.6%	11.1%	10.7%	0.3%		(0.4)%		1.7%	
Asset Management													
Operating total net revenues	\$ 753	\$ 705	\$ 702	\$ 711	\$ 707	\$ 1,490	\$ 1,418	\$ (46)	(6)%	\$ (72)	(5)%	\$ (4)	(1)%
Operating expenses	607	586	575	580	577	1,208	1,157	(30)	(5)%	(51)	(4)%	(3)	(1)%
Pretax operating earnings	\$ 146	\$ 119	\$ 127	\$ 131	\$ 130	\$ 282	\$ 261	\$ (16)	(11)%	\$ (21)	(7)%	\$ (1)	(1)%
Allocated equity	\$ 1,954	\$ 1,948	\$ 1,922	\$ 1,913	\$ 1,933	\$ 1,954	\$ 1,933	\$ (21)	(1)%	\$ (21)	(1)%	\$ 20	1%
Operating return on allocated equity ⁽²⁾	22.1%	22.0%	20.4%	20.1%	18.9%	22.1%	18.9%	(3.2)%		(3.2)%		(1.2)%	
Pretax operating margin	19.4%	16.9%	18.1%	18.4%	18.4%	18.9%	18.4%	(1.0)%		(0.5)%		-	
Operating total net revenues	\$ 753	\$ 705	\$ 702	\$ 711	\$ 707	\$ 1,490	\$ 1,418	\$ (46)	(6)%	\$ (72)	(5)%	\$ (4)	(1)%
Distribution pass thru revenues	(218)	(207)	(201)	(207)	(203)	(425)	(410)	15	7%	15	4%	4	2%
Subadvisory and other pass thru revenues	(96)	(91)	(100)	(96)	(95)	(194)	(191)	1	1%	3	2%	1	1%
Adjusted operating revenues ⁽¹⁾	\$ 439	\$ 407	\$ 401	\$ 408	\$ 409	\$ 871	\$ 817	\$ (30)	(7)%	\$ (54)	(6)%	\$ 1	-
Pretax operating earnings	\$ 146	\$ 119	\$ 127	\$ 131	\$ 130	\$ 282	\$ 261	\$ (16)	(11)%	\$ (21)	(7)%	\$ (1)	(1)%
Operating net investment income	(3)	4	(11)	(5)	(2)	(4)	(7)	1	33%	(3)	(75)%	3	60%
Amortization of intangibles	10	10	10	10	10	20	20	-	-	-	-	-	-
Adjusted operating earnings ⁽¹⁾	\$ 153	\$ 133	\$ 126	\$ 136	\$ 138	\$ 298	\$ 274	\$ (15)	(10)%	\$ (24)	(8)%	\$ 2	1%
Adjusted net pretax operating margin ⁽¹⁾⁽³⁾	34.9%	32.7%	31.4%	33.3%	33.7%	34.2%	33.5%	(1.2)%		(0.7)%		0.4%	
Annuities													
Operating total net revenues	\$ 665	\$ 688	\$ 634	\$ 628	\$ 628	\$ 1,308	\$ 1,256	\$ (37)	(6)%	\$ (52)	(4)%	\$ -	-
Operating expenses	511	553	470	439	512	982	951	1	-	(31)	(3)%	73	17%
Pretax operating earnings	\$ 154	\$ 135	\$ 164	\$ 189	\$ 116	\$ 326	\$ 305	\$ (38)	(25)%	\$ (21)	(6)%	\$ (73)	(39)%
Allocated equity	\$ 2,055	\$ 2,298	\$ 1,931	\$ 1,651	\$ 1,537	\$ 2,055	\$ 1,537	\$ (518)	(25)%	\$ (518)	(25)%	\$ (114)	(7)%
Operating return on allocated equity ⁽²⁾	22.7%	23.4%	23.3%	24.1%	23.1%	22.7%	23.1%	0.4%		0.4%		(1.0)%	
Pretax operating margin	23.2%	19.6%	25.9%	30.1%	18.5%	24.9%	24.3%	(4.7)%		(0.6)%		(11.6)%	
Protection													
Operating total net revenues	\$ 522	\$ 502	\$ 529	\$ 522	\$ 528	\$ 1,038	\$ 1,050	\$ 6	1%	\$ 12	1%	\$ 6	1%
Operating expenses	430	432	416	415	419	835	834	(11)	(3)%	(1)	-	4	1%
Pretax operating earnings	\$ 92	\$ 70	\$ 113	\$ 107	\$ 109	\$ 203	\$ 216	\$ 17	18%	\$ 13	6%	\$ 2	2%
Allocated equity	\$ 1,912	\$ 1,698	\$ 1,710	\$ 1,716	\$ 1,703	\$ 1,912	\$ 1,703	\$ (209)	(11)%	\$ (209)	(11)%	\$ (13)	(1)%
Operating return on allocated equity ⁽²⁾	13.6%	14.2%	15.7%	15.8%	16.4%	13.6%	16.4%	2.8%		2.8%		0.6%	
Pretax operating margin	17.6%	13.9%	21.4%	20.5%	20.6%	19.6%	20.6%	3.0%		1.0%		0.1%	
Corporate & Other													
Operating total net revenues	\$ 22	\$ (7)	\$ (6)	\$ 8	\$ 7	\$ 16	\$ 15	\$ (15)	(68)%	\$ (1)	(6)%	\$ (1)	(13)%
Operating expenses	63	53	69	73	74	122	147	11	17%	25	20%	1	1%
Pretax operating loss	\$ (41)	\$ (60)	\$ (75)	\$ (65)	\$ (67)	\$ (106)	\$ (132)	\$ (26)	(63)%	\$ (26)	(25)%	\$ (2)	(3)%

⁽¹⁾ See non-GAAP financial information on pg 34.

⁽²⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽³⁾ Calculated as adjusted operating earnings as a percentage of adjusted operating revenues.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Advice & Wealth Management Segment

Ameriprise Financial, Inc.
Advice & Wealth Management Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	Year-to-Date		Prior Year Comparisons					
						2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 408	\$ 401	\$ 395	\$ 412	\$ 430	\$ 794	\$ 842	\$ 22	5 %	\$ 48	6 %	\$ 18	4 %
Distribution fees	484	461	443	471	454	945	925	(30)	(6)%	(20)	(2)%	(17)	(4)%
Net investment income	61	73	64	64	64	124	128	3	5 %	4	3 %	-	-
Premiums	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenues	15	15	15	18	15	31	33	-	-	2	6 %	(3)	(17)%
Total revenues	968	950	917	965	963	1,894	1,928	(5)	(1)%	34	2 %	(2)	-
Banking and deposit interest expense	11	12	12	11	10	24	21	(1)	(9)%	(3)	(13)%	(1)	(9)%
Operating total net revenues	957	938	905	954	953	1,870	1,907	(4)	-	37	2 %	(1)	-
Expenses													
Distribution expenses	574	547	541	574	565	1,115	1,139	(9)	(2)%	24	2 %	(9)	(2)%
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	275	275	281	286	277	548	563	2	1 %	15	3 %	(9)	(3)%
Operating expenses	849	822	822	860	842	1,663	1,702	(7)	(1)%	39	2 %	(18)	(2)%
Pretax operating earnings	\$ 108	\$ 116	\$ 83	\$ 94	\$ 111	\$ 207	\$ 205	\$ 3	3 %	\$ (2)	(1)%	\$ 17	18 %
Pretax operating margin	11.3 %	12.4 %	9.2 %	9.9 %	11.6 %	11.1 %	10.7 %	0.3 %		(0.4)%		1.7 %	
Return on Equity													
Allocated equity	\$ 772	\$ 782	\$ 790	\$ 799	\$ 814	\$ 772	\$ 814	\$ 42	5 %	\$ 42	5 %	\$ 15	2 %
Operating return on allocated equity ⁽¹⁾	40.8 %	42.7 %	40.1 %	38.5 %	36.7 %	40.8 %	36.7 %	(4.1)%		(4.1)%		(1.8)%	
On-balance sheet deposits	\$ 8,980	\$ 9,294	\$ 9,482	\$ 9,568	\$ 9,678	\$ 8,980	\$ 9,678	\$ 698	8 %	\$ 698	8 %	\$ 110	1 %

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

Ameriprise Financial, Inc.
Advice & Wealth Management Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

							Prior Year Comparisons						
					Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q		
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Diff.	%	Diff.	%	Diff.	%
Product Information													
Certificates and Banking - Combined													
Pretax operating earnings	\$ 21	\$ 35	\$ 24	\$ 25	\$ 27	\$ 42	\$ 52	\$ 6	29 %	\$ 10	24 %	\$ 2	8 %
Allocated equity	\$ 523	\$ 534	\$ 542	\$ 553	\$ 568	\$ 523	\$ 568	\$ 45	9 %	\$ 45	9 %	\$ 15	3 %
Operating return on allocated equity ⁽¹⁾	14.7 %	16.0 %	14.9 %	14.9 %	14.7 %	14.7 %	14.7 %	-		-		(0.2)%	
Wealth Management & Distribution													
Pretax operating earnings	\$ 87	\$ 81	\$ 59	\$ 69	\$ 84	\$ 165	\$ 153	\$ (3)	(3)%	\$ (12)	(7)%	\$ 15	22 %
Allocated equity	\$ 249	\$ 248	\$ 248	\$ 246	\$ 246	\$ 249	\$ 246	\$ (3)	(1)%	\$ (3)	(1)%	\$ -	-
Operating return on allocated equity ⁽¹⁾	90.3 %	95.2 %	91.6 %	88.5 %	84.9 %	90.3 %	84.9 %	(5.4)%		(5.4)%		(3.6)%	
Financial Plans													
Branded financial plan net cash sales	\$ 55	\$ 51	\$ 59	\$ 55	\$ 56	\$ 108	\$ 111	\$ 1	2 %	\$ 3	3 %	\$ 1	2 %
Financial Advisors													
Employee advisors	2,146	2,182	2,230	2,266	2,311	2,146	2,311	165	8 %	165	8 %	45	2 %
Franchisee advisors	7,517	7,532	7,500	7,478	7,492	7,517	7,492	(25)	-	(25)	-	14	-
Total branded financial advisors	9,663	9,714	9,730	9,744	9,803	9,663	9,803	140	1 %	140	1 %	59	1 %
Operating total net revenues per financial advisor (in thousands) ⁽²⁾	\$ 99	\$ 97	\$ 93	\$ 98	\$ 97	\$ 194	\$ 195	\$ (2)	(2)%	\$ 1	1 %	\$ (1)	(1)%
Advisor Retention													
Employee	89.4 %	90.5 %	91.5 %	92.1 %	92.2 %	89.4 %	92.2 %	2.8 %		2.8 %		0.1 %	
Franchisee	94.2 %	94.6 %	94.6 %	94.1 %	94.3 %	94.2 %	94.3 %	0.1 %		0.1 %		0.2 %	
Total Client Assets (at period end)	\$ 319,076	\$ 293,313	\$ 309,864	\$ 334,086	\$ 330,847	\$ 319,076	\$ 330,847	\$ 11,771	4 %	\$ 11,771	4 %	\$ (3,239)	(1)%
Total Wrap Accounts													
Beginning assets	\$ 103,104	\$ 105,863	\$ 96,947	\$ 103,385	\$ 113,128	\$ 97,514	\$ 103,385	\$ 10,024	10 %	\$ 5,871	6 %	\$ 9,743	9 %
Net flows	2,345	820	1,350	2,887	2,634	5,095	5,521	289	12 %	426	8 %	(253)	(9)%
Market appreciation (depreciation) and other	414	(9,736)	5,088	6,856	(2,348)	3,254	4,508	(2,762)	#	1,254	39 %	(9,204)	#
Total wrap ending assets	\$ 105,863	\$ 96,947	\$ 103,385	\$ 113,128	\$ 113,414	\$ 105,863	\$ 113,414	\$ 7,551	7 %	\$ 7,551	7 %	\$ 286	-

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Year-to-date is sum of current and prior quarters for the year under review.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Asset Management Segment

Ameriprise Financial, Inc.
Asset Management Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 627	\$ 599	\$ 588	\$ 586	\$ 592	\$ 1,247	\$ 1,178	\$ (35)	(6)%	\$ (69)	(6)%	\$ 6	1%
Distribution fees	123	108	104	111	111	238	222	(12)	(10)%	(16)	(7)%	-	-
Net investment income	3	(4)	11	5	2	4	7	(1)	(33)%	3	75%	(3)	(60)%
Premiums	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenues	-	3	-	9	3	2	12	3	-	10	#	(6)	(67)%
Total revenues	753	706	703	711	708	1,491	1,419	(45)	(6)%	(72)	(5)%	(3)	-
Banking and deposit interest expense	-	1	1	-	1	1	1	1	-	-	-	1	-
Operating total net revenues	753	705	702	711	707	1,490	1,418	(46)	(6)%	(72)	(5)%	(4)	(1)%
Expenses													
Distribution expenses	277	276	267	274	272	552	546	(5)	(2)%	(6)	(1)%	(2)	(1)%
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	6	5	4	3	5	10	8	(1)	(17)%	(2)	(20)%	2	67%
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	324	305	304	303	300	646	603	(24)	(7)%	(43)	(7)%	(3)	(1)%
Operating expenses	607	586	575	580	577	1,208	1,157	(30)	(5)%	(51)	(4)%	(3)	(1)%
Pretax operating earnings	\$ 146	\$ 119	\$ 127	\$ 131	\$ 130	\$ 282	\$ 261	\$ (16)	(11)%	\$ (21)	(7)%	\$ (1)	(1)%
Pretax operating margin	19.4 %	16.9 %	18.1 %	18.4 %	18.4 %	18.9 %	18.4 %	(1.0)%		(0.5)%		-	
Operating total net revenues	\$ 753	\$ 705	\$ 702	\$ 711	\$ 707	\$ 1,490	\$ 1,418	\$ (46)	(6)%	\$ (72)	(5)%	\$ (4)	(1)%
Distribution pass thru revenues	(218)	(207)	(201)	(207)	(203)	(425)	(410)	15	7%	15	4%	4	2%
Subadvisory and other pass thru revenues	(96)	(91)	(100)	(96)	(95)	(194)	(191)	1	1%	3	2%	1	1%
Adjusted operating revenues ⁽¹⁾	\$ 439	\$ 407	\$ 401	\$ 408	\$ 409	\$ 871	\$ 817	\$ (30)	(7)%	\$ (54)	(6)%	\$ 1	-
Pretax operating earnings	\$ 146	\$ 119	\$ 127	\$ 131	\$ 130	\$ 282	\$ 261	\$ (16)	(11)%	\$ (21)	(7)%	\$ (1)	(1)%
Operating net investment income	(3)	4	(11)	(5)	(2)	(4)	(7)	1	33%	(3)	(75)%	3	60%
Amortization of intangibles	10	10	10	10	10	20	20	-	-	-	-	-	-
Adjusted operating earnings ⁽¹⁾	\$ 153	\$ 133	\$ 126	\$ 136	\$ 138	\$ 298	\$ 274	\$ (15)	(10)%	\$ (24)	(8)%	\$ 2	1%
Adjusted net pretax operating margin ⁽¹⁾⁽³⁾	34.9 %	32.7 %	31.4 %	33.3 %	33.7 %	34.2 %	33.5 %	(1.2)%		(0.7)%		0.4 %	
Return on Equity													
Allocated equity	\$ 1,954	\$ 1,948	\$ 1,922	\$ 1,913	\$ 1,933	\$ 1,954	\$ 1,933	\$ (21)	(1)%	\$ (21)	(1)%	\$ 20	1%
Operating return on allocated equity ⁽²⁾	22.1 %	22.0 %	20.4 %	20.1 %	18.9 %	22.1 %	18.9 %	(3.2)%		(3.2)%		(1.2)%	

⁽¹⁾ See non-GAAP financial information on pg 34.

⁽²⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽³⁾ Calculated as adjusted operating earnings as a percentage of adjusted operating revenues.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Total Managed Asset Net Flows													
Columbia managed asset net flows	\$ (998)	\$ (4,478)	\$ (8,907)	\$ (5,122)	\$ (5,401)	\$ (3,303)	\$ (10,523)	\$ (4,403)	#	\$ (7,220)	#	\$ (279)	(5)%
Threadneedle managed asset net flows ⁽¹⁾	1,694	(756)	12,612	260	(2,436)	(1,274)	(2,176)	(4,130)	#	(902)	(71)%	(2,696)	#
Sub-advised eliminations ⁽¹⁾	(998)	9	85	260	1,189	(890)	1,449	2,187	#	2,339	#	929	#
Total managed asset net flows	\$ (302)	\$ (5,225)	\$ 3,790	\$ (4,602)	\$ (6,648)	\$ (5,467)	\$ (11,250)	\$ (6,346)	#	\$ (5,783)	#	\$ (2,046)	(44)%
Total Managed Assets Reconciliations													
Columbia managed assets	\$ 362,044	\$ 324,654	\$ 326,119	\$ 344,006	\$ 331,934	\$ 362,044	\$ 331,934	\$ (30,110)	(8)%	\$ (30,110)	(8)%	\$ (12,072)	(4)%
Threadneedle managed assets	110,402	96,465	113,573	123,340	116,630	110,402	116,630	6,228	6 %	6,228	6 %	(6,710)	(5)%
Sub-advised eliminations	(5,215)	(4,127)	(4,189)	(4,305)	(2,760)	(5,215)	(2,760)	2,455	47 %	2,455	47 %	1,545	36 %
Total managed assets	\$ 467,231	\$ 416,992	\$ 435,503	\$ 463,041	\$ 445,804	\$ 467,231	\$ 445,804	\$ (21,427)	(5)%	\$ (21,427)	(5)%	\$ (17,237)	(4)%
Total Managed Assets by Type													
Equity	\$ 247,552	\$ 198,911	\$ 209,933	\$ 231,893	\$ 213,448	\$ 247,552	\$ 213,448	\$ (34,104)	(14)%	\$ (34,104)	(14)%	\$ (18,445)	(8)%
Fixed income	190,350	190,025	196,542	202,256	204,340	190,350	204,340	13,990	7 %	13,990	7 %	2,084	1 %
Money market	6,267	6,258	7,465	6,869	6,871	6,267	6,871	604	10 %	604	10 %	2	-
Alternative	10,725	10,117	9,271	9,313	8,817	10,725	8,817	(1,908)	(18)%	(1,908)	(18)%	(496)	(5)%
Hybrid and other	12,337	11,681	12,292	12,710	12,328	12,337	12,328	(9)	-	(9)	-	(382)	(3)%
Total managed assets by type	\$ 467,231	\$ 416,992	\$ 435,503	\$ 463,041	\$ 445,804	\$ 467,231	\$ 445,804	\$ (21,427)	(5)%	\$ (21,427)	(5)%	\$ (17,237)	(4)%

⁽¹⁾ Threadneedle net flows in Q2 2012 include \$1.2 billion of outflows primarily due to a change in subadvisory relationship between Threadneedle and Columbia. These outflows are eliminated at the segment level.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment - Columbia
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

							Prior Year Comparisons						
	Year-to-Date						Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q		
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Diff.	%	Diff.	%	Diff.	%
Columbia Managed Assets Rollforward													
Retail Funds													
Beginning assets	\$ 226,442	\$ 225,368	\$ 194,130	\$ 204,843	\$ 221,429	\$ 218,460	\$ 204,843	\$ (5,013)	(2)%	\$ (13,617)	(6)%	\$ 16,586	8 %
Mutual fund inflows	9,708	9,639	8,451	10,717	9,158	21,103	19,875	(550)	(6)%	(1,228)	(6)%	(1,559)	(15)%
Mutual fund outflows	(11,928)	(12,349)	(11,702)	(14,267)	(14,821)	(24,570)	(29,088)	(2,893)	(24)%	(4,518)	(18)%	(554)	(4)%
Net VP/VIT fund flows	394	388	417	279	(33)	775	246	(427)	#	(529)	(68)%	(312)	#
Net new flows	(1,826)	(2,322)	(2,834)	(3,271)	(5,696)	(2,692)	(8,967)	(3,870)	#	(6,275)	#	(2,425)	(74)%
Reinvested dividends	2,083	384	1,963	342	1,986	2,411	2,328	(97)	(5)%	(83)	(3)%	1,644	#
Net flows	257	(1,938)	(871)	(2,929)	(3,710)	(281)	(6,639)	(3,967)	#	(6,358)	#	(781)	(27)%
Distributions	(2,520)	(579)	(2,559)	(534)	(2,297)	(3,076)	(2,831)	223	9 %	245	8 %	(1,763)	#
Market appreciation (depreciation) and other ⁽²⁾	1,189	(28,721)	14,143	20,049	(4,046)	10,265	16,003	(5,235)	#	5,738	56 %	(24,095)	#
Total ending assets	225,368	194,130	204,843	221,429	211,376	225,368	211,376	(13,992)	(6)%	(13,992)	(6)%	(10,053)	(5)%
% of total retail assets sub-advised	18.3 %	18.3 %	18.2 %	18.2 %	20.5 %	18.3 %	20.5 %	2.2 %		2.2 %		2.3 %	
Institutional													
Beginning assets	89,753	89,355	81,906	73,270	75,024	89,406	73,270	(14,729)	(16)%	(16,136)	(18)%	1,754	2 %
Inflows	4,679	4,508	4,376	4,176	3,720	9,511	7,896	(959)	(20)%	(1,615)	(17)%	(456)	(11)%
Outflows	(5,670)	(6,889)	(11,445)	(6,063)	(5,114)	(11,835)	(11,177)	556	10 %	658	6 %	949	16 %
Net flows	(991)	(2,381)	(7,069)	(1,887)	(1,394)	(2,324)	(3,281)	(403)	(41)%	(957)	(41)%	493	26 %
Market appreciation (depreciation) and other ⁽¹⁾	593	(5,068)	(1,567)	3,641	(877)	2,273	2,764	(1,470)	#	491	22 %	(4,518)	#
Total ending assets	89,355	81,906	73,270	75,024	72,753	89,355	72,753	(16,602)	(19)%	(16,602)	(19)%	(2,271)	(3)%
Alternative													
Beginning assets	9,615	9,446	8,955	8,124	8,253	9,971	8,124	(1,362)	(14)%	(1,847)	(19)%	129	2 %
Inflows	131	123	93	96	165	292	261	34	26 %	(31)	(11)%	69	72 %
Outflows	(395)	(282)	(1,060)	(402)	(462)	(990)	(864)	(67)	(17)%	126	13 %	(60)	(15)%
Net flows	(264)	(159)	(967)	(306)	(297)	(698)	(603)	(33)	(13)%	95	14 %	9	3 %
Market appreciation (depreciation) and other	95	(332)	136	435	(174)	173	261	(269)	#	88	51 %	(609)	#
Total ending assets	9,446	8,955	8,124	8,253	7,782	9,446	7,782	(1,664)	(18)%	(1,664)	(18)%	(471)	(6)%
Affiliated General Account Assets	38,095	39,865	40,021	39,402	40,113	38,095	40,113	2,018	5 %	2,018	5 %	711	2 %
Other and Eliminations	(220)	(202)	(139)	(102)	(90)	(220)	(90)	130	59 %	130	59 %	12	12 %
Total Columbia managed assets	\$ 362,044	\$ 324,654	\$ 326,119	\$ 344,006	\$ 331,934	\$ 362,044	\$ 331,934	\$ (30,110)	(8)%	\$ (30,110)	(8)%	\$ (12,072)	(4)%
Total Columbia net flows	\$ (998)	\$ (4,478)	\$ (8,907)	\$ (5,122)	\$ (5,401)	\$ (3,303)	\$ (10,523)	\$ (4,403)	#	\$ (7,220)	#	\$ (279)	(5)%

⁽¹⁾ Included in Market appreciation (depreciation) and other for Institutional funds in the 4th quarter of 2011 are (\$4.7B) due to the transfer of assets from Separately Managed Accounts (SMAs) to Unified Managed Accounts (UMAs).

⁽²⁾ Included in Market appreciation (depreciation) and other for retail funds in the 2nd quarter of 2012 are \$3B due to the transfer of Active Diversified Portfolio assets from non-proprietary to proprietary funds.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment - Threadneedle
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	Year-to-Date						Prior Year Comparisons						
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Threadneedle Managed Assets Rollforward													
Retail Funds													
Beginning assets	\$ 34,275	\$ 36,638	\$ 30,097	\$ 31,809	\$ 36,345	\$ 33,394	\$ 31,809	\$ 2,070	6 %	\$ (1,585)	(5)%	\$ 4,536	14 %
Mutual fund inflows	5,181	4,304	3,530	4,516	3,324	9,310	7,840	(1,857)	(36)%	(1,470)	(16)%	(1,192)	(26)%
Mutual fund outflows ⁽²⁾	(3,277)	(5,498)	(3,041)	(3,399)	(4,589)	(7,991)	(7,988)	(1,312)	(40)%	3	-	(1,190)	(35)%
Net new flows	1,904	(1,194)	489	1,117	(1,265)	1,319	(148)	(3,169)	#	(1,467)	#	(2,382)	#
Reinvested dividends	55	13	84	14	51	71	65	(4)	(7)%	(6)	(8)%	37	#
Net flows	1,959	(1,181)	573	1,131	(1,214)	1,390	(83)	(3,173)	#	(1,473)	#	(2,345)	#
Distributions	(162)	(180)	(213)	(74)	(156)	(218)	(230)	6	4 %	(12)	(6)%	(82)	#
Market appreciation (depreciation)	330	(4,550)	1,296	2,387	(1,233)	829	1,154	(1,563)	#	325	39 %	(3,620)	#
Foreign currency translation ⁽¹⁾	(14)	(915)	(128)	1,033	(610)	874	423	(596)	#	(451)	(52)%	(1,643)	#
Other	250	285	184	59	197	369	256	(53)	(21)%	(113)	(31)%	138	#
Total ending assets	36,638	30,097	31,809	36,345	33,329	36,638	33,329	(3,309)	(9)%	(3,309)	(9)%	(3,016)	(8)%
Institutional													
Beginning assets	71,146	72,485	65,206	80,617	85,935	70,916	80,617	14,789	21 %	9,701	14 %	5,318	7 %
Inflows	2,577	2,529	15,270	2,778	1,854	3,887	4,632	(723)	(28)%	745	19 %	(924)	(33)%
Outflows	(2,718)	(2,115)	(3,161)	(3,542)	(3,047)	(6,392)	(6,589)	(329)	(12)%	(197)	(3)%	495	14 %
Net flows	(141)	414	12,109	(764)	(1,193)	(2,505)	(1,957)	(1,052)	#	548	22 %	(429)	(56)%
Market appreciation (depreciation)	812	(6,171)	3,211	3,115	(1,603)	1,103	1,512	(2,415)	#	409	37 %	(4,718)	#
Foreign currency translation ⁽¹⁾	78	(1,957)	(373)	2,437	(1,615)	1,974	822	(1,693)	#	(1,152)	(58)%	(4,052)	#
Other	590	435	464	530	742	997	1,272	152	26 %	275	28 %	212	40 %
Total ending assets	72,485	65,206	80,617	85,935	82,266	72,485	82,266	9,781	13 %	9,781	13 %	(3,669)	(4)%
Alternative													
Beginning assets	1,344	1,279	1,162	1,147	1,060	1,338	1,147	(284)	(21)%	(191)	(14)%	(87)	(8)%
Inflows	2	105	31	-	-	146	-	(2)	#	(146)	#	-	-
Outflows	(126)	(94)	(101)	(107)	(29)	(305)	(136)	97	77 %	169	55 %	78	73 %
Net flows	(124)	11	(70)	(107)	(29)	(159)	(136)	95	77 %	23	14 %	78	73 %
Market appreciation (depreciation)	32	(103)	(4)	(27)	3	22	(24)	(29)	(91)%	(46)	#	30	#
Foreign currency translation ⁽¹⁾	6	(39)	(3)	33	(19)	41	14	(25)	#	(27)	(66)%	(52)	#
Other	21	14	62	14	20	37	34	(1)	(5)%	(3)	(8)%	6	43 %
Total ending assets	1,279	1,162	1,147	1,060	1,035	1,279	1,035	(244)	(19)%	(244)	(19)%	(25)	(2)%
Total Threadneedle managed assets	\$ 110,402	\$ 96,465	\$ 113,573	\$ 123,340	\$ 116,630	\$ 110,402	\$ 116,630	\$ 6,228	6 %	\$ 6,228	6 %	\$ (6,710)	(5)%
Total Threadneedle net flows	\$ 1,694	\$ (756)	\$ 12,612	\$ 260	\$ (2,436)	\$ (1,274)	\$ (2,176)	\$ (4,130)	#	\$ (902)	(71)%	\$ (2,696)	#

⁽¹⁾ Amounts represent British Pound to US dollar conversion.

⁽²⁾ Retail fund outflows in Q2 2012 include \$1.2 billion primarily due to a change in subadvisory relationship between Threadneedle and Columbia. These outflows are eliminated at the segment level.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment - Columbia
Second Quarter 2012

Mutual Fund Rankings in top 2 Lipper Quartiles

			2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012
Domestic Equity							
Equal weighted	1 year		72 %	54 %	37 %	46 %	43 %
	3 year		59 %	48 %	48 %	60 %	56 %
	5 year		67 %	66 %	61 %	63 %	60 %
Asset weighted	1 year		62 %	56 %	38 %	59 %	62 %
	3 year		64 %	60 %	39 %	76 %	76 %
	5 year		71 %	60 %	58 %	60 %	75 %
International Equity							
Equal weighted	1 year		39 %	33 %	61 %	83 %	63 %
	3 year		38 %	41 %	65 %	65 %	41 %
	5 year		50 %	50 %	50 %	64 %	57 %
Asset weighted	1 year		8 %	18 %	71 %	93 %	84 %
	3 year		56 %	61 %	77 %	75 %	15 %
	5 year		63 %	66 %	65 %	84 %	73 %
Taxable Fixed Income							
Equal weighted	1 year		65 %	70 %	85 %	85 %	75 %
	3 year		68 %	58 %	55 %	45 %	45 %
	5 year		68 %	68 %	68 %	68 %	74 %
Asset weighted	1 year		74 %	85 %	93 %	95 %	82 %
	3 year		68 %	56 %	64 %	44 %	53 %
	5 year		73 %	73 %	73 %	75 %	81 %
Tax Exempt Fixed Income							
Equal weighted	1 year		100 %	100 %	95 %	90 %	90 %
	3 year		100 %	100 %	85 %	95 %	95 %
	5 year		94 %	95 %	95 %	90 %	90 %
Asset weighted	1 year		100 %	100 %	85 %	82 %	83 %
	3 year		100 %	100 %	84 %	85 %	85 %
	5 year		99 %	99 %	99 %	98 %	98 %
Asset Allocation Funds							
Equal weighted	1 year		71 %	95 %	86 %	91 %	91 %
	3 year		57 %	57 %	48 %	67 %	71 %
	5 year		57 %	57 %	57 %	52 %	52 %
Asset weighted	1 year		79 %	92 %	85 %	92 %	92 %
	3 year		88 %	88 %	79 %	89 %	90 %
	5 year		87 %	88 %	88 %	88 %	90 %
Number of funds with 4 or 5 Morningstar star ratings							
Overall			52	54	52	56	56
3 year			46	48	46	53	53
5 year			47	46	49	49	45
Percent of funds with 4 or 5 Morningstar star ratings							
Overall			45 %	46 %	44 %	47 %	47 %
3 year			40 %	41 %	39 %	44 %	45 %
5 year			42 %	41 %	44 %	44 %	41 %
Percent of assets with 4 or 5 Morningstar star ratings							
Overall			53 %	58 %	59 %	66 %	64 %
3 year			44 %	39 %	40 %	53 %	40 %
5 year			38 %	41 %	42 %	44 %	43 %

Mutual fund performance rankings are based on the performance of Class Z fund shares for Columbia branded mutual funds. In instances where a fund's Class Z shares do not have a full one, three or five year track record, performance for an older share class of the same fund, typically Class A shares, is utilized for the period before Class Z shares were launched. No adjustments to the historical track records are made to account for differences in fund expenses between share classes of a fund.

Equal Weighted Rankings in Top 2 Quartiles: Counts the number of funds with above median ranking divided by the total number of funds. Asset size is not a factor.

Asset Weighted Rankings in Top 2 Quartiles: Sums the total assets of the funds with above median ranking (using Class Z and appended Class Z) divided by total assets of all funds. Funds with more assets will receive a greater share of the total percentage above or below median.

Aggregated data includes all Columbia branded mutual funds.

Ameriprise Financial, Inc.
Asset Management Segment - Threadneedle
Second Quarter 2012

Retail Fund Rankings in Top 2 Morningstar Quartiles or Above Index Benchmark

		<u>2 Qtr 2011</u>	<u>3 Qtr 2011</u>	<u>4 Qtr 2011</u>	<u>1 Qtr 2012</u>	<u>2 Qtr 2012</u>	
Equity							
Equal weighted	1 year	83 %	65 %	65 %	73 %	65 %	
	3 year	75 %	78 %	72 %	73 %	85 %	
	5 year	86 %	86 %	86 %	86 %	80 %	
	<hr/>						
	Asset weighted	1 year	83 %	67 %	68 %	84 %	87 %
		3 year	85 %	82 %	76 %	78 %	91 %
5 year		96 %	90 %	86 %	87 %	86 %	
Fixed Income							
Equal weighted	1 year	56 %	64 %	69 %	79 %	67 %	
	3 year	77 %	69 %	77 %	85 %	64 %	
	5 year	73 %	73 %	82 %	82 %	64 %	
<hr/>							
Asset weighted	1 year	52 %	58 %	69 %	80 %	39 %	
	3 year	92 %	62 %	75 %	80 %	41 %	
	5 year	83 %	91 %	97 %	97 %	68 %	
Allocation (Managed) Funds							
Equal weighted	1 year	67 %	50 %	33 %	67 %	0 %	
	3 year	100 %	83 %	67 %	50 %	67 %	
	5 year	100 %	100 %	100 %	100 %	100 %	
<hr/>							
Asset weighted	1 year	82 %	54 %	14 %	80 %	0 %	
	3 year	100 %	87 %	49 %	41 %	78 %	
	5 year	100 %	100 %	100 %	100 %	100 %	

The performance of each fund is measured on a consistent basis against the most appropriate benchmark - a peer group of similar funds or an index.

Equal weighted: Counts the number of funds with above median ranking (if measured against peer group) or above index performance (if measured against an index) divided by the total number of funds. Asset size is not a factor.

Asset weighted: Sums the assets of the funds with above median ranking (if measured against peer group) or above index performance (if measured against an index) divided by the total sum of assets in the funds. Funds with more assets will receive a greater share of the total percentage above or below median or index.

Aggregated Allocation (Managed) Funds include funds that invest in other funds of the Threadneedle range including those funds that invest in both equity and fixed income.

Aggregated Threadneedle data includes funds on the Threadneedle platform sub-advised by Columbia as well as advisors not affiliated with Ameriprise Financial, Inc.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Annuities Segment

Ameriprise Financial, Inc.
Annuities Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	Year-to-Date		Prior Year Comparisons					
						2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 161	\$ 152	\$ 154	\$ 160	\$ 159	\$ 316	\$ 319	\$ (2)	(1)%	\$ 3	1 %	\$ (1)	(1)%
Distribution fees	80	80	76	76	78	156	154	(2)	(3)%	(2)	(1)%	2	3 %
Net investment income	308	344	304	293	287	631	580	(21)	(7)%	(51)	(8)%	(6)	(2)%
Premiums	49	44	34	32	28	83	60	(21)	(43)%	(23)	(28)%	(4)	(13)%
Other revenues	67	68	66	67	76	122	143	9	13 %	21	17 %	9	13 %
Total revenues	665	688	634	628	628	1,308	1,256	(37)	(6)%	(52)	(4)%	-	-
Banking and deposit interest expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating total net revenues	665	688	634	628	628	1,308	1,256	(37)	(6)%	(52)	(4)%	-	-
Expenses													
Distribution expenses	101	103	97	100	97	200	197	(4)	(4)%	(3)	(2)%	(3)	(3)%
Interest credited to fixed accounts	177	178	186	171	174	350	345	(3)	(2)%	(5)	(1)%	3	2 %
Benefits, claims, losses and settlement expenses	119	96	93	78	121	216	199	2	2 %	(17)	(8)%	43	55 %
Amortization of deferred acquisition costs	54	124	38	34	57	102	91	3	6 %	(11)	(11)%	23	68 %
Interest and debt expense	-	1	-	1	-	-	1	-	-	1	-	(1)	#
General and administrative expense	60	51	56	55	63	114	118	3	5 %	4	4 %	8	15 %
Operating expenses	511	553	470	439	512	982	951	1	-	(31)	(3)%	73	17 %
Pretax operating earnings	\$ 154	\$ 135	\$ 164	\$ 189	\$ 116	\$ 326	\$ 305	\$ (38)	(25)%	\$ (21)	(6)%	\$ (73)	(39)%
Pretax operating margin	23.2 %	19.6 %	25.9 %	30.1 %	18.5 %	24.9 %	24.3 %	(4.7)%		(0.6)%		(11.6)%	
Return on Equity													
Allocated equity	\$ 2,055	\$ 2,298	\$ 1,931	\$ 1,651	\$ 1,537	\$ 2,055	\$ 1,537	\$ (518)	(25)%	\$ (518)	(25)%	\$ (114)	(7)%
Operating return on allocated equity ⁽¹⁾	22.7 %	23.4 %	23.3 %	24.1 %	23.1 %	22.7 %	23.1 %	0.4 %		0.4 %		(1.0)%	
Market impact on variable annuity guaranteed living benefits ⁽²⁾													
Risk margin and nonperformance spread impact	\$ 20	\$ 263	\$ (56)	\$ (60)	\$ 99	\$ 9	\$ 39	\$ 79	#	\$ 30	#	\$ 159	#
Other	(27)	(186)	(55)	(53)	(115)	(37)	(168)	(88)	#	(131)	#	(62)	#
Total VA guaranteed living benefit impact excluded from operating earnings	\$ (7)	\$ 77	\$ (111)	\$ (113)	\$ (16)	\$ (28)	\$ (129)	\$ (9)	#	\$ (101)	#	\$ 97	86 %
Total annuity net flows	\$ (49)	\$ 19	\$ 69	\$ (101)	\$ (324)	\$ (193)	\$ (425)	\$ (275)	#	\$ (232)	#	\$ (223)	#

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Guaranteed Minimum Withdrawal Benefit (GMWB) and Guaranteed Minimum Accumulation Benefit (GMAB) only, net of hedges, DSIC and DAC amortization.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Annuities Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	Year-to-Date		Prior Year Comparisons					
						2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Product Information													
Variable Annuities													
Pretax operating earnings	\$ 88	\$ 60	\$ 118	\$ 133	\$ 83	\$ 187	\$ 216	\$ (5)	(6)%	\$ 29	16%	\$ (50)	(38)%
Allocated equity	\$ 746	\$ 1,001	\$ 593	\$ 359	\$ 273	\$ 746	\$ 273	\$ (473)	(63)%	\$ (473)	(63)%	\$ (86)	(24)%
Operating return on allocated equity ⁽¹⁾	27.3 %	36.0 %	38.4 %	44.7 %	47.9 %	27.3 %	47.9 %	20.6 %		20.6 %		3.2 %	
Fixed Annuities ⁽²⁾													
Pretax operating earnings	\$ 66	\$ 75	\$ 46	\$ 56	\$ 33	\$ 139	\$ 89	\$ (33)	(50)%	\$ (50)	(36)%	\$ (23)	(41)%
Allocated equity	\$ 1,309	\$ 1,297	\$ 1,338	\$ 1,292	\$ 1,264	\$ 1,309	\$ 1,264	\$ (45)	(3)%	\$ (45)	(3)%	\$ (28)	(2)%
Operating return on allocated equity ⁽¹⁾	20.6 %	16.6 %	15.0 %	13.8 %	11.8 %	20.6 %	11.8 %	(8.8)%		(8.8)%		(2.0)%	
Variable Annuities Rollforward													
Beginning balance	\$ 64,741	\$ 65,223	\$ 58,934	\$ 62,343	\$ 66,960	\$ 62,637	\$ 62,343	\$ 2,219	3%	\$ (294)	-	\$ 4,617	7%
Deposits	1,688	1,554	1,553	1,593	1,178	3,292	2,771	(510)	(30)%	(521)	(16)%	(415)	(26)%
Withdrawals and terminations	(1,525)	(1,375)	(1,326)	(1,507)	(1,325)	(3,025)	(2,832)	200	13%	193	6%	182	12%
Net flows	163	179	227	86	(147)	267	(61)	(310)	#	(328)	#	(233)	#
Investment performance and interest credited	319	(6,468)	3,182	4,531	(1,611)	2,319	2,920	(1,930)	#	601	26%	(6,142)	#
Other	-	-	-	-	(5)	-	(5)	(5)	-	(5)	-	(5)	-
Total ending balance - contract accumulation values	\$ 65,223	\$ 58,934	\$ 62,343	\$ 66,960	\$ 65,197	\$ 65,223	\$ 65,197	\$ (26)	-	\$ (26)	-	\$ (1,763)	(3)%
Variable annuities fixed sub-accounts	\$ 4,750	\$ 4,797	\$ 4,847	\$ 4,849	\$ 4,822	\$ 4,750	\$ 4,822	\$ 72	2%	\$ 72	2%	\$ (27)	(1)%
Fixed Annuities Rollforward													
Beginning balance	\$ 14,324	\$ 14,242	\$ 14,210	\$ 14,193	\$ 14,133	\$ 14,441	\$ 14,193	\$ (191)	(1)%	\$ (248)	(2)%	\$ (60)	-
Deposits	121	132	144	133	122	216	255	1	1%	39	18%	(11)	(8)%
Withdrawals and terminations	(333)	(292)	(302)	(320)	(299)	(676)	(619)	34	10%	57	8%	21	7%
Net flows	(212)	(160)	(158)	(187)	(177)	(460)	(364)	35	17%	96	21%	10	5%
Policyholder interest credited	130	128	133	127	127	261	254	(3)	(2)%	(7)	(3)%	-	-
Other	-	-	8	-	5	-	5	5	-	5	-	5	-
Total ending balance - contract accumulation values	\$ 14,242	\$ 14,210	\$ 14,193	\$ 14,133	\$ 14,088	\$ 14,242	\$ 14,088	\$ (154)	(1)%	\$ (154)	(1)%	\$ (45)	-
Capitalized interest	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1	\$ 3	\$ 2	\$ (1)	(50)%	\$ (1)	(33)%	\$ -	-
Payout Annuities Reserve Balance	\$ 2,144	\$ 2,151	\$ 2,153	\$ 2,148	\$ 2,150	\$ 2,144	\$ 2,150	\$ 6	-	\$ 6	-	\$ 2	-
Tax Equivalent Spread - Fixed Annuities ⁽³⁾													
Gross rate of return on invested assets ⁽⁴⁾⁽⁵⁾	6.2 %	6.1 %	6.0 %	5.9 %	5.7 %	6.2 %	5.8 %	(0.5)%		(0.4)%		(0.2)%	
Crediting rate excluding capitalized interest	(3.7)%	(3.7)%	(3.7)%	(3.7)%	(3.6)%	(3.7)%	(3.6)%	0.1 %		0.1 %		0.1 %	
Tax equivalent margin spread	2.5 %	2.4 %	2.3 %	2.2 %	2.1 %	2.5 %	2.2 %	(0.4)%		(0.3)%		(0.1)%	
Total Variable Annuities DAC													
Beginning balance	\$ 1,528	\$ 1,529	\$ 1,429	\$ 1,491	\$ 1,549	\$ 1,508	\$ 1,491	\$ 21	1%	\$ (17)	(1)%	\$ 58	4%
Capitalization	54	49	49	48	38	104	86	(16)	(30)%	(18)	(17)%	(10)	(21)%
Amortization due to market impact on VA guaranteed living benefits	-	(42)	41	36	(5)	6	31	(5)	-	25	#	(41)	#
Amortization per income statement	(44)	(101)	(27)	(24)	(47)	(82)	(71)	(3)	(7)%	11	13%	(23)	(96)%
Other	(9)	(6)	(1)	(2)	(2)	(7)	(4)	7	78%	3	43%	-	-
Total ending balance	\$ 1,529	\$ 1,429	\$ 1,491	\$ 1,549	\$ 1,533	\$ 1,529	\$ 1,533	\$ 4	-	\$ 4	-	\$ (16)	(1)%
Total Fixed Annuities DAC													
Beginning balance	\$ 165	\$ 146	\$ 115	\$ 108	\$ 86	\$ 169	\$ 108	\$ (79)	(48)%	\$ (61)	(36)%	\$ (22)	(20)%
Capitalization	3	2	4	3	3	5	6	-	-	1	20%	-	-
Amortization per income statement	(10)	(23)	(11)	(10)	(10)	(20)	(20)	-	-	-	-	-	-
Other	(12)	(10)	-	(15)	(5)	(8)	(20)	7	58%	(12)	#	10	67%
Total ending balance	\$ 146	\$ 115	\$ 108	\$ 86	\$ 74	\$ 146	\$ 74	\$ (72)	(49)%	\$ (72)	(49)%	\$ (12)	(14)%

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Includes payout annuities.

⁽³⁾ Attributable to interest sensitive products only, which has been approximately 99% of the total ending fixed annuities accumulation values in the periods reported. The asset earnings rate is a calculated yield based on specifically assigned assets.

⁽⁴⁾ In the 2nd quarter of 2011 through the 2nd quarter of 2012, the Gross rates of return on invested assets were impacted by outstanding repurchase agreements. Without these positions, the Gross rates of return on invested assets would have been 5.8%, 5.8%, 5.7%, 5.7% and 5.5% respectively.

⁽⁵⁾ The Gross rate of return on invested assets for the 3rd quarter 2011 is shown net of an adjustment for additional bond discount amortization investment income related to prior periods resulting from revisions to the accounting classification of certain structured securities. Including the adjustment, the Gross rate of return on invested assets in the 3rd quarter 2011 is 7.1%.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Protection Segment

Ameriprise Financial, Inc.
Protection Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq. Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 15	\$ 13	\$ 14	\$ 14	\$ 13	\$ 29	\$ 27	\$ (2)	(13)%	\$ (2)	(7)%	\$ (1)	(7)%
Distribution fees	23	24	25	23	23	46	46	-	-	-	-	-	-
Net investment income	109	107	103	106	106	216	212	(3)	(3)%	(4)	(2)%	-	-
Premiums	267	271	276	273	278	529	551	11	4%	22	4%	5	2%
Other revenues	108	87	112	107	108	218	215	-	-	(3)	(1)%	1	1%
Total revenues	522	502	530	523	528	1,038	1,051	6	1%	13	1%	5	1%
Banking and deposit interest expense	-	-	1	1	-	-	1	-	-	1	-	(1)	#
Operating total net revenues	522	502	529	522	528	1,038	1,050	6	1%	12	1%	6	1%
Expenses													
Distribution expenses	17	16	15	15	18	31	33	1	6%	2	6%	3	20%
Interest credited to fixed accounts	35	36	36	35	35	70	70	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	279	281	266	265	264	538	529	(15)	(5)%	(9)	(2)%	(1)	-
Amortization of deferred acquisition costs	29	31	30	30	32	58	62	3	10%	4	7%	2	7%
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	70	68	69	70	70	138	140	-	-	2	1%	-	-
Operating expenses	430	432	416	415	419	835	834	(11)	(3)%	(1)	-	4	1%
Pretax operating earnings	\$ 92	\$ 70	\$ 113	\$ 107	\$ 109	\$ 203	\$ 216	\$ 17	18%	\$ 13	6%	\$ 2	2%
Pretax operating margin	17.6 %	13.9 %	21.4 %	20.5 %	20.6 %	19.6 %	20.6 %	3.0 %		1.0 %		0.1 %	
Return on Equity													
Allocated equity	\$ 1,912	\$ 1,698	\$ 1,710	\$ 1,716	\$ 1,703	\$ 1,912	\$ 1,703	\$ (209)	(11)%	\$ (209)	(11)%	\$ (13)	(1)%
Operating return on allocated equity ⁽¹⁾	13.6 %	14.2 %	15.7 %	15.8 %	16.4 %	13.6 %	16.4 %	2.8 %		2.8 %		0.6 %	
Product Information													
Long Term Care													
Pretax operating earnings	\$ 8	\$ 11	\$ 3	\$ 2	\$ 2	\$ 18	\$ 4	\$ (6)	(75)%	\$ (14)	(78)%	\$ -	-
Allocated equity	\$ 645	\$ 429	\$ 423	\$ 436	\$ 442	\$ 645	\$ 442	\$ (203)	(31)%	\$ (203)	(31)%	\$ 6	1%
Operating return on allocated equity ⁽¹⁾	4.3 %	5.1 %	4.3 %	3.5 %	2.8 %	4.3 %	2.8 %	(1.5)%		(1.5)%		(0.7)%	
Protection excluding Long Term Care													
Pretax operating earnings	\$ 84	\$ 59	\$ 110	\$ 105	\$ 107	\$ 185	\$ 212	\$ 23	27%	\$ 27	15%	\$ 2	2%
Allocated equity	\$ 1,267	\$ 1,269	\$ 1,287	\$ 1,280	\$ 1,261	\$ 1,267	\$ 1,261	\$ (6)	-	\$ (6)	-	\$ (19)	(1)%
Operating return on allocated equity ⁽¹⁾	18.0 %	18.4 %	20.5 %	20.7 %	21.4 %	18.0 %	21.4 %	3.4 %		3.4 %		0.7 %	

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Protection Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons				Seq. Qtr Chg - 2Q	
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q	%	YTD Chg - 2Q	%	Diff.	%
Cash Sales													
VUL / UL ⁽¹⁾	\$ 48	\$ 46	\$ 51	\$ 56	\$ 60	\$ 85	\$ 116	\$ 12	25%	\$ 31	36%	\$ 4	7%
Term and whole life	2	3	2	3	3	5	6	1	50%	1	20%	-	-
Disability insurance	2	2	1	1	2	3	3	-	-	-	-	1	#
Auto and home	186	199	186	197	200	371	397	14	8%	26	7%	3	2%
Total cash sales	\$ 238	\$ 250	\$ 240	\$ 257	\$ 265	\$ 464	\$ 522	\$ 27	11%	\$ 58	13%	\$ 8	3%
VUL / UL Policyholder Account Balances													
Beginning balance	\$ 9,698	\$ 9,694	\$ 8,862	\$ 9,216	\$ 9,740	\$ 9,492	\$ 9,216	\$ 42	-	\$ (276)	(3)%	\$ 524	6%
Premiums and deposits	225	221	231	232	231	450	463	6	3%	13	3%	(1)	-
Investment performance and interest	43	(784)	393	575	(188)	312	387	(231)	#	75	24%	(763)	#
Withdrawals and surrenders	(272)	(270)	(269)	(284)	(281)	(560)	(565)	(9)	(3)%	(5)	(1)%	3	1%
Other	-	1	(1)	1	-	-	1	-	-	1	-	(1)	#
Total ending balance	\$ 9,694	\$ 8,862	\$ 9,216	\$ 9,740	\$ 9,502	\$ 9,694	\$ 9,502	\$ (192)	(2)%	\$ (192)	(2)%	\$ (238)	(2)%
Premiums by Product													
Term and whole life	\$ 14	\$ 13	\$ 13	\$ 12	\$ 13	\$ 27	\$ 25	\$ (1)	(7)%	\$ (2)	(7)%	\$ 1	8%
Disability insurance	41	41	40	40	40	81	80	(1)	(2)%	(1)	(1)%	-	-
Long term care	29	29	31	28	29	58	57	-	-	(1)	(2)%	1	4%
Auto and home	180	184	188	189	192	355	381	12	7%	26	7%	3	2%
Intercompany premiums	3	4	4	4	4	8	8	1	33%	-	-	-	-
Total premiums by product	\$ 267	\$ 271	\$ 276	\$ 273	\$ 278	\$ 529	\$ 551	\$ 11	4%	\$ 22	4%	\$ 5	2%
Auto and Home Insurance													
Policy count (thousands)	677	687	696	708	725	677	725	48	7%	48	7%	17	2%
Loss ratio	90.9%	94.5%	81.7%	80.4%	85.0%	88.3%	82.7%	(5.9)%		(5.6)%		4.6%	
Expense ratio	15.3%	15.5%	16.4%	15.5%	15.0%	15.3%	15.3%	(0.3)%		-		(0.5)%	
Combined ratio	106.2%	110.0%	98.1%	95.9%	100.0%	103.6%	98.0%	(6.2)%		(5.6)%		4.1%	
DAC Rollforward													
Life and Health													
Beginning balance	\$ 844	\$ 837	\$ 816	\$ 814	\$ 809	\$ 844	\$ 814	\$ (35)	(4)%	\$ (30)	(4)%	\$ (5)	(1)%
Capitalization	18	17	18	16	18	34	34	-	-	-	-	2	13%
Amortization per income statement	(19)	(21)	(19)	(19)	(21)	(37)	(40)	(2)	(11)%	(3)	(8)%	(2)	(11)%
Other	(6)	(17)	(1)	(2)	(9)	(4)	(11)	(3)	(50)%	(7)	#	(7)	#
Total ending balance	\$ 837	\$ 816	\$ 814	\$ 809	\$ 797	\$ 837	\$ 797	\$ (40)	(5)%	\$ (40)	(5)%	\$ (12)	(1)%
Life Insurance in Force	\$ 191,823	\$ 191,429	\$ 191,262	\$ 190,872	\$ 190,746	\$ 191,823	\$ 190,746	\$ (1,077)	(1)%	\$ (1,077)	(1)%	\$ (126)	-
Net Amount at Risk	\$ 46,883	\$ 46,758	\$ 45,544	\$ 44,360	\$ 43,874	\$ 46,883	\$ 43,874	\$ (3,009)	(6)%	\$ (3,009)	(6)%	\$ (486)	(1)%
Net Policyholder Reserves													
VUL / UL	\$ 8,744	\$ 7,928	\$ 8,290	\$ 8,818	\$ 8,577	\$ 8,744	\$ 8,577	\$ (167)	(2)%	\$ (167)	(2)%	\$ (241)	(3)%
Term and whole life	235	236	237	236	235	235	235	-	-	-	-	(1)	-
Disability insurance	517	519	521	525	526	517	526	9	2%	9	2%	1	-
Long term care and other	2,538	2,548	2,569	2,590	2,557	2,538	2,557	19	1%	19	1%	(33)	(1)%
Auto and home loss and LAE reserves	338	350	350	344	345	338	345	7	2%	7	2%	1	-
Total net policyholder reserves	\$ 12,372	\$ 11,581	\$ 11,967	\$ 12,513	\$ 12,240	\$ 12,372	\$ 12,240	\$ (132)	(1)%	\$ (132)	(1)%	\$ (273)	(2)%

⁽¹⁾ Includes lump sum deposits.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Corporate & Other Segment

Ameriprise Financial, Inc.
Corporate & Other Segment
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons						
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q		
								Diff.	%	Diff.	%	Diff.	%	
Operating Income Statements														
Revenues														
Management and financial advice fees	\$ -	\$ -	\$ (1)	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	\$ -	-	\$ -	-
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net investment income	(6)	(7)	(7)	4	4	(13)	8	10	#	21	#	-	-	
Premiums	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other revenues	28	-	1	4	3	29	7	(25)	(89)%	(22)	(76)%	(1)	(25)%	
Total revenues	22	(7)	(7)	8	7	16	15	(15)	(68)%	(1)	(6)%	(1)	(13)%	
Banking and deposit interest expense	-	-	(1)	-	-	-	-	-	-	-	-	-	-	
Operating total net revenues	22	(7)	(6)	8	7	16	15	(15)	(68)%	(1)	(6)%	(1)	(13)%	
Expenses														
Distribution expenses	1	-	-	-	-	1	-	(1)	#	(1)	#	-	-	
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-	
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	
Amortization of deferred acquisition costs	-	-	-	-	-	-	-	-	-	-	-	-	-	
Interest and debt expense	24	23	23	22	24	49	46	-	-	(3)	(6)%	2	9%	
General and administrative expense	38	30	46	51	50	72	101	12	32%	29	40%	(1)	(2)%	
Operating expenses	63	53	69	73	74	122	147	11	17%	25	20%	1	1%	
Pretax operating loss	\$ (41)	\$ (60)	\$ (75)	\$ (65)	\$ (67)	\$ (106)	\$ (132)	\$ (26)	(63)%	\$ (26)	(25)%	\$ (2)	(3)%	

Variance of greater than 100%.

Ameriprise Financial, Inc.
Eliminations ⁽¹⁾
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2011	3 Qtr 2011	4 Qtr 2011	1 Qtr 2012	2 Qtr 2012	2011	2012	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ (29)	\$ (29)	\$ (29)	\$ (30)	\$ (32)	\$ (57)	\$ (62)	\$ (3)	(10)%	\$ (5)	(9)%	\$ (2)	(7)%
Distribution fees	(294)	(284)	(277)	(279)	(270)	(572)	(549)	24	8 %	23	4 %	9	3 %
Net investment income	-	(1)	-	-	-	-	-	-	-	-	-	-	-
Premiums	(4)	(4)	(5)	(4)	(4)	(8)	(8)	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenues	(327)	(318)	(311)	(313)	(306)	(637)	(619)	21	6 %	18	3 %	7	2 %
Banking and deposit interest expense	-	(1)	(2)	(1)	(1)	(1)	(2)	(1)	-	(1)	#	-	-
Operating total net revenues	(327)	(317)	(309)	(312)	(305)	(636)	(617)	22	7 %	19	3 %	7	2 %
Expenses													
Distribution expenses	(311)	(301)	(295)	(297)	(289)	(606)	(586)	22	7 %	20	3 %	8	3 %
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	(16)	(16)	(14)	(15)	(16)	(30)	(31)	-	-	(1)	(3)%	(1)	(7)%
Operating expenses	(327)	(317)	(309)	(312)	(305)	(636)	(617)	22	7 %	19	3 %	7	2 %
Pretax operating earnings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	-	\$ -	-

⁽¹⁾ The majority of the amounts represent the impact of inter-segment transfer pricing for both revenues and expenses.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Balance Sheet and Ratings Information

Ameriprise Financial, Inc.
Consolidated Balance Sheets
Second Quarter 2012

(in millions, unaudited)

	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
Assets					
Cash and cash equivalents	\$ 2,528	\$ 2,664	\$ 2,781	\$ 2,312	\$ 2,721
Cash of consolidated investment entities	479	429	470	562	551
Investments	37,650	38,295	38,775	39,104	38,874
Investments of consolidated investment entities	5,416	5,160	4,789	4,815	4,690
Separate account assets	70,763	63,237	66,780	71,635	69,303
Receivables	5,239	5,313	5,559	5,473	5,499
Receivables of consolidated investment entities	96	51	59	43	38
Deferred acquisition costs	2,544	2,390	2,440	2,472	2,431
Restricted and segregated cash and investments	1,775	1,673	1,793	1,875	1,763
Other assets	5,673	8,117	7,751	7,429	8,319
Other assets of consolidated investment entities	1,107	1,171	1,110	1,037	1,081
Assets held for sale	162	165	-	-	-
Total Assets	\$ 133,432	\$ 128,665	\$ 132,307	\$ 136,757	\$ 135,270
Liabilities					
Future policy benefits and claims	\$ 29,988	\$ 31,631	\$ 31,710	\$ 30,994	\$ 31,675
Separate account liabilities	70,763	63,237	66,780	71,635	69,303
Customer deposits	9,430	9,624	9,850	9,961	10,079
Short-term borrowings	505	504	504	504	498
Long-term debt	2,332	2,404	2,393	2,381	2,403
Debt of consolidated investment entities	5,702	5,529	5,178	5,231	5,213
Accounts payable and accrued expenses	1,045	1,005	1,048	887	978
Accounts payable and accrued expenses of consolidated investment entities	27	25	17	20	24
Other liabilities	3,350	4,747	5,033	5,272	5,376
Other liabilities of consolidated investment entities	190	162	100	123	108
Liabilities held for sale	190	60	-	-	-
Total Liabilities	123,522	118,928	122,613	127,008	125,657
Equity					
Ameriprise Financial					
Common shares (\$.01 par)	3	3	3	3	3
Additional paid-in capital	6,108	6,182	6,237	6,237	6,287
Retained earnings	5,215	5,479	5,603	5,845	5,990
Appropriated retained earnings of consolidated investment entities	494	380	428	440	394
Treasury stock	(3,319)	(3,772)	(4,034)	(4,261)	(4,611)
Accumulated other comprehensive income, net of tax	729	749	751	851	942
Total Ameriprise Financial Shareholders' Equity	9,230	9,021	8,988	9,115	9,005
Noncontrolling interests	680	716	706	634	608
Total Equity	9,910	9,737	9,694	9,749	9,613
Total Liabilities and Equity	\$ 133,432	\$ 128,665	\$ 132,307	\$ 136,757	\$ 135,270

Ameriprise Financial, Inc.
Capital and Ratings Information
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
Long-term Debt Summary					
Senior notes	\$ 2,024	\$ 2,098	\$ 2,099	\$ 2,087	\$ 2,109
Junior subordinated notes	308	306	294	294	294
Total Ameriprise Financial long-term debt	2,332	2,404	2,393	2,381	2,403
Non-recourse debt of consolidated investment entities	5,702	5,529	5,178	5,231	5,213
Total long-term debt	\$ 8,034	\$ 7,933	\$ 7,571	\$ 7,612	\$ 7,616
Total Ameriprise Financial long-term debt	\$ 2,332	\$ 2,404	\$ 2,393	\$ 2,381	\$ 2,403
Fair value of hedges and unamortized discount	(74)	(148)	(149)	(137)	(159)
Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount ⁽¹⁾	\$ 2,258	\$ 2,256	\$ 2,244	\$ 2,244	\$ 2,244
Total equity ⁽³⁾	\$ 9,910	\$ 9,737	\$ 9,694	\$ 9,749	\$ 9,613
Noncontrolling interests	(680)	(716)	(706)	(634)	(608)
Total Ameriprise Financial shareholders' equity	9,230	9,021	8,988	9,115	9,005
Assets and liabilities held for sale	28	(105)	-	-	-
Equity of consolidated investment entities	(464)	(347)	(402)	(413)	(370)
Total Ameriprise Financial shareholders' equity from continuing operations excluding CIEs ⁽¹⁾	\$ 8,794	\$ 8,569	\$ 8,586	\$ 8,702	\$ 8,635
Total Ameriprise Financial capital	\$ 11,562	\$ 11,425	\$ 11,381	\$ 11,496	\$ 11,408
Total Ameriprise Financial capital from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs ⁽¹⁾	\$ 11,052	\$ 10,825	\$ 10,830	\$ 10,946	\$ 10,879
Debt to capital					
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	20.2 %	21.0 %	21.0 %	20.7 %	21.1 %
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs ⁽¹⁾	20.4 %	20.8 %	20.7 %	20.5 %	20.6 %
Ratings (as of June 30, 2012 earnings release date)					
	A.M. Best Company	Standard & Poor's Rating Services	Moody's Investors Service, Inc.	Fitch Ratings Ltd.	
Claims Paying Ratings ⁽²⁾					
RiverSource Life Insurance Company	A+	AA-	Aa3	AA-	
IDS Property Casualty Ins. Company	A	N/R	N/R	N/R	
Debt Ratings ⁽²⁾					
Ameriprise Financial, Inc.	a-	A	A3	A-	

⁽¹⁾ See non-GAAP financial information on pg 34. Non-GAAP financial measure reconciliations can be found on page 45.

⁽²⁾ For the most current ratings information, please see the individual rating agency's website.

⁽³⁾ Includes accumulated other comprehensive income, net of tax.

N/R - Not Rated.

Ameriprise Financial, Inc.
Ameriprise Financial Investments ⁽¹⁾
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
Cash and cash equivalents	\$ 2,528	\$ 2,664	\$ 2,781	\$ 2,312	\$ 2,721
Investments - Ending Balances					
Available-for-Sale Securities					
Corporate debt securities	16,634	17,343	18,040	18,393	18,425
Residential mortgage backed securities	7,712	7,433	7,396	7,358	7,234
Commercial mortgage backed securities	4,735	4,885	4,719	4,584	4,442
Asset backed securities	2,063	2,034	1,985	2,056	2,015
Total mortgage and other asset backed securities	14,510	14,352	14,100	13,998	13,691
State and municipal obligations	1,957	2,083	2,130	2,113	2,172
US government and agencies obligations	94	73	71	68	68
Foreign government bonds and obligations	124	127	144	205	216
Common and preferred stocks	10	8	9	11	10
Other AFS	19	26	11	17	8
Total other	2,204	2,317	2,365	2,414	2,474
Total available-for-sale securities	33,348	34,012	34,505	34,805	34,590
Commercial mortgage loans	2,560	2,555	2,624	2,650	2,584
Allowance for loan losses	(36)	(35)	(35)	(35)	(33)
Commercial mortgage loans, net	2,524	2,520	2,589	2,615	2,551
Policy loans	736	741	742	741	750
Other investments	1,042	1,022	939	943	983
Total investments	37,650	38,295	38,775	39,104	38,874
Total cash, cash equivalents and investments	\$ 40,178	\$ 40,959	\$ 41,556	\$ 41,416	\$ 41,595
Net unrealized gain Available-for-Sale Securities	\$ 1,673	\$ 2,006	\$ 2,058	\$ 2,187	\$ 2,434
AFS Fixed Maturity Asset Quality - %					
AAA	39 %	37 %	35 %	34 %	33 %
AA	6 %	6 %	6 %	6 %	6 %
AFS securities AA and above	45 %	43 %	41 %	40 %	39 %
A	15 %	16 %	16 %	17 %	18 %
BBB	35 %	36 %	38 %	38 %	38 %
Below investment grade	5 %	5 %	5 %	5 %	5 %
Total AFS fixed maturity asset quality - %	100 %	100 %	100 %	100 %	100 %
Fair Value of Below Investment Grade Investments as a % of Total Cash and Investments	5 %	5 %	5 %	5 %	5 %

⁽¹⁾ Investments excluding investments of CIEs.

Ameriprise Financial, Inc.

Non-GAAP Financial Information

Ameriprise Financial, Inc. (the Company) prepares its financial statements in accordance with accounting principles generally accepted in the United States (U.S. GAAP). This report includes information on both a U.S. GAAP and non-GAAP basis. Management believes that the presentation of these non-GAAP financial measures best reflect the underlying performance of the Company and facilitate a more meaningful trend analysis. Management uses certain of these non-GAAP measures to evaluate our financial performance on a basis comparable to that used by some securities analysts and investors. Also, certain of these non-GAAP measures are taken into consideration, to varying degrees, for purposes of business planning and analysis and certain compensation-related matters. See the reconciliations on pages 6, 15, 44 and 45.

These non-GAAP measures include:

- Adjusted net pretax operating margin;
- Adjusted operating earnings;
- Adjusted operating revenues;
- Ameriprise Financial shareholders' equity from continuing operations excluding AOCI;
- Ameriprise Financial shareholders' equity from continuing operations excluding CIEs;
- Ameriprise Financial shareholders' equity from continuing operations excluding CIEs and AOCI;
- Basic operating earnings per share;
- Effective tax rate excluding noncontrolling interests;
- Operating earnings;
- Operating earnings per diluted share;
- Operating effective tax rate;
- Operating return on equity excluding CIEs and AOCI;
- Operating total net revenues;
- Pretax operating earnings;
- Pretax operating margin;
- Return on equity excluding AOCI;
- Total Ameriprise Financial capital from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs;
- Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount;
- Total Ameriprise Financial long-term debt to total Ameriprise Financial capital from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs

Reclassification

Certain prior period information has been restated to conform to current period presentation.

Ameriprise Financial, Inc.

Glossary of Selected Terminology - Segments

Advice & Wealth Management - This segment provides financial planning and advice, as well as full service brokerage and banking services, primarily to retail clients through our financial advisors. Ameriprise financial advisors utilize a diversified selection of both affiliated and non-affiliated products to help clients meet their financial needs. A significant portion of revenues in this segment is fee-based, driven by the level of client assets, which is impacted by both market movements and net asset flows. We also earn net investment income on invested assets primarily from certificate and banking products. This segment earns revenues (distribution fees) for distributing non-affiliated products and earns intersegment revenues (distribution fees) for distributing our affiliated products and services to our retail clients. Intersegment expenses for this segment include expenses for investment management services provided by our Asset Management segment.

Asset Management - This segment provides investment advice and investment products to retail and institutional clients. Columbia Management Investment Advisers, LLC (Columbia) predominantly provides U.S. domestic products and services and Threadneedle Asset Management Holdings Sàrl (Threadneedle) predominantly provides international investment products and services. Columbia retail products are distributed through our Advice & Wealth Management segment and also through unaffiliated third party financial institutions, including distribution through Bank of America and its affiliates. Institutional products and services are primarily sold through our institutional sales force. Threadneedle retail products are primarily distributed through third parties. Retail products include mutual funds and variable product funds underlying insurance and annuity separate accounts. Institutional asset management services are designed to meet specific client objectives and may involve a range of products including those that focus on traditional asset classes, separately managed accounts, individually managed accounts, collateralized loan obligations, hedge funds, collective funds and property funds. Revenues in this segment are primarily earned as fees based on managed asset balances, which are impacted by both market movements and net asset flows. In addition to the products and services provided to third party clients, management teams serving our Asset Management segment provide all intercompany asset management services. The fees for all such services are reflected within the Asset Management segment results through intersegment transfer pricing. Intersegment expenses for this segment include distribution expenses for services provided by our Advice & Wealth Management, Annuities and Protection segments.

Annuities - This segment provides variable and fixed annuity products of RiverSource Life companies to retail clients. Our variable annuity products are distributed through affiliated financial advisors. Our fixed annuity products are distributed through affiliated advisors as well as unaffiliated advisors through third-party distribution. Revenues for our variable annuity products are primarily earned as fees based on underlying account balances, which are impacted by both market movements and net asset flows. Revenues for our fixed annuity products are primarily earned as net investment income on invested assets supporting fixed account balances, with profitability significantly impacted by the spread between net investment income earned and interest credited on the fixed account balances. We also earn net investment income on invested assets supporting reserves for immediate annuities and for certain guaranteed benefits offered with variable annuities and on capital supporting the business. Intersegment revenues for this segment reflect fees paid by our Asset Management segment for marketing support and other services provided in connection with the availability of certain funds under the variable annuity contracts. Intersegment expenses for this segment include distribution expenses for services provided by our Advice & Wealth Management segment, as well as expenses for investment management services provided by our Asset Management segment.

Protection - This segment offers a variety of protection products to address the protection and risk management needs of our retail clients including life, disability income and property-casualty insurance. Life and disability income products are primarily distributed through Ameriprise advisors. Our property-casualty products are sold direct, primarily through affinity relationships. We issue insurance policies through our life insurance subsidiaries and property casualty companies. The primary sources of revenues for this segment are premiums, fees, and charges we receive to assume insurance-related risk. We earn net investment income on invested assets supporting insurance reserves and capital supporting the business. We also receive fees based on the level of assets supporting variable universal life separate account balances. This segment earns intersegment revenues from fees paid by the Asset Management segment for marketing support and other services provided in connection with the availability of certain funds under the variable universal life contracts. Intersegment expenses for this segment include distribution expenses for services provided by our Advice & Wealth Management segment, as well as expenses for investment management services provided by our Asset Management segment.

Corporate & Other - This segment consists of net investment income on corporate level assets, including excess capital held in our subsidiaries and other unallocated equity and other revenues from various investments as well as unallocated corporate expenses.

Ameriprise Financial, Inc.

Glossary of Selected Terminology

Adjusted Net Pretax Operating Margin - An internal measure designed to calculate operating margins similar to how asset management companies define operating margins. A ratio representing adjusted operating earnings as a percentage of adjusted operating revenues for the asset management segment.

Adjusted Operating Earnings - Asset management segment pretax operating earnings less operating net investment income plus amortization of intangibles.

Adjusted Operating Revenues - Asset management segment operating total net revenues less pass through distribution revenue and subadvisory and other pass through revenues.

Affiliated General Account Assets - Balance sheet assets from various affiliates managed and reported by Columbia.

Allocated Equity - The internal allocation of consolidated Ameriprise Financial shareholders' equity, excluding accumulated other comprehensive income (loss), CIEs, and the net of assets and liabilities held for sale is based on management's best estimate of capital required by the business, and may include capital for contingencies. Equity is allocated to our operating segments for purposes of measuring segment return on allocated equity. Allocated equity does not represent insurance company risk-based capital or other regulatory capital requirements applicable to us and certain of our subsidiaries. For the Corporate & Other segment, allocated equity also includes any equity available after equity has been allocated to the operating segments. Allocated equity is not adjusted for non-operating items except for CIEs and the net of assets and liabilities held for sale.

Alternative Assets - Assets reported by the Company that include Hedge Funds and Collateralized Debt Obligations ("CDO").

Ameriprise Financial - Ameriprise Financial includes ownership interests in subsidiaries that are attributable, directly or indirectly, to Ameriprise Financial, Inc. and excludes noncontrolling interests.

AOI - Accumulated other comprehensive income (loss), net of tax.

Assets Under Administration - Assets under administration include assets for which we provide administrative services such as client assets invested in other companies' products that we offer outside of our wrap accounts. These assets include those held in clients' brokerage accounts. We generally record fees received from administered assets as distribution fees. We do not exercise management discretion over these assets and do not earn a management fee. These assets are not reported on our Consolidated Balance Sheets. Assets under administration also include certain assets on our Consolidated Balance Sheets for which we do not provide investment management services and do not recognize management fees, such as investments in non-affiliated funds held in the separate accounts of our life insurance subsidiaries. These assets do not include assets under advisement, for which we provide model portfolios but do not have full discretionary investment authority.

Assets Under Management - Assets under management include assets for which we provide investment management services, such as the assets of the Columbia funds and Threadneedle funds, assets of institutional clients, and client assets held in wrap and personal trust accounts as well as assets managed by sub-advisors selected by us. Assets under management also include certain assets on our Consolidated Balance Sheets for which we provide investment management services and recognize management fees in our Asset Management segment, such as the assets of the general account, RiverSource Variable Product funds held in the separate accounts of our life insurance subsidiaries, client assets of CIEs, and bank deposits. These assets do not include assets under advisement, for which we provide model portfolios, but do not have full discretionary investment authority.

Auto & Home Insurance - Personal auto and home protection products marketed directly to customers through marketing affiliates such as Costco Wholesale Corporation and Ford Motor Credit Company. We sell these products through our auto and home subsidiary, IDS Property Casualty Insurance Company (doing business as Ameriprise Auto & Home Insurance).

Cash Sales - Cash sales are the dollar value volume indicator that captures gross new cash inflows which generate product revenue streams to our company. This includes primarily "client initiated" activity that results in an incremental increase in assets or premiums in force (but doesn't need to result in time of sale revenue), or activity that doesn't increase assets or premiums in force, but generates "fee revenue".

Consolidated Investment Entities ("CIEs") - CIEs include certain property and hedge funds as well as the variable interest entities required to be consolidated under current accounting standards.

DAC Rollforward Other - We record unrealized securities gains (losses) in accumulated other comprehensive income (loss), net of income tax provision (benefit) and net of adjustments in other asset and liability balances, such as DAC, to reflect the expected impact on their carrying values had the unrealized securities gains (losses) been realized as of the respective balance sheet dates.

Deferred Acquisition Costs and Amortization - Deferred acquisition costs ("DAC") represent the direct costs of acquiring new protection and annuity contracts, principally direct sales commissions and other distribution and underwriting costs that have been deferred on the sale of life, disability income, long term care, auto, and home insurance and annuities. DAC also includes deferred direct sales commissions on certain mutual fund products. These costs are deferred to the extent they are directly related to the acquisition of new business and are recoverable from future profits.

Life Insurance in Force - The total amount of all life insurance death benefits currently insured by our company.

Market Impact on Variable Annuity Guaranteed Living Benefits - The impact of changes in financial market conditions on benefit costs associated with variable annuity guaranteed living benefits accounted for as embedded derivatives, net of changes in associated economic hedge values and net of related impacts on DAC and DSIC amortization. This market impact includes the risk margin and nonperformance spread impact.

Net Amount at Risk - Life insurance in force less policyholder reserves net of reinsurance.

Net Flows - Sales less redemptions and miscellaneous flows which may include reinvested dividends.

Net New Flows - Mutual or VP/VIT fund inflows less outflows.

Operating Earnings - Net income attributable to Ameriprise Financial less integration/restructuring charges, net of tax, market impact on variable annuity guaranteed living benefits, net of tax, income (loss) from discontinued operations, net of tax and realized gains, net of tax, plus realized losses, net of tax.

Operating Expenses - Total expenses less integration/restructuring charges, market impact on variable annuity guaranteed living benefits and expense from consolidated investment entities.

Operating Net Investment Income - Net investment income minus net realized gains (losses) and net investment income from consolidated investment entities.

Operating Return on Allocated Equity - Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

Operating Total Net Revenues - Total net revenues less realized gains plus realized losses less revenue from consolidated investment entities.

Pretax Operating Earnings - Income from continuing operations before income tax provision plus or minus net realized gains (losses) plus integration/restructuring charges plus market impact on variable annuity guaranteed living benefits minus pretax income (loss) from consolidated investment entities.

Pretax Operating Margin - A ratio representing pretax operating earnings as a percentage of operating total net revenues.

Pretax Income (Loss) Margin - A ratio representing pretax income (loss) as a percentage of total net revenues.

Risk Margin and Nonperformance Spread Impact - The portion of the market impact on variable annuity guaranteed living benefits related to liability valuation adjustments made in accordance with Financial Accounting Standards Board Accounting Standards Codification 820, *Fair Value Measurements and Disclosures* ("ASC 820") that management considers to be non-economic, including the impact of discounting projected benefits at a rate reflecting a current estimate of RiverSource Life's nonperformance spread.

Separate Account - Represents assets and liabilities that are maintained and established primarily for the purpose of funding variable annuity and insurance products. The assets of the separate account are only available to fund the liabilities of the variable annuity contract holders and others with contracts requiring premiums or other deposits to the separate account. Clients elect to invest premiums in stock, bond and/or money market funds depending on their risk tolerance. All investment performance, net of fees, is passed through to the client.

Threadneedle - Threadneedle Asset Management Holdings Sarl is a holding company for the London-based Threadneedle companies, which provide investment management products and services.

Total Ameriprise Financial Capital - Total Ameriprise Financial shareholders' equity plus total Ameriprise Financial long-term debt. Total Ameriprise Financial capital is also presented from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs.

Total Ameriprise Financial Long-term Debt to Total Ameriprise Financial Capital Ratio - A ratio comprised of total Ameriprise Financial long-term debt divided by Ameriprise Financial capital. We also present total Ameriprise Financial long-term debt to total Ameriprise Financial capital from continuing operations ratios excluding fair value of hedges, unamortized discount and equity of consolidated investment entities.

Wrap Accounts - Wrap accounts enable our clients to purchase other securities such as mutual funds in connection with investment advisory fee-based "wrap account" programs or services. We offer clients the opportunity to select products that include affiliated and non-affiliated funds. We currently offer both discretionary and non-discretionary investment advisory wrap accounts. In a discretionary wrap account, an unaffiliated investment advisor or our investment management subsidiary, Columbia Management Investment Advisers, LLC, chooses the underlying investments in the portfolio on behalf of the client. In a non-discretionary wrap account, the client chooses the underlying investments in the portfolio based, to the extent the client elects, in part or whole on the recommendations of their financial advisor. Investors in our wrap accounts generally pay an asset-based fee based on the assets held in their wrap accounts. These investors also pay any related fees or costs included in the underlying securities held in that account, such as underlying mutual fund operating expenses and Rule 12b-1 fees.

Exhibit A



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Disclosed Items

Ameriprise Financial, Inc.
Disclosed Items
2 Qtr 2012

Excluded from Operating Earnings

	Advice & Wealth Management		Asset Management		Annuities		Protection	Corporate and Eliminations		
	Securities Gains/(Losses) ⁽¹⁾	Integration Charges ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽³⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾	Restructuring Charges ⁽⁵⁾	
(in millions, unaudited)										
Revenues										
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (10)	\$ -	
Distribution fees	-	-	-	-	-	-	-	-	-	
Net investment income	(4)	-	(2)	-	(1)	2	14	-	-	
Premiums	-	-	-	-	-	-	-	-	-	
Other revenues	-	-	-	-	-	-	(3)	-	-	
Total revenues	(4)	-	(2)	-	(1)	2	1	-	-	
Banking and deposit interest expense	-	-	-	-	-	-	-	-	-	
Total net revenues	(4)	-	(2)	-	(1)	2	1	-	-	
Expenses										
Distribution expenses	-	-	-	-	-	-	-	-	-	
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	
Benefits, claims, losses and settlement expenses	-	-	-	11	-	-	-	-	-	
Amortization of deferred acquisition costs	-	-	-	5	-	-	-	-	-	
Interest and debt expense	-	-	-	-	-	-	48	-	-	
General and administrative expense	-	22	-	-	-	-	6	-	4	
Total expenses	-	22	-	16	-	-	54	-	4	
Pretax segment income (loss)	(4)	(22)	(2)	(16)	(1)	2	(53)	-	(4)	
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	(53)	-	-	
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (4)	\$ (22)	\$ (2)	\$ (16)	\$ (1)	\$ 2	\$ -	\$ (4)		

Included in Operating Earnings

	Annuities				Protection		Consolidated	
	Guaranty Fund Assessments ⁽⁶⁾	Valuation Model Updates ⁽⁷⁾	Market Impacts to DAC/DSIC ⁽⁸⁾	Reserve Release ⁽⁹⁾	Market Impacts to DAC/DSIC ⁽⁹⁾	Auto & Home Catastrophe Losses ⁽¹⁰⁾	Net Tax-Related Item ⁽¹¹⁾	
(in millions, unaudited)								
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Distribution fees	-	-	-	-	-	-	-	
Net investment income	-	-	-	-	-	-	-	
Premiums	-	-	-	-	-	-	-	
Other revenues	-	-	-	-	-	-	-	
Total revenues	-	-	-	-	-	-	-	
Banking and deposit interest expense	-	-	-	-	-	-	-	
Operating total net revenues	-	-	-	-	-	-	-	
Expenses								
Distribution expenses	-	-	-	-	-	-	-	
Interest credited to fixed accounts	-	2	-	-	-	-	-	
Benefits, claims, losses and settlement expenses	-	12	3	(9)	-	8	-	
Amortization of deferred acquisition costs	-	-	8	-	1	-	-	
Interest and debt expense	-	-	-	-	-	-	-	
General and administrative expense	6	-	-	-	-	-	-	
Operating expenses	6	14	11	(9)	1	8	-	
Pretax operating earnings	\$ (6)	\$ (14)	\$ (11)	\$ 9	\$ (1)	\$ (8)	\$ -	
Net tax-related item							\$ 40	

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Non-recurring integration charges related to Columbia Management acquisition

⁽³⁾ Variable annuity guaranteed living benefit impacts include:

\$9 million net expense related to hedged variable annuity living benefits

\$7 million increase in DAC and DSIC amortization resulting from hedged living benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Non-recurring restructuring charges related to exiting the banking business

⁽⁶⁾ Insurance industry guaranty fund assessments, primarily related to Executive Life of NY (unaffiliated)

⁽⁷⁾ Revisions to certain calculations in the valuation of our insurance and annuity products

⁽⁸⁾ Increase in DAC and DSIC amortization from lower than projected separate account growth

⁽⁹⁾ Release of excess life insurance reserve

⁽¹⁰⁾ Above the normal expected level of claims experience due to storms; total catastrophe losses were \$17 million for the quarter

⁽¹¹⁾ Tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods

Ameriprise Financial, Inc.
Disclosed Items
1 Qtr 2012

Excluded from Operating Earnings

(in millions, unaudited)	Advice & Wealth Management		Asset Management		Annuities		Corporate and Eliminations	
	Securities Gains/(Losses) ⁽¹⁾	Integration Charges ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾		
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		(10)
Distribution fees	-	-	-	-	-	-		-
Net investment income	(4)	-	1	-	1	-		61
Premiums	-	-	-	-	-	-		-
Other revenues	-	-	-	-	-	-		1
Total revenues	(4)	-	1	-	1	-		52
Banking and deposit interest expense	-	-	-	-	-	-		-
Total net revenues	(4)	-	1	-	1	-		52
Expenses								
Distribution expenses	-	-	-	-	-	-		-
Interest credited to fixed accounts	-	-	-	-	-	-		-
Benefits, claims, losses and settlement expenses	-	-	-	149	-	-		-
Amortization of deferred acquisition costs	-	-	-	(36)	-	-		-
Interest and debt expense	-	-	-	-	-	-		46
General and administrative expense	-	23	-	-	-	-		2
Total expenses	-	23	-	113	-	-		48
Pretax segment income (loss)	(4)	(23)	1	(113)	1	-		4
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-		4
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (4)	\$ (23)	\$ 1	\$ (113)	\$ 1	\$ -		-

Included in Operating Earnings

(in millions, unaudited)	Asset Management		Annuities		Protection		
	Threadneedle Valuation ⁽⁶⁾	Threadneedle FSA Regulatory Levy ⁽⁶⁾	Valuation Model Updates ⁽⁷⁾	Market Impacts to DAC/DSIC ⁽⁸⁾	Market Impacts to DAC/DSIC ⁽⁸⁾		
Revenues							
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -		
Distribution fees	-	-	-	-	-		
Net investment income	-	-	-	-	-		
Premiums	-	-	-	-	-		
Other revenues	-	-	-	-	-		
Total revenues	-	-	-	-	-		
Banking and deposit interest expense	-	-	-	-	-		
Operating total net revenues	-	-	-	-	-		
Expenses							
Distribution expenses	-	-	-	-	-		
Interest credited to fixed accounts	-	-	-	-	-		
Benefits, claims, losses and settlement expenses	-	-	(23)	(6)	-		
Amortization of deferred acquisition costs	-	-	3	(18)	(2)		
Interest and debt expense	-	-	-	-	-		
General and administrative expense	(2)	(2)	-	-	-		
Operating expenses	(2)	(2)	(20)	(24)	(2)		
Pretax operating earnings	\$ 2	\$ 2	\$ 20	\$ 24	\$ 2		

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Non-recurring integration charges related to Columbia Management acquisition

⁽³⁾ Variable annuity guaranteed living benefit impacts include:

\$158 million net expense related to hedged variable annuity living benefits

\$45 million decrease in DAC and DSIC amortization resulting from hedged living benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Impact related to Threadneedle's estimated change in market valuation attributable to its employee incentive compensation program

⁽⁶⁾ Partial refund of 2011 industry-wide Financial Services Authority levy

⁽⁷⁾ Revisions to certain calculations in the valuation of Variable Annuities

⁽⁸⁾ Decrease in DAC and DSIC amortization from higher than projected separate account growth

Ameriprise Financial, Inc.
Disclosed Items
4 Qtr 2011

Excluded from Operating Earnings

(in millions, unaudited)							
	Advice & Wealth Management	Asset Management		Annuities		Corporate and Eliminations	
	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Integration Charges ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽³⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾
Revenues							
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (20)
Distribution fees	-	-	-	-	-	-	-
Net investment income	(4)	1	-	5	-	(1)	112
Premiums	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	34
Total revenues	(4)	1	-	5	-	(1)	126
Banking and deposit interest expense	-	-	-	-	-	-	-
Total net revenues	(4)	1	-	5	-	(1)	126
Expenses							
Distribution expenses	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	152	-	-
Amortization of deferred acquisition costs	-	-	-	-	(41)	-	-
Interest and debt expense	-	-	-	-	-	-	73
General and administrative expense	-	-	21	-	-	-	8
Total expenses	-	-	21	-	111	-	81
Pretax segment income (loss)	(4)	1	(21)	5	(111)	(1)	45
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	45
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (4)	\$ 1	\$ (21)	\$ 5	\$ (111)	\$ (1)	\$ -

Included in Operating Earnings

(in millions, unaudited)				
	Asset Management	Annuities		Protection
	CDO Gain ⁽⁵⁾	Indexed Annuity Reserve Adjustment ⁽⁶⁾	Market Impacts to DAC/DSIC ⁽⁷⁾	Market Impacts to DAC/DSIC ⁽⁷⁾
Revenues				
Management and financial advice fees	\$ 9	\$ -	\$ -	\$ -
Distribution fees	-	-	-	-
Net investment income	6	-	-	-
Premiums	-	-	-	-
Other revenues	-	-	-	-
Total revenues	15	-	-	-
Banking and deposit interest expense	-	-	-	-
Operating total net revenues	15	-	-	-
Expenses				
Distribution expenses	-	-	-	-
Interest credited to fixed accounts	-	8	-	-
Benefits, claims, losses and settlement expenses	-	-	(4)	-
Amortization of deferred acquisition costs	-	-	(12)	(1)
Interest and debt expense	-	-	-	-
General and administrative expense	4	-	-	-
Operating expenses	4	8	(16)	(1)
Pretax operating earnings	\$ 11	\$ (8)	\$ 16	\$ 1

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Non-recurring integration charges related to Columbia Management acquisition

⁽³⁾ Variable annuity guaranteed living benefit impacts include:

\$162 million net expense related to hedged variable annuity living benefits

\$51 million decrease in DAC and DSIC amortization resulting from hedged living benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Gain on liquidation of CDO

⁽⁶⁾ Adjustment in the liability for a closed book of indexed annuities

⁽⁷⁾ Decrease in DAC and DSIC amortization from higher than projected separate account growth

Ameriprise Financial, Inc.
Disclosed Items
3 Qtr 2011

Excluded from Operating Earnings

	Advice & Wealth Management	Asset Management		Annuities		Protection	Corporate and Eliminations	
	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Integration Charges ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽³⁾⁽⁹⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾
(in millions, unaudited)								
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (9)
Distribution fees	-	-	-	-	-	-	-	-
Net investment income	(2)	2	-	(2)	-	(1)	1	(65)
Premiums	-	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	-	22
Total revenues	(2)	2	-	(2)	-	(1)	1	(52)
Banking and deposit interest expense	-	-	-	-	-	-	-	-
Total net revenues	(2)	2	-	(2)	-	(1)	1	(52)
Expenses								
Distribution expenses	-	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	(119)	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	42	-	-	-
Interest and debt expense	-	-	-	-	-	-	-	47
General and administrative expense	-	-	24	-	-	-	-	6
Total expenses	-	-	24	-	(77)	-	-	53
Pretax segment income (loss)	(2)	2	(24)	(2)	77	(1)	1	(105)
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	-	(105)
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (2)	\$ 2	\$ (24)	\$ (2)	\$ 77	\$ (1)	\$ 1	\$ -

Included in Operating Earnings

	Advice & Wealth Management	Asset Management		Annuities		Protection		
	Structured Securities Investment Income ⁽⁵⁾	Threadneedle Project Costs ⁽⁶⁾	Structured Securities Investment Income ⁽⁵⁾	Market Impacts to DAC/DSIC ⁽⁷⁾	Valuation Assumptions & Model Changes ⁽⁸⁾⁽⁹⁾	Market Impacts to DAC/DSIC ⁽⁷⁾	Valuation Assumptions & Model Changes ⁽⁸⁾	Auto & Home Catastrophe Losses ⁽¹⁰⁾
(in millions, unaudited)								
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Distribution fees	-	-	-	-	-	-	-	-
Net investment income	6	-	37	-	-	-	-	-
Premiums	-	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	(20)	-
Total revenues	6	-	37	-	-	-	(20)	-
Banking and deposit interest expense	-	-	-	-	-	-	-	-
Operating total net revenues	6	-	37	-	-	-	(20)	-
Expenses								
Distribution expenses	-	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	1	9	(40)	-	(4)	18
Amortization of deferred acquisition costs	-	-	2	30	39	3	(1)	-
Interest and debt expense	-	-	-	-	-	-	-	-
General and administrative expense	-	10	-	-	-	-	-	-
Operating expenses	-	10	3	39	(1)	3	(5)	18
Pretax operating earnings	\$ 6	\$ (10)	\$ 34	\$ (39)	\$ 1	\$ (3)	\$ (15)	\$ (18)

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Non-recurring integration charges related to Columbia Management acquisition

⁽³⁾ Variable annuity guaranteed living benefit impacts include:

\$130 million net benefit related to hedged variable annuity living benefits

\$53 million increase in DAC and DSIC amortization resulting from hedged living benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Adjustment for additional bond discount amortization investment income related to prior periods resulting from revisions to the accounting classification of certain structured securities

⁽⁶⁾ Threadneedle project implementation costs primarily related to a new transfer agency agreement

⁽⁷⁾ Increase in DAC and DSIC amortization from lower than projected separate account growth

⁽⁸⁾ Net pretax impact of annual review/updates of valuation assumptions and model changes

⁽⁹⁾ \$4 million expense attributable to annual review/updates of valuation assumptions and model changes is excluded from operating earnings and disclosed as part of the Market Impact on VA Guaranteed Living Benefits

⁽¹⁰⁾ Above the normal expected level of claims experience due to storms; total catastrophe losses were \$23 million for the quarter

Ameriprise Financial, Inc.
Disclosed Items
2 Qtr 2011

Excluded from Operating Earnings

	Asset Management		Annuities		Protection	Corporate and Eliminations	
	Integration Charges ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽³⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾	
(in millions, unaudited)							
Revenues							
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	(10)
Distribution fees	-	-	-	-	-	-	-
Net investment income	-	1	-	3	2	-	17
Premiums	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	18
Total revenues	-	1	-	3	2	-	25
Banking and deposit interest expense	-	-	-	-	-	-	-
Total net revenues	-	1	-	3	2	-	25
Expenses							
Distribution expenses	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	7	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	51
General and administrative expense	21	-	-	-	-	-	2
Total expenses	21	-	7	-	-	-	53
Pretax segment income (loss)	(21)	1	(7)	3	2	-	(28)
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	(28)
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (21)	\$ 1	\$ (7)	\$ 3	\$ 2	\$ -	

Included in Operating Earnings

	Asset Management	Annuities	Protection		Corporate
	Threadneedle Compensation ⁽⁸⁾	Market Impacts to DAC/DSIC ⁽⁵⁾	Auto & Home Auto Liability Reserves ⁽⁹⁾	Auto & Home Catastrophe Losses ⁽⁶⁾	Gain on Interest Rate Hedge ⁽⁷⁾
(in millions, unaudited)					
Revenues					
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -
Distribution fees	-	-	-	-	-
Net investment income	-	-	-	-	-
Premiums	-	-	-	-	-
Other revenues	-	-	-	-	27
Total revenues	-	-	-	-	27
Banking and deposit interest expense	-	-	-	-	-
Operating total net revenues	-	-	-	-	27
Expenses					
Distribution expenses	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	10	11	-
Amortization of deferred acquisition costs	-	(3)	-	-	-
Interest and debt expense	-	-	-	-	-
General and administrative expense	7	-	-	-	-
Operating expenses	7	(3)	10	11	-
Pretax operating earnings	\$ (7)	\$ 3	\$ (10)	\$ (11)	\$ 27

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Non-recurring integration charges related to Columbia Management acquisition

⁽³⁾ Variable annuity guaranteed living benefit impacts include:

\$6 million net expense related to hedged variable annuity living benefits

\$1 million increase in DAC and DSIC amortization resulting from hedged living benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Decrease in DAC and DSIC amortization from higher than projected separate account growth

⁽⁶⁾ Above the normal expected level of claims experience due to storms in April and May; total catastrophe losses were \$15 million for the quarter

⁽⁷⁾ Gain on interest rate hedge put in place in anticipation of issuing debt. The company did not issue debt and recognized a gain.

⁽⁸⁾ Higher equity-based compensation at Threadneedle vs. a year ago

⁽⁹⁾ Higher auto liability reserves reflecting elevated reserve levels based on late 2010 experience

Exhibit B



Statistical Supplement Package

(unaudited)

Second Quarter 2012

Non-GAAP Financial Measure Reconciliations

Ameriprise Financial, Inc.
Non-GAAP Financial Measure Reconciliations
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	2 Qtr 2011		3 Qtr 2011		4 Qtr 2011		1 Qtr 2012		2 Qtr 2012		Year-to-date			
											2011	2012		
Return on Equity														
Net income attributable to Ameriprise Financial (last twelve months)	\$	1,053	\$	1,144	\$	1,116	\$	1,119	\$	1,027	\$	1,053	\$	1,027
Less income (loss) from discontinued operations, net of tax (last twelve months)		(103)		(99)		(60)		10		13		(103)		13
Net income from continuing operations attributable to Ameriprise Financial (last twelve months)		1,156		1,243		1,176		1,109		1,014		1,156		1,014
Less adjustments ⁽¹⁾		(89)		(53)		(98)		(156)		(172)		(89)		(172)
Operating earnings (last twelve months)	\$	1,245	\$	1,296	\$	1,274	\$	1,265	\$	1,186	\$	1,245	\$	1,186
Total Ameriprise Financial shareholders' equity (five point quarter end average)	\$	9,359	\$	9,303	\$	9,169	\$	9,114	\$	9,072	\$	9,359	\$	9,072
Less assets and liabilities held for sale (five point quarter end average)		51		50		30		11		16		51		16
Less AOCI, net of tax (five point quarter end average)		743		753		701		741		804		743		804
Total Ameriprise Financial shareholders' equity from continuing operations excluding AOCI (five point quarter end average)		8,565		8,500		8,438		8,362		8,252		8,565		8,252
Less equity impacts attributable to the consolidated investment entities (five point quarter end average)		558		510		478		454		427		558		427
Operating equity (five point quarter end average)	\$	8,007	\$	7,990	\$	7,960	\$	7,908	\$	7,825	\$	8,007	\$	7,825
Return on equity excluding AOCI		13.5%		14.6%		13.9%		13.3%		12.3%		13.5%		12.3%
Operating return on equity excluding CIEs and AOCI		15.5%		16.2%		16.0%		16.0%		15.2%		15.5%		15.2%
Effective Tax Rate														
Income from continuing operations before income tax provision	\$	409	\$	326	\$	326	\$	322	\$	299	\$	795	\$	621
Less pretax income (loss) attributable to noncontrolling interests		(28)		(105)		45		4		(53)		(46)		(49)
Income from continuing operations before income tax provision excluding consolidated investment entities (CIEs)		437		431		281		318		352		841		670
Less adjustments ⁽²⁾		(22)		51		(131)		(138)		(47)		(71)		(185)
Pretax operating earnings	\$	459	\$	380	\$	412	\$	456	\$	399	\$	912	\$	855
Income tax provision from continuing operations	\$	118	\$	109	\$	58	\$	73	\$	128	\$	210	\$	201
Operating income tax provision	\$	126	\$	91	\$	104	\$	121	\$	145	\$	235	\$	266
Effective tax rate ⁽³⁾		29.0%		33.2%		17.9%		22.6%		42.8%		26.5%		32.4%
Effective tax rate excluding noncontrolling interests ⁽³⁾		27.1%		25.2%		20.7%		22.9%		36.4%		25.0%		30.0%
Operating effective tax rate ⁽³⁾		27.5%		23.9%		25.2%		26.5%		36.3%		25.8%		31.1%

⁽¹⁾ Adjustments reflect the trailing twelve months' sum of after-tax net realized gains/losses; the market impact on variable annuity guaranteed living benefits net of hedges and related DSIC and DAC amortization; and integration/restructuring charges.

⁽²⁾ Adjustments reflect net realized gains/losses; the market impact on variable annuity guaranteed living benefits net of hedges and related DSIC and DAC amortization; and integration/restructuring charges.

⁽³⁾ Q2 2012 includes a tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods.

Ameriprise Financial, Inc.
Non-GAAP Financial Measure Reconciliations
Second Quarter 2012

(in millions unless otherwise noted, unaudited)

	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
Long-term Debt Summary					
Senior notes	\$ 2,024	\$ 2,098	\$ 2,099	\$ 2,087	\$ 2,109
Junior subordinated notes	308	306	294	294	294
Total Ameriprise Financial long-term debt	2,332	2,404	2,393	2,381	2,403
Less fair value of hedges and unamortized discount	74	148	149	137	159
Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount	<u>\$ 2,258</u>	<u>\$ 2,256</u>	<u>\$ 2,244</u>	<u>\$ 2,244</u>	<u>\$ 2,244</u>
Equity Summary					
Total equity	\$ 9,910	\$ 9,737	\$ 9,694	\$ 9,749	\$ 9,613
Less noncontrolling interests	680	716	706	634	608
Total Ameriprise Financial shareholders' equity	9,230	9,021	8,988	9,115	9,005
Less equity of consolidated investment entities	464	347	402	413	370
Less assets and liabilities held for sale	(28)	105	-	-	-
Total Ameriprise Financial shareholders' equity from continuing operations excluding CIEs	<u>\$ 8,794</u>	<u>\$ 8,569</u>	<u>\$ 8,586</u>	<u>\$ 8,702</u>	<u>\$ 8,635</u>
Capital Summary					
Total Ameriprise Financial long-term debt	\$ 2,332	\$ 2,404	\$ 2,393	\$ 2,381	\$ 2,403
Total Ameriprise Financial shareholders' equity	9,230	9,021	8,988	9,115	9,005
Total Ameriprise Financial capital	11,562	11,425	11,381	11,496	11,408
Less equity of consolidated investment entities	464	347	402	413	370
Less assets and liabilities held for sale	(28)	105	-	-	-
Less fair value of hedges and unamortized discount	74	148	149	137	159
Total Ameriprise Financial capital from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs	<u>\$ 11,052</u>	<u>\$ 10,825</u>	<u>\$ 10,830</u>	<u>\$ 10,946</u>	<u>\$ 10,879</u>
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	20.2%	21.0%	21.0%	20.7%	21.1%
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital from continuing operations excluding fair value of hedges, unamortized discount and equity of CIEs	20.4%	20.8%	20.7%	20.5%	20.6%
Ameriprise Financial shareholders' equity					
AOCI	\$ 9,230	\$ 9,021	\$ 8,988	\$ 9,115	\$ 9,005
Appropriated retained earnings of CIEs	729	749	751	851	942
AOCI attributable to CIEs	494	380	428	440	394
Assets and liabilities held for sale	(30)	(33)	(26)	(27)	(24)
Assets and liabilities held for sale	(28)	105	-	-	-
Ameriprise Financial shareholders' equity	\$ 9,230	\$ 9,021	\$ 8,988	\$ 9,115	\$ 9,005
Less assets and liabilities held for sale	(28)	105	-	-	-
Less AOCI	729	749	751	851	942
Ameriprise Financial shareholders' equity from continuing operations excluding AOCI	<u>\$ 8,529</u>	<u>\$ 8,167</u>	<u>\$ 8,237</u>	<u>\$ 8,264</u>	<u>\$ 8,063</u>
Ameriprise Financial shareholders' equity					
Ameriprise Financial shareholders' equity	\$ 9,230	\$ 9,021	\$ 8,988	\$ 9,115	\$ 9,005
Less assets and liabilities held for sale	(28)	105	-	-	-
Less appropriated retained earnings of CIEs	494	380	428	440	394
Less AOCI	729	749	751	851	942
Ameriprise Financial shareholders' equity from continuing operations excluding CIEs and AOCI	<u>\$ 8,035</u>	<u>\$ 7,787</u>	<u>\$ 7,809</u>	<u>\$ 7,824</u>	<u>\$ 7,669</u>