



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Ameriprise Financial, Inc.
Statistical Supplement Information
Table of Contents

	<u>Page</u>
Ameriprise Financial, Inc.	
Statistical Supplement Presentation.....	4
Consolidated GAAP Income Statements.....	5
Consolidated Operating Results and Highlights.....	6
Common Share and Capital Summary.....	8
Segment Summary.....	10
Advice & Wealth Management Segment	
Segment Operating Income Statements.....	12
Segment Metrics.....	13
Asset Management Segment	
Segment Operating Income Statements.....	15
Segment Metrics.....	16
Columbia Asset Management Products.....	17
Threadneedle Asset Management Products.....	18
Retail Fund Performance - Columbia.....	19
Retail Fund Performance - Threadneedle.....	20
Annuities Segment	
Segment Operating Income Statements.....	22
Segment Metrics.....	23
Protection Segment	
Segment Operating Income Statements.....	25
Segment Metrics.....	26
Corporate & Other Segment	
Segment Operating Income Statements.....	28
Eliminations	
Operating Income Statements	29
Balance Sheet and Ratings Information	
Consolidated Balance Sheets.....	31
Capital and Ratings Information.....	32
Investments.....	33
Non-GAAP Financial Information.....	34
Glossary of Selected Terminology	
Glossary of Selected Terminology - Segments.....	35
Glossary of Selected Terminology.....	36
Exhibit A	
Disclosed Items.....	38
Exhibit B	
Non-GAAP Financial Measure Reconciliations.....	44



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Consolidated Results

Ameriprise Financial, Inc.
Statistical Supplement Presentation
Second Quarter 2013

Ameriprise Financial, Inc. ("Ameriprise Financial" or "the Company") prepares its financial statements in accordance with generally accepted accounting principles ("GAAP"). Management believes that operating measures, which exclude net realized gains or losses; the market impact on variable annuity guaranteed living benefits, net of hedges and the related deferred sales inducement costs ("DSIC") and deferred acquisition costs ("DAC") amortization; the market impact on indexed universal life benefits, net of hedges and the related DAC amortization, unearned revenue amortization, and the reinsurance accrual; integration and restructuring charges; income (loss) from discontinued operations and the impact of consolidating certain investment entities ("CIEs"), best reflect the underlying performance of our core operations and facilitate a more meaningful trend analysis. The Company also uses a number of non-GAAP financial measures to evaluate its financial performance on a basis comparable to that used by some securities analysts and investors. However, these measures are not a substitute for GAAP. Therefore, reconciliations to GAAP measures are provided on page 6 and in Exhibit B "Non-GAAP Financial Measure Reconciliations" on pages 44 and 45.

The market impact on variable annuity guaranteed living benefits and indexed universal life benefits includes changes in liability values caused by changes in financial market conditions, net of changes in associated economic hedge values. The market impact also includes certain valuation adjustments made in accordance with Financial Accounting Standards Board Accounting Standards Codification 820, *Fair Value Measurements and Disclosures* ("ASC 820"), including the impact on liability values of discounting projected benefits to reflect a current estimate of RiverSource Life Insurance Company's nonperformance spread. Further, the market impact is net of related impacts on DAC, DSIC and unearned revenue amortization as well as a reinsurance accrual for indexed universal life. The market impact relates to guaranteed minimum accumulation benefits, non-life contingent guaranteed minimum withdrawal benefits and indexed universal life benefits accounted for at fair value as embedded derivatives.

Operating earnings is the measure of segment profit or loss management uses to evaluate segment performance. Operating earnings should not be viewed as a substitute for GAAP income from continuing operations before income tax provision. Management believes the presentation of segment operating earnings as we measure it for management purposes enhances the understanding of our business by reflecting the underlying performance of our core operations and facilitating a more meaningful trend analysis.

In addition, management uses adjusted net pretax operating margin in the Asset Management segment to evaluate segment performance on a basis comparable to other asset managers. In the Asset Management segment, operating revenues are adjusted to exclude distribution pass through revenues and subadvisory and other pass through revenues, and operating earnings are adjusted to exclude operating net investment income and amortization of intangibles.

Ameriprise Financial, Inc.
Consolidated GAAP Income Statements
Second Quarter 2013

(in millions, except per share amounts, unaudited)

	Prior Year Comparisons																		
	2 Qtr 2012		3 Qtr 2012		4 Qtr 2012		1 Qtr 2013		2 Qtr 2013		Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seg Qtr Chg - 2Q		
											2012		2013		Diff.	%	Diff.	%	Diff.
Revenues																			
Management and financial advice fees	\$ 1,152	\$ 1,191	\$ 1,217	\$ 1,244	\$ 1,294	\$ 2,284	\$ 2,538	\$ 142	12%	\$ 254	11%	\$ 50	4%						
Distribution fees	396	391	427	434	448	798	882	52	13%	84	11%	14	3%						
Net investment income	472	427	503	489	451	1,003	940	(21)	(4)%	(63)	(6)%	(38)	(8)%						
Premiums	302	309	311	310	315	603	625	13	4%	22	4%	5	2%						
Other revenues	202	161	226	222	249	408	471	47	23%	63	15%	27	12%						
Total revenues	2,524	2,479	2,684	2,699	2,757	5,096	5,456	233	9%	360	7%	58	2%						
Banking and deposit interest expense	10	11	10	8	8	21	16	(2)	(20)%	(5)	(24)%	-	-						
Total net revenues	2,514	2,468	2,674	2,691	2,749	5,075	5,440	235	9%	365	7%	58	2%						
Expenses																			
Distribution expenses	663	667	702	726	760	1,329	1,486	97	15%	157	12%	34	5%						
Interest credited to fixed accounts	209	207	209	198	198	415	396	(11)	(5)%	(19)	(5)%	-	-						
Benefits, claims, losses and settlement expenses	409	542	443	409	490	914	899	81	20%	(15)	(2)%	81	20%						
Amortization of deferred acquisition costs	99	67	89	75	92	130	167	(7)	(7)%	37	28%	17	23%						
Interest and debt expense	72	68	67	66	60	141	126	(12)	(17)%	(15)	(11)%	(6)	(9)%						
General and administrative expense	763	718	746	730	747	1,525	1,477	(16)	(2)%	(48)	(3)%	17	2%						
Total expenses	2,215	2,269	2,256	2,204	2,347	4,454	4,551	132	6%	97	2%	143	6%						
Income from continuing operations before income tax provision	299	199	418	487	402	621	889	103	34%	268	43%	(85)	(17)%						
Income tax provision	128	47	87	121	120	201	241	(8)	(6)%	40	20%	(1)	(1)%						
Income from continuing operations	171	152	331	366	282	420	648	111	65%	228	54%	(84)	(23)%						
Income (loss) from discontinued operations, net of tax	(1)	(1)	1	(1)	(1)	(2)	(2)	-	-	-	-	-	-						
Net income	170	151	332	365	281	418	646	111	65%	228	55%	(84)	(23)%						
Less: Net income (loss) attributable to noncontrolling interests	(53)	(22)	(57)	30	(40)	(49)	(10)	13	25%	39	80%	(70)	#						
Net income attributable to Ameriprise Financial	\$ 223	\$ 173	\$ 389	\$ 335	\$ 321	\$ 467	\$ 656	\$ 98	44%	\$ 189	40%	\$ (14)	(4)%						
Net Investment Income																			
Investment income on fixed maturities	\$ 454	\$ 442	\$ 415	\$ 401	\$ 403	\$ 911	\$ 804	\$ (51)	(11)%	\$ (107)	(12)%	\$ 2	-						
Realized gains (losses)	(5)	(68)	82	1	-	(7)	1	5	#	8	#	(1)	#						
Affordable housing	(4)	(5)	(8)	(7)	(1)	(12)	(8)	3	75%	4	33%	6	86%						
Other (including seed money)	13	15	22	17	42	36	59	29	#	23	64%	25	#						
Consolidated investment entities	14	43	(8)	77	7	75	84	(7)	(50)%	9	12%	(70)	(91)%						
Total net investment income	\$ 472	\$ 427	\$ 503	\$ 489	\$ 451	\$ 1,003	\$ 940	\$ (21)	(4)%	\$ (63)	(6)%	\$ (38)	(8)%						
Earnings Per Share																			
Basic																			
Income from continuing operations	\$ 1.01	\$ 0.81	\$ 1.84	\$ 1.61	\$ 1.57	\$ 2.09	\$ 3.18	\$ 0.56	55%	\$ 1.09	52%	\$ (0.04)	(2)%						
Income (loss) from discontinued operations	-	(0.01)	0.01	-	-	(0.01)	(0.01)	-	-	-	-	-	-						
Net income	\$ 1.01	\$ 0.80	\$ 1.85	\$ 1.61	\$ 1.57	\$ 2.08	\$ 3.17	\$ 0.56	55%	\$ 1.09	52%	\$ (0.04)	(2)%						
Diluted																			
Income from continuing operations	\$ 0.99	\$ 0.79	\$ 1.80	\$ 1.58	\$ 1.54	\$ 2.05	\$ 3.13	\$ 0.55	56%	\$ 1.08	53%	\$ (0.04)	(3)%						
Income (loss) from discontinued operations	-	-	0.01	-	-	(0.01)	(0.01)	-	-	-	-	-	-						
Net income	\$ 0.99	\$ 0.79	\$ 1.81	\$ 1.58	\$ 1.54	\$ 2.04	\$ 3.12	\$ 0.55	56%	\$ 1.08	53%	\$ (0.04)	(3)%						
Earnings per diluted share growth (from continuing operations)	(22.0)%	(40.6)%	89.5%	49.1%	55.6%	(17.3)%	52.7%	77.6%		70.0%		6.5%							
Weighted average common shares outstanding																			
Basic weighted average common shares outstanding	221.7	215.0	210.8	208.4	204.9	224.5	206.6	(16.8)	(8)%	(17.9)	(8)%	(3.5)	(2)%						
Effect of potentially dilutive nonqualified stock options and other share-based awards	3.9	4.1	4.3	3.9	3.7	4.1	3.8	(0.2)	(5)%	(0.3)	(7)%	(0.2)	(5)%						
Diluted weighted average common shares outstanding	225.6	219.1	215.1	212.3	208.6	228.6	210.4	(17.0)	(8)%	(18.2)	(8)%	(3.7)	(2)%						
Metrics																			
Net revenue growth	(4.2)%	0.5%	3.6%	5.1%	9.3%	(1.6)%	7.2%	13.5%		8.8%		4.2%							
Pretax income margin ⁽¹⁾	11.9%	8.1%	15.6%	18.1%	14.6%	12.2%	16.3%	2.7%		4.1%		(3.5)%							
Effective tax rate ⁽²⁾	42.8%	23.8%	20.8%	25.0%	29.6%	32.4%	27.1%	(13.2)%		(5.3)%		4.6%							
Effective tax rate excluding noncontrolling interests ⁽²⁾⁽³⁾	36.4%	21.4%	18.3%	26.6%	26.9%	30.0%	26.8%	(9.5)%		(3.2)%		0.3%							
Ameriprise Financial shareholders' equity / outstanding shares ⁽⁴⁾	\$ 41.33	\$ 43.05	\$ 43.44	\$ 43.37	\$ 41.10	\$ 41.33	\$ 41.10	\$ (0.23)	(1)%	\$ (0.23)	(1)%	\$ (2.27)	(5)%						
Ameriprise Financial shareholders' equity excluding AOCI / outstanding shares ⁽⁵⁾	\$ 37.00	\$ 37.09	\$ 37.74	\$ 38.12	\$ 38.02	\$ 37.00	\$ 38.02	\$ 1.02	3%	\$ 1.02	3%	\$ (0.10)	-						

⁽¹⁾ Calculated as income from continuing operations before income tax provision divided by total net revenues.

⁽²⁾ Q2 2012 includes a tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods.

⁽³⁾ See non-GAAP financial information on pg 34. Non-GAAP financial measure reconciliations can be found on pages 44 and 45.

⁽⁴⁾ Calculated as Ameriprise Financial shareholders' equity divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽⁵⁾ Calculated as Ameriprise Financial shareholders' equity excluding AOCI divided by common shares outstanding plus common stock equivalents outstanding at period end.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Consolidated Operating Results and Highlights
Second Quarter 2013

(in millions except per share amounts, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Revenues													
Total net revenues	\$ 2,514	\$ 2,468	\$ 2,674	\$ 2,691	\$ 2,749	\$ 5,075	\$ 5,440	\$ 235	9 %	\$ 365	7 %	\$ 58	2 %
Less revenues attributable to the CIEs	1	27	(9)	82	12	53	94	11	#	41	77 %	(70)	(85)%
Less realized gains (losses)	(5)	(68)	82	1	-	(7)	1	5	#	8	#	(1)	#
Less market impact on indexed universal life benefits	-	-	-	-	(1)	-	(1)	(1)	-	(1)	-	(1)	-
Less integration/restructuring charges	-	(8)	4	-	-	-	-	-	-	-	-	-	-
Operating total net revenues ⁽¹⁾	\$ 2,518	\$ 2,517	\$ 2,597	\$ 2,608	\$ 2,738	\$ 5,029	\$ 5,346	\$ 220	9 %	\$ 317	6 %	\$ 130	5 %
Earnings													
Net income attributable to Ameriprise Financial	\$ 223	\$ 173	\$ 389	\$ 335	\$ 321	\$ 467	\$ 656	\$ 98	44 %	\$ 189	40 %	\$ (14)	(4)%
Less income (loss) from discontinued operations, net of tax	(1)	(1)	1	(1)	(1)	(2)	(2)	-	-	-	-	-	-
Net income from continuing operations attributable to Ameriprise Financial	224	174	388	336	322	469	658	98	44 %	189	40 %	(14)	(4)%
Integration/restructuring charges, net of tax ⁽²⁾	17	11	3	1	1	32	2	(16)	(94)%	(30)	(94)%	-	-
Market impact on variable annuity guaranteed living benefits, net of tax ⁽²⁾	9	60	30	2	28	83	30	19	#	(53)	(64)%	26	#
Market impact on indexed universal life benefits, net of tax ⁽²⁾	-	-	-	-	1	-	1	1	-	1	-	1	-
Less realized gains (losses), net of tax ⁽²⁾	(4)	(44)	54	1	-	(5)	1	4	#	6	#	(1)	#
Operating earnings ⁽¹⁾	\$ 254	\$ 289	\$ 367	\$ 338	\$ 352	\$ 589	\$ 690	\$ 98	39 %	\$ 101	17 %	\$ 14	4 %
Pretax Earnings													
Income from continuing operations before income tax provision	\$ 299	\$ 199	\$ 418	\$ 487	\$ 402	\$ 621	\$ 889	\$ 103	34 %	\$ 268	43 %	\$ (85)	(17)%
Less net income (loss) attributable to noncontrolling interests	(53)	(22)	(57)	30	(40)	(49)	(10)	13	25 %	39	80 %	(70)	#
Pretax earnings excluding CIEs	352	221	475	457	442	670	899	90	26 %	229	34 %	(15)	(3)%
Integration/restructuring charges	26	17	5	2	1	49	3	(25)	(96)%	(46)	(94)%	(1)	(50)%
Market impact on variable annuity guaranteed living benefits	16	91	45	2	43	129	45	27	#	(84)	(65)%	41	#
Market impact on indexed universal life benefits	-	-	-	-	2	-	2	2	-	2	-	2	-
Less realized gains (losses)	(5)	(68)	82	1	-	(7)	1	5	#	8	#	(1)	#
Pretax operating earnings ⁽¹⁾	\$ 399	\$ 397	\$ 443	\$ 460	\$ 488	\$ 855	\$ 948	\$ 89	22 %	\$ 93	11 %	\$ 28	6 %
Pretax Operating Margin ⁽¹⁾⁽³⁾	15.8%	15.8%	17.1%	17.6%	17.8%	17.0%	17.7%	2.0 %		0.7 %		0.2 %	
Operating Effective Tax Rate ⁽¹⁾⁽⁴⁾⁽⁵⁾	36.3%	27.2%	17.2%	26.5%	27.9%	31.1%	27.2%	(8.4)%		(3.9)%		1.4 %	
Weighted Average Common Shares Outstanding													
Basic	221.7	215.0	210.8	208.4	204.9	224.5	206.6	(16.8)	(8)%	(17.9)	(8)%	(3.5)	(2)%
Diluted	225.6	219.1	215.1	212.3	208.6	228.6	210.4	(17.0)	(8)%	(18.2)	(8)%	(3.7)	(2)%
Operating Earnings Per Share ⁽¹⁾													
Basic operating earnings per share	\$ 1.15	\$ 1.34	\$ 1.74	\$ 1.62	\$ 1.72	\$ 2.62	\$ 3.34	\$ 0.57	50 %	\$ 0.72	27 %	\$ 0.10	6 %
Operating earnings per diluted share	\$ 1.13	\$ 1.32	\$ 1.71	\$ 1.59	\$ 1.69	\$ 2.58	\$ 3.28	\$ 0.56	50 %	\$ 0.70	27 %	\$ 0.10	6 %
Return on Equity													
Return on equity excluding AOCI ⁽¹⁾⁽⁴⁾	12.3 %	10.7 %	12.8 %	14.0 %	15.5 %	12.3 %	15.5 %	3.2 %		3.2 %		1.5 %	
Operating return on equity excluding AOCI ⁽¹⁾⁽⁴⁾	15.2 %	15.4 %	16.2 %	16.4 %	17.9 %	15.2 %	17.9 %	2.7 %		2.7 %		1.5 %	

⁽¹⁾ See non-GAAP financial information on pg 34.

⁽²⁾ Calculated using the statutory tax rate of 35%.

⁽³⁾ Defined as pretax operating earnings as a percentage of operating total net revenues.

⁽⁴⁾ Non-GAAP financial measure reconciliations can be found on pg 44.

⁽⁵⁾ Q2 2012 includes a tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Consolidated Operating Results and Highlights
Second Quarter 2013

(in millions except per share amounts, headcount and where noted, unaudited)							Prior Year Comparisons						
					Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q		
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Diff.	%	Diff.	%	Diff.	%
Book Value													
Ameriprise Financial shareholders' equity excluding CIEs / outstanding shares ⁽¹⁾⁽²⁾	\$ 39.63	\$ 41.34	\$ 41.95	\$ 41.73	\$ 39.71	\$ 39.63	\$ 39.71	\$ 0.08	-	\$ 0.08	-	\$ (2.02)	(5)%
Ameriprise Financial shareholders' equity excluding CIEs and AOCI / outstanding shares ⁽¹⁾⁽³⁾	\$ 35.20	\$ 35.26	\$ 36.13	\$ 36.37	\$ 36.55	\$ 35.20	\$ 36.55	\$ 1.35	4 %	\$ 1.35	4 %	\$ 0.18	-
Operating Metrics													
Operating total net revenue growth: Target 6 - 8%	(2.9)%	0.3 %	5.8 %	3.9 %	8.7 %	(1.1)%	6.3 %	11.6 %		7.4 %		4.8 %	
Operating earnings per diluted share growth: Target 12 - 15%	(15.0)%	10.9 %	30.5 %	9.7 %	49.6 %	(3.0)%	27.1 %	64.6 %		30.1 %		39.9 %	
Operating return on equity excluding AOCI: Target 15 - 18% ⁽¹⁾	15.2 %	15.4 %	16.2 %	16.4 %	17.9 %	15.2 %	17.9 %	2.7 %		2.7 %		1.5 %	
Debt to Capital													
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	21.1 %	20.9 %	20.9 %	21.1 %	22.0 %	21.1 %	22.0 %	0.9 %		0.9 %		0.9 %	
Goodwill and Intangible Assets	\$ 2,125	\$ 2,125	\$ 2,113	\$ 2,074	\$ 2,065	\$ 2,125	\$ 2,065	\$ (60)	(3)%	\$ (60)	(3)%	\$ (9)	-
Assets Under Management and Administration													
Advice & Wealth Management AUM	\$ 114,690	\$ 121,675	\$ 125,014	\$ 134,172	\$ 136,334	\$ 114,690	\$ 136,334	\$ 21,644	19 %	\$ 21,644	19 %	\$ 2,162	2 %
Asset Management AUM	445,804	460,856	455,441	466,487	459,366	445,804	459,366	13,562	3 %	13,562	3 %	(7,121)	(2)%
Corporate AUM ⁽⁴⁾	25	26	26	1,044	1,005	25	1,005	980	#	980	#	(39)	(4)%
Eliminations	(16,945)	(18,080)	(18,117)	(19,147)	(19,035)	(16,945)	(19,035)	(2,090)	(12)%	(2,090)	(12)%	112	1 %
Total Assets Under Management	543,574	564,477	562,364	582,556	577,670	543,574	577,670	34,096	6 %	34,096	6 %	(4,886)	(1)%
Total Assets Under Administration	111,177	113,986	118,673	125,170	125,558	111,177	125,558	14,381	13 %	14,381	13 %	388	-
Total AUM and AUA	<u>\$ 654,751</u>	<u>\$ 678,463</u>	<u>\$ 681,037</u>	<u>\$ 707,726</u>	<u>\$ 703,228</u>	<u>\$ 654,751</u>	<u>\$ 703,228</u>	<u>\$ 48,477</u>	7 %	<u>\$ 48,477</u>	7 %	<u>\$ (4,498)</u>	(1)%
Business Metrics													
Total Ameriprise client assets	\$ 330,847	\$ 344,857	\$ 352,751	\$ 371,916	\$ 373,100	\$ 330,847	\$ 373,100	\$ 42,253	13 %	\$ 42,253	13 %	\$ 1,184	-
Total branded financial advisors	9,803	9,815	9,767	9,777	9,788	9,803	9,788	(15)	-	(15)	-	11	-
Net Flows and Net Deposits													
Branded advisor wrap	\$ 2,634	\$ 2,062	\$ 2,062	\$ 4,073	\$ 3,115	\$ 5,521	\$ 7,188	\$ 481	18 %	\$ 1,667	30 %	\$ (958)	(24)%
Asset Management	(6,648)	(3,475)	(3,945)	(5,742)	(2,102)	(11,250)	(7,844)	4,546	68 %	3,406	30 %	3,640	63 %
Annuities	(324)	(396)	(517)	(462)	(410)	(425)	(872)	(86)	(27)%	(447)	#	52	11 %
Variable universal life / Universal life	(50)	(49)	(27)	(53)	(34)	(102)	(87)	16	32 %	15	15 %	19	36 %
S&P 500													
Daily average	1,350	1,402	1,417	1,515	1,610	1,348	1,563	260	19 %	215	16 %	95	6 %
Period end	1,362	1,441	1,426	1,569	1,606	1,362	1,606	244	18 %	244	18 %	37	2 %

⁽¹⁾ See non-GAAP financial information on pg 34. Non-GAAP financial measure reconciliations can be found on pages 44 and 45.

⁽²⁾ Calculated as Ameriprise Financial shareholders' equity excluding CIEs divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽³⁾ Calculated as Ameriprise Financial shareholders' equity excluding CIEs and AOCI divided by common shares outstanding plus common stock equivalents outstanding at period end.

⁽⁴⁾ In the first quarter of 2013, Corporate AUM was redefined to include consumer loans that were reclassified from Receivables to Investments in the fourth quarter of 2012.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Common Share and Capital Summary
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	Prior Year Comparisons												
						Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Diff.	%	Diff.	%	Diff.	%
Common shares													
Beginning balance	219.6	212.7	207.4	203.9	202.5	221.9	203.9	(17.1)	(8)%	(18.0)	(8)%	(1.4)	(1)%
Repurchases	(7.0)	(6.3)	(5.9)	(5.2)	(4.9)	(12.4)	(10.1)	2.1	30 %	2.3	19 %	0.3	6 %
Issuances	0.1	1.1	2.7	5.4	1.8	3.5	7.2	1.7	#	3.7	#	(3.6)	(67)%
Other	-	(0.1)	(0.3)	(1.6)	(0.9)	(0.3)	(2.5)	(0.9)	-	(2.2)	#	0.7	44 %
Total common shares outstanding	212.7	207.4	203.9	202.5	198.5	212.7	198.5	(14.2)	(7)%	(14.2)	(7)%	(4.0)	(2)%
Nonforfeitable restricted stock units	5.2	5.3	5.4	4.1	4.4	5.2	4.4	(0.8)	(15)%	(0.8)	(15)%	0.3	7 %
Total basic common shares outstanding	217.9	212.7	209.3	206.6	202.9	217.9	202.9	(15.0)	(7)%	(15.0)	(7)%	(3.7)	(2)%
Total potentially dilutive shares	3.7	4.1	4.0	3.6	3.6	3.7	3.6	(0.1)	(3)%	(0.1)	(3)%	-	-
Total diluted shares	221.6	216.8	213.3	210.2	206.5	221.6	206.5	(15.1)	(7)%	(15.1)	(7)%	(3.7)	(2)%
Capital Returned to Shareholders													
Dividends paid	\$ 78	\$ 76	\$ 96	\$ 94	\$ 108	\$ 142	\$ 202	\$ 30	38 %	\$ 60	42 %	\$ 14	15 %
Common stock share repurchases	\$ 350	\$ 340	\$ 350	\$ 360	\$ 380	\$ 650	\$ 740	\$ 30	9 %	\$ 90	14 %	\$ 20	6 %
Allocated Equity ⁽¹⁾													
Advice & Wealth Management	\$ 814	\$ 772	\$ 444	\$ 450	\$ 450	\$ 814	\$ 450	\$ (364)	(45)%	\$ (364)	(45)%	\$ -	-
Asset Management	1,964	1,942	1,929	1,908	1,903	1,964	1,903	(61)	(3)%	(61)	(3)%	(5)	-
Annuities	2,673	2,425	2,394	2,266	2,415	2,673	2,415	(258)	(10)%	(258)	(10)%	149	7 %
Protection	1,760	1,731	1,753	1,751	1,794	1,760	1,794	34	2 %	34	2 %	43	2 %
Corporate & Other	458	630	1,042	1,140	854	458	854	396	86 %	396	86 %	(286)	(25)%
Total allocated equity	\$ 7,669	\$ 7,500	\$ 7,562	\$ 7,515	\$ 7,416	\$ 7,669	\$ 7,416	\$ (253)	(3)%	\$ (253)	(3)%	\$ (99)	(1)%

⁽¹⁾ Allocated equity equals Ameriprise Financial shareholders' equity excluding consolidated investment entities less AOCI. Allocated equity is not adjusted for non-operating items except for CIEs.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Segment Results

Ameriprise Financial, Inc.
Segment Summary
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

							Prior Year Comparisons						
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
						2012	2013	Diff.	%	Diff.	%	Diff.	%
Segment Summary													
Advice & Wealth Management													
Operating total net revenues	\$ 953	\$ 961	\$ 1,005	\$ 1,018	\$ 1,076	\$ 1,907	\$ 2,094	\$ 123	13%	\$ 187	10%	\$ 58	6%
Operating expenses	842	842	886	887	924	1,702	1,811	82	10%	109	6%	37	4%
Pretax operating earnings	\$ 111	\$ 119	\$ 119	\$ 131	\$ 152	\$ 205	\$ 283	\$ 41	37%	\$ 78	38%	\$ 21	16%
Allocated equity	\$ 814	\$ 772	\$ 444	\$ 450	\$ 450	\$ 814	\$ 450	\$ (364)	(45)%	\$ (364)	(45)%	\$ -	-
Operating return on allocated equity ⁽¹⁾	36.7%	36.5%	44.9%	53.7%	66.7%	36.7%	66.7%	30.0%		30.0%		13.0%	
Pretax operating margin	11.6%	12.4%	11.8%	12.9%	14.1%	10.7%	13.5%	2.5%		2.8%		1.2%	
Asset Management													
Operating total net revenues	\$ 707	\$ 733	\$ 740	\$ 746	\$ 822	\$ 1,418	\$ 1,568	\$ 115	16%	\$ 150	11%	\$ 76	10%
Operating expenses	577	578	599	602	623	1,157	1,225	46	8%	68	6%	21	3%
Pretax operating earnings	\$ 130	\$ 155	\$ 141	\$ 144	\$ 199	\$ 261	\$ 343	\$ 69	53%	\$ 82	31%	\$ 55	38%
Allocated equity	\$ 1,964	\$ 1,942	\$ 1,929	\$ 1,908	\$ 1,903	\$ 1,964	\$ 1,903	\$ (61)	(3)%	\$ (61)	(3)%	\$ (5)	-
Operating return on allocated equity ⁽¹⁾	18.3%	19.6%	20.9%	21.5%	24.8%	18.3%	24.8%	6.5%		6.5%		3.3%	
Pretax operating margin	18.4%	21.1%	19.1%	19.3%	24.2%	18.4%	21.9%	5.8%		3.5%		4.9%	
Operating total net revenues	\$ 707	\$ 733	\$ 740	\$ 746	\$ 822	\$ 1,418	\$ 1,568	\$ 115	16%	\$ 150	11%	\$ 76	10%
Distribution pass thru revenues	(203)	(203)	(209)	(214)	(225)	(410)	(439)	(22)	(11)%	(29)	(7)%	(11)	(5)%
Subadvisory and other pass thru revenues	(95)	(105)	(103)	(98)	(136)	(191)	(234)	(41)	(43)%	(43)	(23)%	(38)	(39)%
Adjusted operating revenues ⁽²⁾	\$ 409	\$ 425	\$ 428	\$ 434	\$ 461	\$ 817	\$ 895	\$ 52	13%	\$ 78	10%	\$ 27	6%
Pretax operating earnings	\$ 130	\$ 155	\$ 141	\$ 144	\$ 199	\$ 261	\$ 343	\$ 69	53%	\$ 82	31%	\$ 55	38%
Operating net investment income	(2)	(5)	(7)	(4)	(41)	(7)	(45)	(39)	#	(38)	#	(37)	#
Amortization of intangibles	10	10	10	10	9	20	19	(1)	(10)%	(1)	(5)%	(1)	(10)%
Adjusted operating earnings ⁽²⁾	\$ 138	\$ 160	\$ 144	\$ 150	\$ 167	\$ 274	\$ 317	\$ 29	21%	\$ 43	16%	\$ 17	11%
Adjusted net pretax operating margin ⁽²⁾⁽³⁾	33.7%	37.6%	33.6%	34.6%	36.2%	33.5%	35.4%	2.5%		1.9%		1.6%	
Annuities													
Operating total net revenues	\$ 628	\$ 632	\$ 636	\$ 630	\$ 641	\$ 1,256	\$ 1,271	\$ 13	2%	\$ 15	1%	\$ 11	2%
Operating expenses	512	541	465	474	517	951	991	5	1%	40	4%	43	9%
Pretax operating earnings	\$ 116	\$ 91	\$ 171	\$ 156	\$ 124	\$ 305	\$ 280	\$ 8	7%	\$ (25)	(8)%	\$ (32)	(21)%
Allocated equity	\$ 2,673	\$ 2,425	\$ 2,394	\$ 2,266	\$ 2,415	\$ 2,673	\$ 2,415	\$ (258)	(10)%	\$ (258)	(10)%	\$ 149	7%
Operating return on allocated equity ⁽¹⁾	16.7%	15.4%	16.6%	16.2%	16.9%	16.7%	16.9%	0.2%		0.2%		0.7%	
Pretax operating margin	18.5%	14.4%	26.9%	24.8%	19.3%	24.3%	22.0%	0.8%		(2.3)%		(5.5)%	
Protection													
Operating total net revenues	\$ 528	\$ 496	\$ 542	\$ 538	\$ 551	\$ 1,050	\$ 1,089	\$ 23	4%	\$ 39	4%	\$ 13	2%
Operating expenses	419	407	449	428	453	834	881	34	8%	47	6%	25	6%
Pretax operating earnings	\$ 109	\$ 89	\$ 93	\$ 110	\$ 98	\$ 216	\$ 208	\$ (11)	(10)%	\$ (8)	(4)%	\$ (12)	(11)%
Allocated equity	\$ 1,760	\$ 1,731	\$ 1,753	\$ 1,751	\$ 1,794	\$ 1,760	\$ 1,794	\$ 34	2%	\$ 34	2%	\$ 43	2%
Operating return on allocated equity ⁽¹⁾	15.9%	16.9%	16.6%	16.7%	16.7%	15.9%	16.7%	0.8%		0.8%		-	
Pretax operating margin	20.6%	17.9%	17.2%	20.4%	17.8%	20.6%	19.1%	(2.8)%		(1.5)%		(2.6)%	
Corporate & Other													
Operating total net revenues	\$ 7	\$ 5	\$ -	\$ (3)	\$ (4)	\$ 15	\$ (7)	\$ (11)	#	\$ (22)	#	\$ (1)	(33)%
Operating expenses	74	62	81	78	81	147	159	7	9%	12	8%	3	4%
Pretax operating loss	\$ (67)	\$ (57)	\$ (81)	\$ (81)	\$ (85)	\$ (132)	\$ (166)	\$ (18)	(27)%	\$ (34)	(26)%	\$ (4)	(5)%

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ See non-GAAP financial information on pg 34.

⁽³⁾ Calculated as adjusted operating earnings as a percentage of adjusted operating revenues.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Advice & Wealth Management Segment

Ameriprise Financial, Inc.
Advice & Wealth Management Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	Year-to-Date		Prior Year Comparisons					
						2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 430	\$ 438	\$ 457	\$ 476	\$ 505	\$ 842	\$ 981	\$ 75	17 %	\$ 139	17 %	\$ 29	6 %
Distribution fees	454	452	502	503	535	925	1,038	81	18 %	113	12 %	32	6 %
Net investment income	64	63	42	32	31	128	63	(33)	(52)%	(65)	(51)%	(1)	(3)%
Premiums	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenues	15	18	13	15	13	33	28	(2)	(13)%	(5)	(15)%	(2)	(13)%
Total revenues	963	971	1,014	1,026	1,084	1,928	2,110	121	13 %	182	9 %	58	6 %
Banking and deposit interest expense	10	10	9	8	8	21	16	(2)	(20)%	(5)	(24)%	-	-
Operating total net revenues	953	961	1,005	1,018	1,076	1,907	2,094	123	13 %	187	10 %	58	6 %
Expenses													
Distribution expenses	565	572	613	627	663	1,139	1,290	98	17 %	151	13 %	36	6 %
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	277	270	273	260	261	563	521	(16)	(6)%	(42)	(7)%	1	-
Operating expenses	842	842	886	887	924	1,702	1,811	82	10 %	109	6 %	37	4 %
Pretax operating earnings	\$ 111	\$ 119	\$ 119	\$ 131	\$ 152	\$ 205	\$ 283	\$ 41	37 %	\$ 78	38 %	\$ 21	16 %
Pretax operating margin	11.6 %	12.4 %	11.8 %	12.9 %	14.1 %	10.7 %	13.5 %	2.5 %		2.8 %		1.2 %	
Return on Equity													
Allocated equity	\$ 814	\$ 772	\$ 444	\$ 450	\$ 450	\$ 814	\$ 450	\$ (364)	(45)%	\$ (364)	(45)%	\$ -	-
Operating return on allocated equity ⁽¹⁾	36.7 %	36.5 %	44.9 %	53.7 %	66.7 %	36.7 %	66.7 %	30.0 %		30.0 %		13.0 %	
On-balance sheet deposits	\$ 9,678	\$ 9,652	\$ 6,540	\$ 6,004	\$ 6,596	\$ 9,678	\$ 6,596	\$ (3,082)	(32)%	\$ (3,082)	(32)%	\$ 592	10 %

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

Ameriprise Financial, Inc.
Advice & Wealth Management Segment
Second Quarter 2013

(in millions, except headcount and where noted, unaudited)

							Prior Year Comparisons						
					Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q		
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Diff.	%	Diff.	%	Diff.	%
Product Information													
Certificates and Banking - Combined													
Pretax operating earnings	\$ 27	\$ 24	\$ 8	\$ 9	\$ 9	\$ 52	\$ 18	\$ (18)	(67)%	\$ (34)	(65)%	\$ -	-
Allocated equity	\$ 568	\$ 528	\$ 203	\$ 210	\$ 211	\$ 568	\$ 211	\$ (357)	(63)%	\$ (357)	(63)%	\$ 1	-
Operating return on allocated equity ⁽¹⁾	14.7 %	13.0 %	12.5 %	11.6 %	10.8 %	14.7 %	10.8 %	(3.9)%		(3.9)%		(0.8)%	
Wealth Management & Distribution													
Pretax operating earnings	\$ 84	\$ 95	\$ 111	\$ 122	\$ 143	\$ 153	\$ 265	\$ 59	70 %	\$ 112	73 %	\$ 21	17 %
Allocated equity	\$ 246	\$ 244	\$ 241	\$ 240	\$ 239	\$ 246	\$ 239	\$ (7)	(3)%	\$ (7)	(3)%	\$ (1)	-
Operating return on allocated equity ⁽¹⁾	84.9 %	88.3 %	108.3 %	125.0 %	146.2 %	84.9 %	146.2 %	61.3 %		61.3 %		21.2 %	
Financial Plans													
Branded financial plan net cash sales	\$ 56	\$ 49	\$ 63	\$ 58	\$ 61	\$ 111	\$ 119	\$ 5	9 %	\$ 8	7 %	\$ 3	5 %
Financial Advisors													
Employee advisors	2,311	2,328	2,318	2,303	2,289	2,311	2,289	(22)	(1)%	(22)	(1)%	(14)	(1)%
Franchisee advisors	7,492	7,487	7,449	7,474	7,499	7,492	7,499	7	-	7	-	25	-
Total branded financial advisors	9,803	9,815	9,767	9,777	9,788	9,803	9,788	(15)	-	(15)	-	11	-
Operating total net revenues per financial advisor (in thousands) ⁽²⁾	\$ 97	\$ 98	\$ 103	\$ 104	\$ 110	\$ 195	\$ 214	\$ 13	13 %	\$ 19	10 %	\$ 6	6 %
Advisor Retention													
Employee	92.2 %	91.5 %	90.8 %	91.2 %	91.4 %	92.2 %	91.4 %	(0.8)%		(0.8)%		0.2 %	
Franchisee	94.3 %	93.8 %	93.8 %	94.3 %	94.3 %	94.3 %	94.3 %	-		-		-	
Total Client Assets (at period end)	\$ 330,847	\$ 344,857	\$ 352,751	\$ 371,916	\$ 373,100	\$ 330,847	\$ 373,100	\$ 42,253	13 %	\$ 42,253	13 %	\$ 1,184	-
Total Wrap Accounts													
Beginning assets	\$ 113,128	\$ 113,414	\$ 120,554	\$ 124,648	\$ 133,766	\$ 103,385	\$ 124,648	\$ 20,638	18 %	\$ 21,263	21 %	\$ 9,118	7 %
Net flows	2,634	2,062	2,062	4,073	3,115	5,521	7,188	481	18 %	1,667	30 %	(958)	(24)%
Market appreciation (depreciation) and other	(2,348)	5,078	2,032	5,045	(967)	4,508	4,078	1,381	59 %	(430)	(10)%	(6,012)	#
Total wrap ending assets	\$ 113,414	\$ 120,554	\$ 124,648	\$ 133,766	\$ 135,914	\$ 113,414	\$ 135,914	\$ 22,500	20 %	\$ 22,500	20 %	\$ 2,148	2 %
Supplemental information - excluding historical former banking operations													
Operating total net revenues	\$ 953	\$ 961	\$ 1,005	\$ 1,018	\$ 1,076	\$ 1,907	\$ 2,094	\$ 123	13 %	\$ 187	10 %	\$ 58	6 %
Less: Operating total net revenues attributable to former banking operations	34	33	12	-	-	66	-	(34)	#	(66)	#	-	-
Operating total net revenues excluding former banking operations ⁽³⁾	\$ 919	\$ 928	\$ 993	\$ 1,018	\$ 1,076	\$ 1,841	\$ 2,094	\$ 157	17 %	\$ 253	14 %	\$ 58	6 %
Operating expenses	\$ 842	\$ 842	\$ 886	\$ 887	\$ 924	\$ 1,702	\$ 1,811	\$ 82	10 %	\$ 109	6 %	\$ 37	4 %
Less: Operating expenses attributable to former banking operations	16	17	12	-	-	33	-	(16)	#	(33)	#	-	-
Operating expenses excluding former banking operations ⁽³⁾	\$ 826	\$ 825	\$ 874	\$ 887	\$ 924	\$ 1,669	\$ 1,811	\$ 98	12 %	\$ 142	9 %	\$ 37	4 %
Operating total net revenues excluding former banking operations ⁽³⁾	\$ 919	\$ 928	\$ 993	\$ 1,018	\$ 1,076	\$ 1,841	\$ 2,094	\$ 157	17 %	\$ 253	14 %	\$ 58	6 %
Operating expenses excluding former banking operations ⁽³⁾	826	825	874	887	924	1,669	1,811	98	12 %	142	9 %	37	4 %
Pretax operating earnings excluding former banking operations ⁽³⁾	\$ 93	\$ 103	\$ 119	\$ 131	\$ 152	\$ 172	\$ 283	\$ 59	63 %	\$ 111	65 %	\$ 21	16 %
Pretax operating margin excluding former banking operations ⁽³⁾	10.1%	11.1%	12.0%	12.9%	14.1%	9.3%	13.5%	4.0 %		4.2 %		1.2 %	
Allocated equity excluding equity attributable to former banking operations	\$ 404	\$ 420	\$ 438	\$ 450	\$ 450	\$ 404	\$ 450	\$ 46	11 %	\$ 46	11 %	\$ -	-
Operating return on allocated equity excluding former banking operations ⁽¹⁾	59.3%	59.7%	70.0%	77.7%	87.7%	59.3%	87.7%	28.4 %		28.4 %		10.0 %	
Operating total net revenues per financial advisor excluding former banking operations (in thousands) ⁽²⁾	\$ 94	\$ 95	\$ 102	\$ 104	\$ 110	\$ 189	\$ 214	\$ 16	17 %	\$ 25	13 %	\$ 6	6 %

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Year-to-date is sum of current and prior quarters for the year under review.

⁽³⁾ See non-GAAP financial information on pg 34.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Asset Management Segment

Ameriprise Financial, Inc.
Asset Management Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 592	\$ 620	\$ 622	\$ 627	\$ 662	\$ 1,178	\$ 1,289	\$ 70	12 %	\$ 111	9 %	\$ 35	6 %
Distribution fees	111	109	111	114	116	222	230	5	5 %	8	4 %	2	2 %
Net investment income	2	5	7	4	41	7	45	39	#	38	#	37	#
Premiums	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenues	3	(1)	1	1	4	12	5	1	33 %	(7)	(58)%	3	#
Total revenues	708	733	741	746	823	1,419	1,569	115	16 %	150	11 %	77	10 %
Banking and deposit interest expense	1	-	1	-	1	1	1	-	-	-	-	1	-
Operating total net revenues	707	733	740	746	822	1,418	1,568	115	16 %	150	11 %	76	10 %
Expenses													
Distribution expenses	272	276	283	288	301	546	589	29	11 %	43	8 %	13	5 %
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	5	4	4	4	4	8	8	(1)	(20)%	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	300	298	312	310	318	603	628	18	6 %	25	4 %	8	3 %
Operating expenses	577	578	599	602	623	1,157	1,225	46	8 %	68	6 %	21	3 %
Pretax operating earnings	\$ 130	\$ 155	\$ 141	\$ 144	\$ 199	\$ 261	\$ 343	\$ 69	53 %	\$ 82	31 %	\$ 55	38 %
Pretax operating margin	18.4 %	21.1 %	19.1 %	19.3 %	24.2 %	18.4 %	21.9 %	5.8 %		3.5 %		4.9 %	
Operating total net revenues	\$ 707	\$ 733	\$ 740	\$ 746	\$ 822	\$ 1,418	\$ 1,568	\$ 115	16 %	\$ 150	11 %	\$ 76	10 %
Distribution pass thru revenues	(203)	(203)	(209)	(214)	(225)	(410)	(439)	(22)	(11)%	(29)	(7)%	(11)	(5)%
Subadvisory and other pass thru revenues	(95)	(105)	(103)	(98)	(136)	(191)	(234)	(41)	(43)%	(43)	(23)%	(38)	(39)%
Adjusted operating revenues ⁽¹⁾	\$ 409	\$ 425	\$ 428	\$ 434	\$ 461	\$ 817	\$ 895	\$ 52	13 %	\$ 78	10 %	\$ 27	6 %
Pretax operating earnings	\$ 130	\$ 155	\$ 141	\$ 144	\$ 199	\$ 261	\$ 343	\$ 69	53 %	\$ 82	31 %	\$ 55	38 %
Operating net investment income	(2)	(5)	(7)	(4)	(41)	(7)	(45)	(39)	#	(38)	#	(37)	#
Amortization of intangibles	10	10	10	10	9	20	19	(1)	(10)%	(1)	(5)%	(1)	(10)%
Adjusted operating earnings ⁽¹⁾	\$ 138	\$ 160	\$ 144	\$ 150	\$ 167	\$ 274	\$ 317	\$ 29	21 %	\$ 43	16 %	\$ 17	11 %
Adjusted net pretax operating margin ⁽¹⁾⁽²⁾	33.7 %	37.6 %	33.6 %	34.6 %	36.2 %	33.5 %	35.4 %	2.5 %		1.9 %		1.6 %	
Return on Equity													
Allocated equity	\$ 1,964	\$ 1,942	\$ 1,929	\$ 1,908	\$ 1,903	\$ 1,964	\$ 1,903	\$ (61)	(3)%	\$ (61)	(3)%	\$ (5)	-
Operating return on allocated equity ⁽³⁾	18.3 %	19.6 %	20.9 %	21.5 %	24.8 %	18.3 %	24.8 %	6.5 %		6.5 %		3.3 %	

⁽¹⁾ See non-GAAP financial information on pg 34.

⁽²⁾ Calculated as adjusted operating earnings as a percentage of adjusted operating revenues.

⁽³⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Total Managed Asset Net Flows													
Columbia managed asset net flows	\$ (5,401)	\$ (3,498)	\$ (4,553)	\$ (5,065)	\$ (2,519)	\$ (10,523)	\$ (7,584)	\$ 2,882	53 %	\$ 2,939	28 %	\$ 2,546	50 %
Threadneedle managed asset net flows ⁽¹⁾	(2,436)	(165)	439	(988)	743	(2,176)	(245)	3,179	#	1,931	89 %	1,731	#
Sub-advised eliminations ⁽¹⁾	1,189	188	169	311	(326)	1,449	(15)	(1,515)	#	(1,464)	#	(637)	#
Total managed asset net flows	\$ (6,648)	\$ (3,475)	\$ (3,945)	\$ (5,742)	\$ (2,102)	\$ (11,250)	\$ (7,844)	\$ 4,546	68 %	\$ 3,406	30 %	\$ 3,640	63 %
Total Managed Assets Reconciliations													
Columbia managed assets	\$ 331,934	\$ 339,943	\$ 330,419	\$ 341,327	\$ 335,194	\$ 331,934	\$ 335,194	\$ 3,260	1 %	\$ 3,260	1 %	\$ (6,133)	(2)%
Threadneedle managed assets	116,630	123,705	127,752	127,674	126,976	116,630	126,976	10,346	9 %	10,346	9 %	(698)	(1)%
Sub-advised eliminations	(2,760)	(2,792)	(2,730)	(2,514)	(2,804)	(2,760)	(2,804)	(44)	(2)%	(44)	(2)%	(290)	(12)%
Total managed assets	\$ 445,804	\$ 460,856	\$ 455,441	\$ 466,487	\$ 459,366	\$ 445,804	\$ 459,366	\$ 13,562	3 %	\$ 13,562	3 %	\$ (7,121)	(2)%
Total Managed Assets by Type													
Equity	\$ 213,448	\$ 224,136	\$ 224,078	\$ 238,096	\$ 238,531	\$ 213,448	\$ 238,531	\$ 25,083	12 %	\$ 25,083	12 %	\$ 435	-
Fixed income	204,340	209,742	205,210	203,357	195,680	204,340	195,680	(8,660)	(4)%	(8,660)	(4)%	(7,677)	(4)%
Money market	6,871	6,766	6,480	6,022	6,100	6,871	6,100	(771)	(11)%	(771)	(11)%	78	1 %
Alternative	8,817	7,365	6,703	6,627	6,312	8,817	6,312	(2,505)	(28)%	(2,505)	(28)%	(315)	(5)%
Hybrid and other	12,328	12,847	12,970	12,385	12,743	12,328	12,743	415	3 %	415	3 %	358	3 %
Total managed assets by type	\$ 445,804	\$ 460,856	\$ 455,441	\$ 466,487	\$ 459,366	\$ 445,804	\$ 459,366	\$ 13,562	3 %	\$ 13,562	3 %	\$ (7,121)	(2)%

⁽¹⁾ Threadneedle net flows in Q2 2012 include \$1.2 billion of outflows primarily due to a change in subadvisory relationship between Threadneedle and Columbia. These outflows are eliminated at the segment level.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment - Columbia
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

							Prior Year Comparisons						
					Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q		
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Diff.	%	Diff.	%	Diff.	%
Columbia Managed Assets Rollforward													
Retail Funds													
Beginning assets	\$ 221,429	\$ 211,376	\$ 218,839	\$ 216,264	\$ 227,476	\$ 204,843	\$ 216,264	\$ 6,047	3 %	\$ 11,421	6 %	\$ 11,212	5 %
Mutual fund inflows	9,158	8,446	9,885	10,338	9,491	19,875	19,829	333	4 %	(46)	-	(847)	(8)%
Mutual fund outflows	(14,821)	(10,204)	(14,236)	(12,518)	(13,305)	(29,088)	(25,823)	1,516	10 %	3,265	11 %	(787)	(6)%
Net VP/VIT fund flows	(33)	(160)	(113)	(165)	(164)	246	(329)	(131)	#	(575)	#	1	1 %
Net new flows	(5,696)	(1,918)	(4,464)	(2,345)	(3,978)	(8,967)	(6,323)	1,718	30 %	2,644	29 %	(1,633)	(70)%
Reinvested dividends	1,986	474	3,178	509	2,410	2,328	2,919	424	21 %	591	25 %	1,901	#
Net flows	(3,710)	(1,444)	(1,286)	(1,836)	(1,568)	(6,639)	(3,404)	2,142	58 %	3,235	49 %	268	15 %
Distributions	(2,297)	(642)	(3,991)	(660)	(2,747)	(2,831)	(3,407)	(450)	(20)%	(576)	(20)%	(2,087)	#
Market appreciation (depreciation) and other ⁽¹⁾	(4,046)	9,549	2,702	13,708	94	16,003	13,802	4,140	#	(2,201)	(14)%	(13,614)	(99)%
Total ending assets	211,376	218,839	216,264	227,476	223,255	211,376	223,255	11,879	6 %	11,879	6 %	(4,221)	(2)%
% of total retail assets sub-advised	20.5 %	20.5 %	21.8 %	21.7 %	20.9 %	20.5 %	20.9 %	0.4 %		0.4 %		(0.9)%	
Institutional													
Beginning assets	75,024	72,753	74,474	72,417	71,935	73,270	72,417	(3,089)	(4)%	(853)	(1)%	(482)	(1)%
Inflows	3,720	4,366	5,256	4,893	5,045	7,896	9,938	1,325	36 %	2,042	26 %	152	3 %
Outflows	(5,114)	(4,911)	(7,883)	(8,039)	(5,674)	(11,177)	(13,713)	(560)	(11)%	(2,536)	(23)%	2,365	29 %
Net flows	(1,394)	(545)	(2,627)	(3,146)	(629)	(3,281)	(3,775)	765	55 %	(494)	(15)%	2,517	80 %
Market appreciation (depreciation) and other	(877)	2,266	570	2,664	(254)	2,764	2,410	623	71 %	(354)	(13)%	(2,918)	#
Total ending assets	72,753	74,474	72,417	71,935	71,052	72,753	71,052	(1,701)	(2)%	(1,701)	(2)%	(883)	(1)%
Alternative													
Beginning assets	8,253	7,782	6,354	5,684	5,654	8,124	5,684	(2,599)	(31)%	(2,440)	(30)%	(30)	(1)%
Inflows	165	415	29	415	502	261	917	337	#	656	#	87	21 %
Outflows	(462)	(1,924)	(669)	(498)	(824)	(864)	(1,322)	(362)	(78)%	(458)	(53)%	(326)	(65)%
Net flows	(297)	(1,509)	(640)	(83)	(322)	(603)	(405)	(25)	(8)%	198	33 %	(239)	#
Market appreciation (depreciation) and other	(174)	81	(30)	53	128	261	181	302	#	(80)	(31)%	75	#
Total ending assets	7,782	6,354	5,684	5,654	5,460	7,782	5,460	(2,322)	(30)%	(2,322)	(30)%	(194)	(3)%
Affiliated General Account Assets	40,113	40,359	36,136	36,262	35,427	40,113	35,427	(4,686)	(12)%	(4,686)	(12)%	(835)	(2)%
Other and Eliminations	(90)	(83)	(82)	-	-	(90)	-	90	#	90	#	-	-
Total Columbia managed assets	\$ 331,934	\$ 339,943	\$ 330,419	\$ 341,327	\$ 335,194	\$ 331,934	\$ 335,194	\$ 3,260	1 %	\$ 3,260	1 %	\$ (6,133)	(2)%
Total Columbia net flows	\$ (5,401)	\$ (3,498)	\$ (4,553)	\$ (5,065)	\$ (2,519)	\$ (10,523)	\$ (7,584)	\$ 2,882	53 %	\$ 2,939	28 %	\$ 2,546	50 %

⁽¹⁾ Included in Market appreciation (depreciation) and other for retail funds in the 2nd quarter of 2012 are \$3B due to the transfer of Active Diversified Portfolio assets from non-proprietary to proprietary funds.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment - Threadneedle
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	Year-to-Date						Prior Year Comparisons						
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Threadneedle Managed Assets Rollforward													
Retail Funds													
Beginning assets	\$ 36,345	\$ 33,329	\$ 36,923	\$ 39,086	\$ 41,376	\$ 31,809	\$ 39,086	\$ 5,031	14 %	\$ 7,277	23 %	\$ 2,290	6 %
Mutual fund inflows	3,324	4,148	4,046	5,359	5,647	7,840	11,006	2,323	70 %	3,166	40 %	288	5 %
Mutual fund outflows ⁽¹⁾	(4,589)	(2,800)	(3,023)	(3,998)	(4,728)	(7,988)	(8,726)	(139)	(3)%	(738)	(9)%	(730)	(18)%
Net new flows	(1,265)	1,348	1,023	1,361	919	(148)	2,280	2,184	#	2,428	#	(442)	(32)%
Reinvested dividends	51	4	50	33	30	65	63	(21)	(41)%	(2)	(3)%	(3)	(9)%
Net flows	(1,214)	1,352	1,073	1,394	949	(83)	2,343	2,163	#	2,426	#	(445)	(32)%
Distributions	(156)	(67)	(181)	(86)	(142)	(230)	(228)	14	9 %	2	1 %	(56)	(65)%
Market appreciation (depreciation)	(1,233)	1,172	880	3,499	(710)	1,154	2,789	523	42 %	1,635	#	(4,209)	#
Foreign currency translation ⁽²⁾	(610)	969	203	(2,611)	29	423	(2,582)	639	#	(3,005)	#	2,640	#
Other	197	168	188	94	304	256	398	107	54 %	142	55 %	210	#
Total ending assets	33,329	36,923	39,086	41,376	41,806	33,329	41,806	8,477	25 %	8,477	25 %	430	1 %
Institutional													
Beginning assets	85,935	82,266	85,771	87,647	85,325	80,617	87,647	(610)	(1)%	7,030	9 %	(2,322)	(3)%
Inflows	1,854	1,941	2,557	1,263	2,469	4,632	3,732	615	33 %	(900)	(19)%	1,206	95 %
Outflows	(3,047)	(3,404)	(3,188)	(3,591)	(2,626)	(6,589)	(6,217)	421	14 %	372	6 %	965	27 %
Net flows	(1,193)	(1,463)	(631)	(2,328)	(157)	(1,957)	(2,485)	1,036	87 %	(528)	(27)%	2,171	93 %
Market appreciation (depreciation)	(1,603)	1,951	1,416	5,212	(1,772)	1,512	3,440	(169)	(11)%	1,928	#	(6,984)	#
Foreign currency translation ⁽²⁾	(1,615)	2,446	452	(5,753)	70	822	(5,683)	1,685	#	(6,505)	#	5,823	#
Other	742	571	639	547	852	1,272	1,399	110	15 %	127	10 %	305	56 %
Total ending assets	82,266	85,771	87,647	85,325	84,318	82,266	84,318	2,052	2 %	2,052	2 %	(1,007)	(1)%
Alternative													
Beginning assets	1,060	1,035	1,011	1,019	973	1,147	1,019	(87)	(8)%	(128)	(11)%	(46)	(5)%
Inflows	-	67	26	-	-	-	-	-	-	-	-	-	-
Outflows	(29)	(121)	(29)	(54)	(49)	(136)	(103)	(20)	(69)%	33	24 %	5	9 %
Net flows	(29)	(54)	(3)	(54)	(49)	(136)	(103)	(20)	(69)%	33	24 %	5	9 %
Market appreciation (depreciation)	3	(12)	(13)	48	(94)	(24)	(46)	(97)	#	(22)	(92)%	(142)	#
Foreign currency translation ⁽²⁾	(19)	29	6	(64)	2	14	(62)	21	#	(76)	#	66	#
Other	20	13	18	24	20	34	44	-	-	10	29 %	(4)	(17)%
Total ending assets	1,035	1,011	1,019	973	852	1,035	852	(183)	(18)%	(183)	(18)%	(121)	(12)%
Total Threadneedle managed assets	\$ 116,630	\$ 123,705	\$ 127,752	\$ 127,674	\$ 126,976	\$ 116,630	\$ 126,976	\$ 10,346	9 %	\$ 10,346	9 %	\$ (698)	(1)%
Total Threadneedle net flows	\$ (2,436)	\$ (165)	\$ 439	\$ (988)	\$ 743	\$ (2,176)	\$ (245)	\$ 3,179	#	\$ 1,931	89 %	\$ 1,731	#
Total Threadneedle net flows excluding legacy insurance mandates	\$ (1,763)	\$ 886	\$ 1,669	\$ 1,189	\$ 1,412	\$ (668)	\$ 2,601	\$ 3,175	#	\$ 3,269	#	\$ 223	19 %

⁽¹⁾ Retail fund outflows in Q2 2012 include \$1.2 billion primarily due to a change in subadvisory relationship between Threadneedle and Columbia. These outflows are eliminated at the segment level.

⁽²⁾ Amounts represent British Pound to US dollar conversion.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Asset Management Segment - Columbia
Second Quarter 2013

Mutual Fund Rankings in top 2 Lipper Quartiles

			<u>2 Qtr 2012</u>	<u>3 Qtr 2012</u>	<u>4 Qtr 2012</u>	<u>1 Qtr 2013</u>	<u>2 Qtr 2013</u>
Domestic Equity							
Equal weighted	1 year		43 %	54 %	67 %	52 %	68 %
	3 year		56 %	47 %	53 %	51 %	68 %
	5 year		60 %	57 %	54 %	51 %	64 %
Asset weighted	1 year		62 %	64 %	71 %	56 %	47 %
	3 year		76 %	69 %	72 %	69 %	79 %
	5 year		75 %	72 %	73 %	71 %	73 %
International Equity							
Equal weighted	1 year		63 %	67 %	55 %	39 %	50 %
	3 year		41 %	50 %	44 %	56 %	56 %
	5 year		57 %	64 %	60 %	57 %	53 %
Asset weighted	1 year		84 %	80 %	20 %	20 %	23 %
	3 year		15 %	65 %	19 %	25 %	26 %
	5 year		73 %	80 %	80 %	81 %	79 %
Taxable Fixed Income							
Equal weighted	1 year		75 %	70 %	67 %	63 %	67 %
	3 year		45 %	65 %	75 %	78 %	71 %
	5 year		74 %	74 %	79 %	82 %	75 %
Asset weighted	1 year		82 %	72 %	72 %	70 %	72 %
	3 year		53 %	80 %	87 %	83 %	83 %
	5 year		81 %	81 %	83 %	98 %	93 %
Tax Exempt Fixed Income							
Equal weighted	1 year		90 %	85 %	90 %	95 %	94 %
	3 year		95 %	95 %	100 %	100 %	100 %
	5 year		90 %	95 %	100 %	100 %	89 %
Asset weighted	1 year		83 %	77 %	93 %	93 %	98 %
	3 year		85 %	86 %	100 %	100 %	100 %
	5 year		98 %	99 %	100 %	100 %	98 %
Asset Allocation Funds							
Equal weighted	1 year		91 %	40 %	60 %	54 %	54 %
	3 year		71 %	85 %	85 %	64 %	70 %
	5 year		52 %	85 %	85 %	82 %	80 %
Asset weighted	1 year		92 %	43 %	81 %	62 %	63 %
	3 year		90 %	91 %	91 %	84 %	84 %
	5 year		90 %	91 %	91 %	94 %	88 %
Number of funds with 4 or 5 Morningstar star ratings							
Overall			56	53	51	52	51
3 year			53	52	56	50	49
5 year			45	43	44	44	43
Percent of funds with 4 or 5 Morningstar star ratings							
Overall			47 %	47 %	46 %	51 %	53 %
3 year			45 %	46 %	50 %	49 %	51 %
5 year			41 %	41 %	42 %	45 %	46 %
Percent of assets with 4 or 5 Morningstar star ratings							
Overall			64 %	66 %	66 %	58 %	70 %
3 year			40 %	47 %	52 %	49 %	50 %
5 year			43 %	43 %	57 %	47 %	55 %

Mutual fund performance rankings are based on the performance of Class Z fund shares for Columbia branded mutual funds. In instances where a fund's Class Z shares do not have a full one, three or five year track record, performance for an older share class of the same fund, typically Class A shares, is utilized for the period before Class Z shares were launched. No adjustments to the historical track records are made to account for differences in fund expenses between share classes of a fund.

Equal Weighted Rankings in Top 2 Quartiles: Counts the number of funds with above median ranking divided by the total number of funds. Asset size is not a factor.

Asset Weighted Rankings in Top 2 Quartiles: Sums the total assets of the funds with above median ranking (using Class Z and appended Class Z) divided by total assets of all funds. Funds with more assets will receive a greater share of the total percentage above or below median.

Aggregated data includes all Columbia branded mutual funds.

Ameriprise Financial, Inc.
Asset Management Segment - Threadneedle
Second Quarter 2013

Retail Fund Rankings in Top 2 Morningstar Quartiles or Above Index Benchmark

		<u>2 Qtr 2012</u>	<u>3 Qtr 2012</u>	<u>4 Qtr 2012</u>	<u>1 Qtr 2013</u>	<u>2 Qtr 2013</u>
Equity						
Equal weighted	1 year	65 %	59 %	75 %	71 %	65 %
	3 year	85 %	78 %	80 %	78 %	78 %
	5 year	80 %	83 %	84 %	84 %	81 %
Asset weighted	1 year	87 %	61 %	78 %	60 %	52 %
	3 year	91 %	80 %	93 %	92 %	91 %
	5 year	86 %	88 %	94 %	94 %	94 %
Fixed Income						
Equal weighted	1 year	67 %	92 %	83 %	67 %	88 %
	3 year	64 %	76 %	76 %	57 %	82 %
	5 year	64 %	73 %	91 %	92 %	92 %
Asset weighted	1 year	39 %	99 %	60 %	29 %	91 %
	3 year	41 %	52 %	59 %	37 %	76 %
	5 year	68 %	75 %	98 %	98 %	98 %
Allocation (Managed) Funds						
Equal weighted	1 year	0 %	67 %	67 %	83 %	83 %
	3 year	67 %	67 %	67 %	67 %	67 %
	5 year	100 %	83 %	83 %	83 %	83 %
Asset weighted	1 year	0 %	77 %	77 %	86 %	92 %
	3 year	78 %	77 %	77 %	78 %	78 %
	5 year	100 %	86 %	86 %	86 %	86 %

The performance of each fund is measured on a consistent basis against the most appropriate benchmark - a peer group of similar funds or an index.

Equal weighted: Counts the number of funds with above median ranking (if measured against peer group) or above index performance (if measured against an index) divided by the total number of funds. Asset size is not a factor.

Asset weighted: Sums the assets of the funds with above median ranking (if measured against peer group) or above index performance (if measured against an index) divided by the total sum of assets in the funds. Funds with more assets will receive a greater share of the total percentage above or below median or index.

Aggregated Allocation (Managed) Funds include funds that invest in other funds of the Threadneedle range including those funds that invest in both equity and fixed income.

Aggregated Threadneedle data includes funds on the Threadneedle platform sub-advised by Columbia as well as advisors not affiliated with Ameriprise Financial, Inc.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Annuities Segment

Ameriprise Financial, Inc.
Annuities Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	Year-to-Date		Prior Year Comparisons					
						2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 159	\$ 163	\$ 166	\$ 170	\$ 174	\$ 319	\$ 344	\$ 15	9 %	\$ 25	8 %	\$ 4	2 %
Distribution fees	78	82	81	81	85	154	166	7	9 %	12	8 %	4	5 %
Net investment income	287	276	276	270	266	580	536	(21)	(7)%	(44)	(8)%	(4)	(1)%
Premiums	28	30	28	28	26	60	54	(2)	(7)%	(6)	(10)%	(2)	(7)%
Other revenues	76	81	85	81	90	143	171	14	18 %	28	20 %	9	11 %
Total revenues	628	632	636	630	641	1,256	1,271	13	2 %	15	1 %	11	2 %
Banking and deposit interest expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating total net revenues	628	632	636	630	641	1,256	1,271	13	2 %	15	1 %	11	2 %
Expenses													
Distribution expenses	97	98	100	101	109	197	210	12	12 %	13	7 %	8	8 %
Interest credited to fixed accounts	174	173	170	164	162	345	326	(12)	(7)%	(19)	(6)%	(2)	(1)%
Benefits, claims, losses and settlement expenses	121	143	77	116	130	199	246	9	7 %	47	24 %	14	12 %
Amortization of deferred acquisition costs	57	72	66	41	66	91	107	9	16 %	16	18 %	25	61 %
Interest and debt expense	-	-	1	-	-	1	-	-	-	(1)	#	-	-
General and administrative expense	63	55	51	52	50	118	102	(13)	(21)%	(16)	(14)%	(2)	(4)%
Operating expenses	512	541	465	474	517	951	991	5	1 %	40	4 %	43	9 %
Pretax operating earnings	\$ 116	\$ 91	\$ 171	\$ 156	\$ 124	\$ 305	\$ 280	\$ 8	7 %	\$ (25)	(8)%	\$ (32)	(21)%
Pretax operating margin	18.5 %	14.4 %	26.9 %	24.8 %	19.3 %	24.3 %	22.0 %	0.8 %		(2.3)%		(5.5)%	
Return on Equity													
Allocated equity	\$ 2,673	\$ 2,425	\$ 2,394	\$ 2,266	\$ 2,415	\$ 2,673	\$ 2,415	\$ (258)	(10)%	\$ (258)	(10)%	\$ 149	7 %
Operating return on allocated equity ⁽¹⁾	16.7 %	15.4 %	16.6 %	16.2 %	16.9 %	16.7 %	16.9 %	0.2 %		0.2 %		0.7 %	
Market impact on variable annuity guaranteed living benefits ⁽²⁾													
Risk margin and nonperformance spread impact	\$ 99	\$ (32)	\$ (43)	\$ (44)	\$ (23)	\$ 39	\$ (67)	\$ (122)	#	\$ (106)	#	\$ 21	48 %
Other	(115)	(59)	(2)	42	(20)	(168)	22	95	83 %	190	#	(62)	#
Total VA guaranteed living benefit impact excluded from operating earnings	\$ (16)	\$ (91)	\$ (45)	\$ (2)	\$ (43)	\$ (129)	\$ (45)	\$ (27)	#	\$ 84	65 %	\$ (41)	#
Total annuity net flows	\$ (324)	\$ (396)	\$ (517)	\$ (462)	\$ (410)	\$ (425)	\$ (872)	\$ (86)	(27)%	\$ (447)	#	\$ 52	11 %

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Guaranteed Minimum Withdrawal Benefit (GMWB) and Guaranteed Minimum Accumulation Benefit (GMAB) only, net of hedges, DSIC and DAC amortization.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Annuities Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	Year-to-Date		Prior Year Comparisons					
						2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Product Information													
Variable Annuities													
Pretax operating earnings	\$ 83	\$ 31	\$ 129	\$ 109	\$ 82	\$ 216	\$ 191	\$ (1)	(1)%	\$ (25)	(12)%	\$ (27)	(25)%
Allocated equity	\$ 1,032	\$ 806	\$ 809	\$ 726	\$ 949	\$ 1,032	\$ 949	\$ (83)	(8)%	\$ (83)	(8)%	\$ 223	31%
Operating return on allocated equity ⁽¹⁾	31.8%	28.6%	31.6%	31.7%	31.1%	31.8%	31.1%	(0.7)%		(0.7)%		(0.6)%	
Fixed Annuities ⁽²⁾													
Pretax operating earnings	\$ 33	\$ 60	\$ 42	\$ 47	\$ 42	\$ 89	\$ 89	\$ 9	27%	\$ -	-	\$ (5)	(11)%
Allocated equity	\$ 1,641	\$ 1,619	\$ 1,585	\$ 1,540	\$ 1,466	\$ 1,641	\$ 1,466	\$ (175)	(11)%	\$ (175)	(11)%	\$ (74)	(5)%
Operating return on allocated equity ⁽¹⁾	8.9%	8.3%	8.5%	8.3%	9.1%	8.9%	9.1%	0.2%		0.2%		0.8%	
Variable Annuities Rollforward													
Beginning balance	\$ 66,960	\$ 65,197	\$ 67,515	\$ 68,054	\$ 70,882	\$ 62,343	\$ 68,054	\$ 3,922	6%	\$ 5,711	9%	\$ 2,828	4%
Deposits	1,178	1,126	1,260	1,236	1,416	2,771	2,652	238	20%	(119)	(4)%	180	15%
Withdrawals and terminations	(1,325)	(1,308)	(1,474)	(1,429)	(1,551)	(2,832)	(2,980)	(226)	(17)%	(148)	(5)%	(122)	(9)%
Net flows	(147)	(182)	(214)	(193)	(135)	(61)	(328)	12	8%	(267)	#	58	30%
Investment performance and interest credited	(1,611)	2,504	753	3,021	(481)	2,920	2,540	1,130	70%	(380)	(13)%	(3,502)	#
Other	(5)	(4)	-	-	-	(5)	-	5	#	5	#	-	-
Total ending balance - contract accumulation values	\$ 65,197	\$ 67,515	\$ 68,054	\$ 70,882	\$ 70,266	\$ 65,197	\$ 70,266	\$ 5,069	8%	\$ 5,069	8%	\$ (616)	(1)%
Variable annuities fixed sub-accounts	\$ 4,822	\$ 4,833	\$ 4,833	\$ 4,824	\$ 4,855	\$ 4,822	\$ 4,855	\$ 33	1%	\$ 33	1%	\$ 31	1%
Fixed Annuities Rollforward													
Beginning balance	\$ 14,133	\$ 14,088	\$ 14,001	\$ 13,823	\$ 13,675	\$ 14,193	\$ 13,823	\$ (458)	(3)%	\$ (370)	(3)%	\$ (148)	(1)%
Deposits	122	91	39	36	35	255	71	(87)	(71)%	(184)	(72)%	(1)	(3)%
Withdrawals and terminations	(299)	(305)	(342)	(305)	(310)	(619)	(615)	(11)	(4)%	4	1%	(5)	(2)%
Net flows	(177)	(214)	(303)	(269)	(275)	(364)	(544)	(98)	(55)%	(180)	(49)%	(6)	(2)%
Policyholder interest credited	127	127	125	121	122	254	243	(5)	(4)%	(11)	(4)%	1	1%
Other	5	-	-	-	-	5	-	(5)	#	(5)	#	-	-
Total ending balance - contract accumulation values	\$ 14,088	\$ 14,001	\$ 13,823	\$ 13,675	\$ 13,522	\$ 14,088	\$ 13,522	\$ (566)	(4)%	\$ (566)	(4)%	\$ (153)	(1)%
Capitalized interest	\$ 1	\$ 1	\$ 1	\$ 1	\$ -	\$ 2	\$ 1	\$ (1)	#	\$ (1)	(50)%	\$ (1)	#
Payout Annuities Reserve Balance	\$ 2,150	\$ 2,151	\$ 2,151	\$ 2,145	\$ 2,135	\$ 2,150	\$ 2,135	\$ (15)	(1)%	\$ (15)	(1)%	\$ (10)	-
Tax Equivalent Spread - Fixed Annuities ⁽³⁾													
Gross rate of return on invested assets ⁽⁴⁾	5.7%	5.6%	5.6%	5.5%	5.4%	5.8%	5.4%	(0.3)%		(0.4)%		(0.1)%	
Crediting rate excluding capitalized interest	(3.6)%	(3.6)%	(3.6)%	(3.6)%	(3.6)%	(3.6)%	(3.6)%	-		-		-	
Tax equivalent margin spread	2.1%	2.0%	2.0%	1.9%	1.8%	2.2%	1.8%	(0.3)%		(0.4)%		(0.1)%	
Total Variable Annuities DAC													
Beginning balance	\$ 1,549	\$ 1,533	\$ 1,507	\$ 1,508	\$ 1,532	\$ 1,491	\$ 1,508	\$ (17)	(1)%	\$ 17	1%	\$ 24	2%
Capitalization	38	40	46	43	50	86	93	12	32%	7	8%	7	16%
Amortization due to market impact on VA guaranteed living benefits	(5)	26	12	(1)	8	31	7	13	#	(24)	(77)%	9	#
Amortization per income statement	(47)	(78)	(57)	(32)	(58)	(71)	(90)	(11)	(23)%	(19)	(27)%	(26)	(81)%
Other	(2)	(14)	-	14	18	(4)	32	20	#	36	#	4	29%
Total ending balance	\$ 1,533	\$ 1,507	\$ 1,508	\$ 1,532	\$ 1,550	\$ 1,533	\$ 1,550	\$ 17	1%	\$ 17	1%	\$ 18	1%
Total Fixed Annuities DAC													
Beginning balance	\$ 86	\$ 74	\$ 71	\$ 68	\$ 67	\$ 108	\$ 68	\$ (19)	(22)%	\$ (40)	(37)%	\$ (1)	(1)%
Capitalization	3	2	-	1	-	6	1	(3)	#	(5)	(83)%	(1)	#
Amortization per income statement	(10)	6	(9)	(9)	(8)	(20)	(17)	2	20%	3	15%	1	11%
Other	(5)	(11)	6	7	33	(20)	40	38	#	60	#	26	#
Total ending balance	\$ 74	\$ 71	\$ 68	\$ 67	\$ 92	\$ 74	\$ 92	\$ 18	24%	\$ 18	24%	\$ 25	37%

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Includes payout annuities.

⁽³⁾ Attributable to interest sensitive products only, which has been approximately 99% of the total ending fixed annuities accumulation values in the periods reported. The asset earnings rate is a calculated yield based on specifically assigned assets.

⁽⁴⁾ In the 2nd quarter of 2012 through the 2nd quarter of 2013, the Gross rates of return on invested assets were impacted by outstanding repurchase agreements. Without these positions, the Gross rates of return on invested assets would have been 5.5%, 5.4%, 5.4%, 5.3% and 5.2% respectively.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Protection Segment

Ameriprise Financial, Inc.
Protection Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq. Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ 13	\$ 14	\$ 14	\$ 14	\$ 14	\$ 27	\$ 28	\$ 1	8%	\$ 1	4%	\$ -	-
Distribution fees	23	22	23	22	23	46	45	-	-	(1)	(2)%	1	5%
Net investment income	106	110	108	111	112	212	223	6	6%	11	5%	1	1%
Premiums	278	283	287	286	293	551	579	15	5%	28	5%	7	2%
Other revenues	108	67	110	105	109	215	214	1	1%	(1)	-	4	4%
Total revenues	528	496	542	538	551	1,051	1,089	23	4%	38	4%	13	2%
Banking and deposit interest expense	-	-	-	-	-	1	-	-	-	(1)	#	-	-
Operating total net revenues	528	496	542	538	551	1,050	1,089	23	4%	39	4%	13	2%
Expenses													
Distribution expenses	18	16	18	16	20	33	36	2	11%	3	9%	4	25%
Interest credited to fixed accounts	35	34	39	34	34	70	68	(1)	(3)%	(2)	(3)%	-	-
Benefits, claims, losses and settlement expenses	277	282	309	292	309	555	601	32	12%	46	8%	17	6%
Amortization of deferred acquisition costs	32	17	31	29	31	62	60	(1)	(3)%	(2)	(3)%	2	7%
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	57	58	52	57	59	114	116	2	4%	2	2%	2	4%
Operating expenses	419	407	449	428	453	834	881	34	8%	47	6%	25	6%
Pretax operating earnings	\$ 109	\$ 89	\$ 93	\$ 110	\$ 98	\$ 216	\$ 208	\$ (11)	(10)%	\$ (8)	(4)%	\$ (12)	(11)%
Pretax operating margin	20.6%	17.9%	17.2%	20.4%	17.8%	20.6%	19.1%	(2.8)%		(1.5)%		(2.6)%	
Return on Equity													
Allocated equity	\$ 1,760	\$ 1,731	\$ 1,753	\$ 1,751	\$ 1,794	\$ 1,760	\$ 1,794	\$ 34	2%	\$ 34	2%	\$ 43	2%
Operating return on allocated equity ⁽¹⁾	15.9%	16.9%	16.6%	16.7%	16.7%	15.9%	16.7%	0.8%		0.8%		-	
Market impact on indexed universal life benefits ⁽²⁾													
Risk margin and nonperformance spread impact	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	-	\$ -	-
Other	-	-	-	-	(2)	-	(2)	(2)	-	(2)	-	(2)	-
Total market impact on indexed universal life benefits excluded from operating earnings	\$ -	\$ -	\$ -	\$ -	\$ (2)	\$ -	\$ (2)	\$ (2)	-	\$ (2)	-	\$ (2)	-
Product Information													
Long Term Care													
Pretax operating earnings	\$ 2	\$ (2)	\$ 5	\$ 5	\$ 2	\$ 4	\$ 7	\$ -	-	\$ 3	75%	\$ (3)	(60)%
Allocated equity	\$ 489	\$ 489	\$ 505	\$ 501	\$ 509	\$ 489	\$ 509	\$ 20	4%	\$ 20	4%	\$ 8	2%
Operating return on allocated equity ⁽¹⁾	2.6%	0.7%	1.1%	1.5%	1.6%	2.6%	1.6%	(1.0)%		(1.0)%		0.1%	
Protection excluding Long Term Care													
Pretax operating earnings	\$ 107	\$ 91	\$ 88	\$ 105	\$ 96	\$ 212	\$ 201	\$ (11)	(10)%	\$ (11)	(5)%	\$ (9)	(9)%
Allocated equity	\$ 1,271	\$ 1,242	\$ 1,248	\$ 1,250	\$ 1,285	\$ 1,271	\$ 1,285	\$ 14	1%	\$ 14	1%	\$ 35	3%
Operating return on allocated equity ⁽¹⁾	21.3%	23.1%	22.6%	22.6%	22.7%	21.3%	22.7%	1.4%		1.4%		0.1%	

⁽¹⁾ Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator.

⁽²⁾ Market impact on indexed universal life benefits, net of hedges and the related DAC amortization, unearned revenue amortization, and the reinsurance accrual.

Variance of greater than 100%.

Ameriprise Financial, Inc.
Protection Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

							Prior Year Comparisons				Seq. Qtr Chg - 2Q									
	2 Qtr 2012		3 Qtr 2012		4 Qtr 2012		1 Qtr 2013		2 Qtr 2013		Year-to-Date		Qtr Chg - 2Q		YTD Chg - 2Q		Diff.		%	
Cash Sales																				
VUL / UL ⁽¹⁾	\$ 60	\$ 68	\$ 79	\$ 64	\$ 81	\$ 116	\$ 145	\$ 21	35%	\$ 29	25%	\$ 17	27%							
Term and whole life	3	2	4	2	3	6	5	-	-	(1)	(17)%	1	50%							
Disability insurance	2	1	1	1	2	3	3	-	-	-	-	1	#							
Auto and home	200	217	200	214	223	397	437	23	12%	40	10%	9	4%							
Total cash sales	\$ 265	\$ 288	\$ 284	\$ 281	\$ 309	\$ 522	\$ 590	\$ 44	17%	\$ 68	13%	\$ 28	10%							
VUL / UL Policyholder Account Balances																				
Beginning balance	\$ 9,740	\$ 9,502	\$ 9,760	\$ 9,859	\$ 10,202	\$ 9,216	\$ 9,859	\$ 462	5%	\$ 643	7%	\$ 343	3%							
Premiums and deposits	231	236	260	234	251	463	485	20	9%	22	5%	17	7%							
Investment performance and interest	(188)	307	128	396	30	387	426	218	#	39	10%	(366)	(92)%							
Withdrawals and surrenders	(281)	(285)	(287)	(287)	(285)	(565)	(572)	(4)	(1)%	(7)	(1)%	2	1%							
Other	-	-	(2)	-	-	1	-	-	-	(1)	#	-	-							
Total ending balance	\$ 9,502	\$ 9,760	\$ 9,859	\$ 10,202	\$ 10,198	\$ 9,502	\$ 10,198	\$ 696	7%	\$ 696	7%	\$ (4)	-							
Premiums by Product																				
Term and whole life	\$ 13	\$ 12	\$ 12	\$ 13	\$ 12	\$ 25	\$ 25	\$ (1)	(8)%	\$ -	-	\$ (1)	(8)%							
Disability insurance	40	40	39	39	39	80	78	(1)	(3)%	(2)	(3)%	-	-							
Long term care	29	29	30	28	28	57	56	(1)	(3)%	(1)	(2)%	-	-							
Auto and home	192	198	202	202	210	381	412	18	9%	31	8%	8	4%							
Intercompany premiums	4	4	4	4	4	8	8	-	-	-	-	-	-							
Total premiums by product	\$ 278	\$ 283	\$ 287	\$ 286	\$ 293	\$ 551	\$ 579	\$ 15	5%	\$ 28	5%	\$ 7	2%							
Auto and Home Insurance																				
Policy count (thousands)	725	742	756	773	795	725	795	70	10%	70	10%	22	3%							
Loss ratio	85.0%	82.8%	97.1%	84.7%	87.1%	82.7%	85.9%	2.1%		3.2%		2.4%								
Expense ratio	15.0%	14.8%	16.0%	15.4%	15.3%	15.3%	15.4%	0.3%		0.1%		(0.1)%								
Combined ratio	100.0%	97.6%	113.1%	100.1%	102.4%	98.0%	101.3%	2.4%		3.3%		2.3%								
DAC Rollforward																				
Life and Health																				
Beginning balance	\$ 809	\$ 797	\$ 793	\$ 797	\$ 810	\$ 814	\$ 797	\$ 1	-	\$ (17)	(2)%	\$ 13	2%							
Capitalization	18	17	22	18	22	34	40	4	22%	6	18%	4	22%							
Amortization due to market impact on indexed universal life benefits	-	-	-	-	1	-	1	1	-	1	-	1	-							
Amortization per income statement	(21)	(6)	(19)	(17)	(18)	(40)	(35)	3	14%	5	13%	(1)	(6)%							
Other	(9)	(15)	1	12	23	(11)	35	32	#	46	#	11	92%							
Total ending balance	\$ 797	\$ 793	\$ 797	\$ 810	\$ 838	\$ 797	\$ 838	\$ 41	5%	\$ 41	5%	\$ 28	3%							
Life Insurance in Force	\$ 190,746	\$ 190,862	\$ 191,447	\$ 191,882	\$ 192,759	\$ 190,746	\$ 192,759	\$ 2,013	1%	\$ 2,013	1%	\$ 877	-							
Net Amount at Risk	\$ 43,874	\$ 43,077	\$ 42,758	\$ 41,990	\$ 41,627	\$ 43,874	\$ 41,627	\$ (2,247)	(5)%	\$ (2,247)	(5)%	\$ (363)	(1)%							
Net Policyholder Reserves																				
VUL / UL	\$ 8,577	\$ 8,840	\$ 8,950	\$ 9,306	\$ 9,318	\$ 8,577	\$ 9,318	\$ 741	9%	\$ 741	9%	\$ 12	-							
Term and whole life	235	233	231	228	226	235	226	(9)	(4)%	(9)	(4)%	(2)	(1)%							
Disability insurance	526	527	524	527	532	526	532	6	1%	6	1%	5	1%							
Long term care and other	2,557	2,581	2,594	2,605	2,649	2,557	2,649	92	4%	92	4%	44	2%							
Auto and home loss and LAE reserves	345	339	356	362	371	345	371	26	8%	26	8%	9	2%							
Total net policyholder reserves	\$ 12,240	\$ 12,520	\$ 12,655	\$ 13,028	\$ 13,096	\$ 12,240	\$ 13,096	\$ 856	7%	\$ 856	7%	\$ 68	1%							

⁽¹⁾ Includes lump sum deposits.

Variance of greater than 100%.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Corporate & Other Segment

Ameriprise Financial, Inc.
Corporate & Other Segment
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	Year-to-Date		Prior Year Comparisons					
						2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ -	\$ (1)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	-	\$ -	-
Distribution fees	-	-	1	-	1	-	1	1	-	1	-	1	-
Net investment income	4	5	(4)	(6)	(5)	8	(11)	(9)	#	(19)	#	1	17 %
Premiums	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenues	3	1	2	3	-	7	3	(3)	#	(4)	(57)%	(3)	#
Total revenues	7	5	(1)	(3)	(4)	15	(7)	(11)	#	(22)	#	(1)	(33)%
Banking and deposit interest expense	-	-	(1)	-	-	-	-	-	-	-	-	-	-
Operating total net revenues	7	5	-	(3)	(4)	15	(7)	(11)	#	(22)	#	(1)	(33)%
Expenses													
Distribution expenses	-	-	-	1	-	-	1	-	-	1	-	(1)	#
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest and debt expense	24	24	24	25	25	46	50	1	4 %	4	9 %	-	-
General and administrative expense	50	38	57	52	56	101	108	6	12 %	7	7 %	4	8 %
Operating expenses	74	62	81	78	81	147	159	7	9 %	12	8 %	3	4 %
Pretax operating loss	\$ (67)	\$ (57)	\$ (81)	\$ (81)	\$ (85)	\$ (132)	\$ (166)	\$ (18)	(27)%	\$ (34)	(26)%	\$ (4)	(5)%

Variance of greater than 100%.

Ameriprise Financial, Inc.
Eliminations ⁽¹⁾
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

						Year-to-Date		Prior Year Comparisons					
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013	Qtr Chg - 2Q		YTD Chg - 2Q		Seq Qtr Chg - 2Q	
								Diff.	%	Diff.	%	Diff.	%
Operating Income Statements													
Revenues													
Management and financial advice fees	\$ (32)	\$ (32)	\$ (31)	\$ (31)	\$ (32)	\$ (62)	\$ (63)	\$ -	-	\$ (1)	(2)%	\$ (1)	(3)%
Distribution fees	(270)	(274)	(291)	(286)	(312)	(549)	(598)	(42)	(16)%	(49)	(9)%	(26)	(9)%
Net investment income	-	-	-	-	(1)	-	(1)	(1)	-	(1)	-	(1)	-
Premiums	(4)	(4)	(4)	(4)	(4)	(8)	(8)	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenues	(306)	(310)	(326)	(321)	(349)	(619)	(670)	(43)	(14)%	(51)	(8)%	(28)	(9)%
Banking and deposit interest expense	(1)	-	-	-	(1)	(2)	(1)	-	-	1	50%	(1)	-
Operating total net revenues	(305)	(310)	(326)	(321)	(348)	(617)	(669)	(43)	(14)%	(52)	(8)%	(27)	(8)%
Expenses													
Distribution expenses	(289)	(295)	(312)	(307)	(333)	(586)	(640)	(44)	(15)%	(54)	(9)%	(26)	(8)%
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative expense	(16)	(15)	(14)	(14)	(15)	(31)	(29)	1	6%	2	6%	(1)	(7)%
Operating expenses	(305)	(310)	(326)	(321)	(348)	(617)	(669)	(43)	(14)%	(52)	(8)%	(27)	(8)%
Pretax operating earnings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	-	\$ -	-

⁽¹⁾ The majority of the amounts represent the impact of inter-segment transfer pricing for both revenues and expenses.



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Balance Sheet and Ratings Information

Ameriprise Financial, Inc.
Consolidated Balance Sheets
Second Quarter 2013

(in millions, unaudited)

	June 30, 2012	September 30, 2012	December 31, 2012	March 31, 2013	June 30, 2013
Assets					
Cash and cash equivalents	\$ 2,721	\$ 3,325	\$ 2,371	\$ 2,160	\$ 2,331
Cash of consolidated investment entities	551	607	579	881	1,046
Investments	40,034	39,815	36,877	36,446	35,388
Investments of consolidated investment entities	4,690	4,587	4,370	4,358	4,579
Separate account assets	69,303	71,919	72,397	75,499	74,815
Receivables	4,339	4,415	4,220	4,256	4,583
Receivables of consolidated investment entities	38	56	95	127	68
Deferred acquisition costs	2,431	2,397	2,399	2,435	2,506
Restricted and segregated cash and investments	1,763	2,060	2,538	2,262	2,241
Other assets	8,319	8,224	7,667	7,684	8,378
Other assets of consolidated investment entities	1,081	1,159	1,216	1,188	1,323
Total Assets	\$ 135,270	\$ 138,564	\$ 134,729	\$ 137,296	\$ 137,258
Liabilities					
Future policy benefits and claims	\$ 31,675	\$ 31,595	\$ 31,217	\$ 30,545	\$ 30,088
Separate account liabilities	69,303	71,919	72,397	75,499	74,815
Customer deposits	10,079	10,048	6,526	6,494	6,586
Short-term borrowings	498	500	501	500	501
Long-term debt	2,403	2,413	2,403	2,389	2,352
Debt of consolidated investment entities	5,213	5,221	4,981	5,148	5,297
Accounts payable and accrued expenses	978	1,145	1,228	1,023	1,191
Accounts payable and accrued expenses of consolidated investment entities	24	25	96	30	107
Other liabilities	5,376	5,779	5,467	5,715	6,706
Other liabilities of consolidated investment entities	108	98	201	336	633
Total Liabilities	125,657	128,743	125,017	127,679	128,276
Equity					
Ameriprise Financial					
Common shares (\$.01 par)	3	3	3	3	3
Additional paid-in capital	6,287	6,363	6,503	6,592	6,730
Retained earnings	5,990	6,087	6,381	6,617	6,831
Appropriated retained earnings of consolidated investment entities	394	390	336	361	299
Treasury stock	(4,611)	(4,953)	(5,325)	(5,697)	(6,148)
Accumulated other comprehensive income, net of tax	942	1,267	1,194	1,084	625
Total Ameriprise Financial Shareholders' Equity	9,005	9,157	9,092	8,960	8,340
Noncontrolling interests	608	664	620	657	642
Total Equity	9,613	9,821	9,712	9,617	8,982
Total Liabilities and Equity	\$ 135,270	\$ 138,564	\$ 134,729	\$ 137,296	\$ 137,258

Ameriprise Financial, Inc.
Capital and Ratings Information
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	June 30, 2012	September 30, 2012	December 31, 2012	March 31, 2013	June 30, 2013
Long-term Debt Summary					
Senior notes	\$ 2,109	\$ 2,119	\$ 2,109	\$ 2,095	\$ 2,058
Junior subordinated notes	294	294	294	294	294
Total Ameriprise Financial long-term debt	2,403	2,413	2,403	2,389	2,352
Non-recourse debt of consolidated investment entities	5,213	5,221	4,981	5,148	5,297
Total long-term debt	\$ 7,616	\$ 7,634	\$ 7,384	\$ 7,537	\$ 7,649
Total Ameriprise Financial long-term debt	\$ 2,403	\$ 2,413	\$ 2,403	\$ 2,389	\$ 2,352
Fair value of hedges and unamortized discount	(159)	(169)	(159)	(145)	(108)
Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount ⁽¹⁾	\$ 2,244	\$ 2,244	\$ 2,244	\$ 2,244	\$ 2,244
Total equity ⁽²⁾	\$ 9,613	\$ 9,821	\$ 9,712	\$ 9,617	\$ 8,982
Noncontrolling interests	(608)	(664)	(620)	(657)	(642)
Total Ameriprise Financial shareholders' equity	9,005	9,157	9,092	8,960	8,340
Equity of consolidated investment entities	(370)	(365)	(312)	(338)	(282)
Total Ameriprise Financial shareholders' equity excluding CIEs ⁽¹⁾	\$ 8,635	\$ 8,792	\$ 8,780	\$ 8,622	\$ 8,058
Total Ameriprise Financial capital	\$ 11,408	\$ 11,570	\$ 11,495	\$ 11,349	\$ 10,692
Total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs ⁽¹⁾	\$ 10,879	\$ 11,036	\$ 11,024	\$ 10,866	\$ 10,302
Debt to capital					
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	21.1 %	20.9 %	20.9 %	21.1 %	22.0 %
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs ⁽¹⁾	20.6 %	20.3 %	20.4 %	20.7 %	21.8 %
Ratings (as of June 30, 2013 earnings release date)					
	A.M. Best Company	Standard & Poor's Rating Services	Moody's Investors Service, Inc.		
Claims Paying Ratings ⁽³⁾					
RiverSource Life Insurance Company	A+	AA-	Aa3		
IDS Property Casualty Ins. Company	A	N/R	N/R		
Debt Ratings ⁽³⁾					
Ameriprise Financial, Inc.	a-	A	A3		

⁽¹⁾ See non-GAAP financial information on pg 34. Non-GAAP financial measure reconciliations can be found on page 45.

⁽²⁾ Includes accumulated other comprehensive income, net of tax.

⁽³⁾ For the most current ratings information, please see the individual rating agency's website.

N/R - Not Rated.

Ameriprise Financial, Inc.
Ameriprise Financial Investments ⁽¹⁾
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	June 30, 2012	September 30, 2012	December 31, 2012	March 31, 2013	June 30, 2013
Cash and cash equivalents	\$ 2,721	\$ 3,325	\$ 2,371	\$ 2,160	\$ 2,331
Investments - Ending Balances					
Available-for-Sale Securities					
Corporate debt securities	18,425	18,787	18,815	18,533	17,732
Residential mortgage backed securities	7,531	7,193	5,429	5,364	5,449
Commercial mortgage backed securities	4,442	4,270	3,419	3,222	2,958
Asset backed securities	1,718	1,651	1,275	1,390	1,405
Total mortgage and other asset backed securities	13,691	13,114	10,123	9,976	9,812
State and municipal obligations	2,172	2,229	2,239	2,256	2,151
US government and agencies obligations	68	61	58	56	54
Foreign government bonds and obligations	216	223	224	215	254
Common and preferred stocks	10	11	13	13	15
Other AFS	8	-	-	-	-
Total other	2,474	2,524	2,534	2,540	2,474
Total available-for-sale securities	34,590	34,425	31,472	31,049	30,018
Commercial mortgage loans	2,584	2,570	2,606	2,621	2,642
Allowance for loan losses	(33)	(29)	(29)	(29)	(29)
Commercial mortgage loans, net	2,551	2,541	2,577	2,592	2,613
Residential mortgage loans	1,134	1,089	1,039	987	951
Allowance for loan losses	(8)	(8)	(7)	(6)	(6)
Residential mortgage loans, net	1,126	1,081	1,032	981	945
Policy loans	750	752	754	754	761
Other investments	1,017	1,016	1,042	1,070	1,051
Total investments	40,034	39,815	36,877	36,446	35,388
Total cash, cash equivalents and investments	\$ 42,755	\$ 43,140	\$ 39,248	\$ 38,606	\$ 37,719
Net unrealized gain Available-for-Sale Securities	\$ 2,434	\$ 3,092	\$ 2,962	\$ 2,745	\$ 1,740
AFS Fixed Maturity Asset Quality - %					
AAA	33 %	32 %	26 %	25 %	25 %
AA	6 %	6 %	6 %	6 %	6 %
AFS securities AA and above	39 %	38 %	32 %	31 %	31 %
A	18 %	18 %	19 %	20 %	20 %
BBB	38 %	39 %	43 %	43 %	42 %
Below investment grade	5 %	5 %	6 %	6 %	7 %
Total AFS fixed maturity asset quality - %	100 %	100 %	100 %	100 %	100 %
Fair Value of Below Investment Grade Investments as a % of Total Cash and Investments	5 %	5 %	6 %	6 %	6 %

⁽¹⁾ Investments excluding investments of CIEs.

Ameriprise Financial, Inc.

Non-GAAP Financial Information

Ameriprise Financial, Inc. (the Company) prepares its financial statements in accordance with accounting principles generally accepted in the United States (U.S. GAAP). This report includes information on both a U.S. GAAP and non-GAAP basis. Management believes that the presentation of these non-GAAP financial measures best reflect the underlying performance of the Company and facilitate a more meaningful trend analysis. Management uses certain of these non-GAAP measures to evaluate our financial performance on a basis comparable to that used by some securities analysts and investors. Also, certain of these non-GAAP measures are taken into consideration, to varying degrees, for purposes of business planning and analysis and certain compensation-related matters. See the reconciliations on pages 6, 15, 44 and 45.

These non-GAAP measures include:

- Adjusted net pretax operating margin;
- Adjusted operating earnings;
- Adjusted operating revenues;
- Ameriprise Financial shareholders' equity excluding AOCI;
- Ameriprise Financial shareholders' equity excluding CIEs;
- Ameriprise Financial shareholders' equity excluding CIEs and AOCI;
- Basic operating earnings per share;
- Effective tax rate excluding noncontrolling interests;
- Operating earnings;
- Operating earnings per diluted share;
- Operating effective tax rate;
- Operating return on equity excluding AOCI;
- Operating total net revenues;
- Pretax operating earnings;
- Pretax operating margin;
- Return on equity excluding AOCI;
- Total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs;
- Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount;
- Total Ameriprise Financial long-term debt to total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs;
- Various financial measures that exclude the results of former banking operations

Reclassification

Certain prior period information has been restated to conform to current period presentation.

Ameriprise Financial, Inc.

Glossary of Selected Terminology - Segments

Advice & Wealth Management - This segment provides financial planning and advice, as well as full service brokerage services, primarily to retail clients through our advisors. Our advisors have access to a diversified selection of both affiliated and non-affiliated products to help clients meet their financial needs. A significant portion of revenues in this segment is fee-based, driven by the level of client assets, which is impacted by both market movements and net asset flows. We also earn net investment income on owned assets primarily from certificate products. This segment also includes the results of operation for Ameriprise National Trust Bank (formerly Ameriprise Bank, FSB), which terminated its deposit-taking and credit-originating activities in the fourth quarter of 2012. This segment earns revenues (distribution fees) for providing non-affiliated products and earns intersegment revenues (distribution fees) for providing our affiliated products and services to our retail clients. Intersegment expenses for this segment include expenses for investment management services provided by our Asset Management segment.

Asset Management - This segment provides investment advice and investment products to retail, high net worth and institutional clients. Such products and services are provided on a global scale through Columbia Management Investment Advisers, LLC (Columbia Management) and Threadneedle Asset Management Holdings Sàrl (Threadneedle). Columbia Management primarily provides U.S. domestic products and services, and Threadneedle primarily provides international investment products and services. We provide clients with U.S. domestic individual products through unaffiliated third-party financial institutions and through our Advice & Wealth Management segment, and we provide institutional products and services through our institutional sales force. International retail products are primarily distributed through third-party financial institutions and unaffiliated financial advisors. Individual products include mutual funds, exchange-traded funds and variable product funds underlying insurance and annuity separate accounts. Institutional asset management services are designed to meet specific client objectives and may involve a range of products, including those that focus on traditional asset classes, separately managed accounts, collateralized loan obligations, hedge funds, collective funds and property funds. Collateralized loan obligations and hedge funds are classified as alternative assets. Revenues in this segment are primarily earned as fees based on managed asset balances, which are impacted by market movements, net asset flows, asset allocation and product mix. We may also earn performance fees from certain accounts where investment performance meets or exceeds certain pre-identified targets. In addition to the products and services provided to third-party clients, management teams serving out Asset Management segment provide all intercompany asset management services for Ameriprise Financial subsidiaries. The fees for such services are reflected within the Asset Management segment results through intersegment transfer pricing. Intersegment expenses for this segment include distribution expenses for services provided by our Advice & Wealth Management, Annuities and Protection segments.

Annuities - This segment provides RiverSource variable and fixed annuity products to individual clients. RiverSource Life Insurance Company and RiverSource Life Insurance Co. of New York provide variable annuity products through our advisors, and fixed annuity products are provided through both affiliated and unaffiliated advisors and financial institutions. These products are designed to help individuals address their asset accumulation and income goals. Revenues for our variable annuity products are primarily earned as fees based on underlying account balances, which are impacted by both market movements and net asset flows. Revenues for our fixed annuity products are primarily earned as net investment income on assets supporting fixed account balances, with profitability significantly impacted by the spread between net investment income earned and interest credited on the fixed account balances. We also earn net investment income on owned assets supporting reserves for immediate annuities and for certain guaranteed benefits offered with variable annuities and on capital supporting the business. Intersegment revenues for this segment reflect fees paid by our Asset Management segment for marketing support and other services provided in connection with the availability of VIT Funds under the variable annuity contracts. Intersegment expenses for this segment include distribution expenses for services provided by our Advice & Wealth Management segment, as well as expenses for investment management services provided by our Asset Management segment.

Protection - This segment provides a variety of products to address the protection and risk management needs of our retail clients, including life, disability income and property-casualty insurance. These products are designed to provide a lifetime of solutions that allow clients to protect income, grow assets and give to loved ones or charity. Life and disability income products are primarily provided through our advisors. Our property-casualty products are sold primarily through affinity relationships. We issue insurance policies through our life insurance subsidiaries and property casualty companies (IDS Property Casualty Insurance Company and its subsidiary, Ameriprise Insurance Company). The primary sources of revenues for this segment are premiums, fees, and charges we receive to assume insurance-related risk. We earn net investment income on owned assets supporting insurance reserves and capital supporting the business. We also receive fees based on the level of assets supporting variable universal life separate account balances. This segment earns intersegment revenues from fees paid by our Asset Management segment for marketing support and other services provided in connection with the availability of VIT Funds under the variable universal life contracts. Intersegment expenses for this segment include distribution expenses for services provided by our Advice & Wealth Management segment, as well as expenses for investment management services provided by our Asset Management segment.

Corporate & Other - This segment consists of net investment income or loss on corporate level assets, including excess capital held in our subsidiaries and other unallocated equity and other revenues as well as unallocated corporate expenses.

Ameriprise Financial, Inc.

Glossary of Selected Terminology

Adjusted Net Pretax Operating Margin - An internal measure designed to calculate operating margins similar to how asset management companies define operating margins. A ratio representing adjusted operating earnings as a percentage of adjusted operating revenues for the asset management segment.

Adjusted Operating Earnings - Asset management segment pretax operating earnings less operating net investment income plus amortization of intangibles.

Adjusted Operating Revenues - Asset management segment operating total net revenues less pass through distribution revenue and subadvisory and other pass through revenues.

Affiliated General Account Assets - Balance sheet assets from various affiliates managed and reported by Columbia.

Allocated Equity - The internal allocation of consolidated Ameriprise Financial shareholders' equity, excluding accumulated other comprehensive income (loss) and CIEs, is based on management's best estimate of capital required to support the business. Estimates reflect the higher of regulatory or rating agency capital requirements, and includes capital held for some stress contingencies. Equity is allocated to our operating segments for purposes of measuring segment return on allocated equity. For the Corporate & Other segment, allocated equity also includes any equity available after equity has been allocated to the operating segments. Allocated equity is not adjusted for non-operating items except for CIEs.

Alternative Assets - Assets reported by the Company that include Hedge Funds and Collateralized Debt Obligations ("CDO").

Ameriprise Financial - Ameriprise Financial includes ownership interests in subsidiaries that are attributable, directly or indirectly, to Ameriprise Financial, Inc. and excludes noncontrolling interests.

AOCI - Accumulated other comprehensive income (loss), net of tax.

Assets Under Administration - Assets under administration include assets for which we provide administrative services such as client assets invested in other companies' products that we offer outside of our wrap accounts. These assets include those held in clients' brokerage accounts. We generally record fees received from administered assets as distribution fees. We do not exercise management discretion over these assets and do not earn a management fee. These assets are not reported on our Consolidated Balance Sheets. Assets under administration also include certain assets on our Consolidated Balance Sheets for which we do not provide investment management services and do not recognize management fees, such as investments in non-affiliated funds held in the separate accounts of our life insurance subsidiaries. These assets do not include assets under advisement, for which we provide model portfolios but do not have full discretionary investment authority.

Assets Under Management - Assets under management include assets for which we provide investment management services, such as the assets of the Columbia funds and Threadneedle funds, assets of institutional clients, and client assets held in wrap and personal trust accounts as well as assets managed by sub-advisors selected by us. Assets under management also include certain assets on our Consolidated Balance Sheets for which we provide investment management services and recognize management fees in our Asset Management segment, such as the assets of the general account, RiverSource Variable Product funds held in the separate accounts of our life insurance subsidiaries, and client assets of CIEs. These assets do not include assets under advisement, for which we provide model portfolios, but do not have full discretionary investment authority.

Auto & Home Insurance - Personal auto and home protection products marketed directly to customers through marketing affiliates such as Costco Wholesale Corporation and Ford Motor Credit Company. We sell these products through our auto and home subsidiary, IDS Property Casualty Insurance Company (doing business as Ameriprise Auto & Home Insurance).

Cash Sales - Cash sales are the dollar value volume indicator that captures gross new cash inflows which generate product revenue streams to our company. This includes primarily "client initiated" activity that results in an incremental increase in assets or premiums in force (but doesn't need to result in time of sale revenue), or activity that doesn't increase assets or premiums in force, but generates "fee revenue".

Consolidated Investment Entities ("CIEs") - CIEs include certain property and hedge funds as well as the variable interest entities required to be consolidated under current accounting standards.

DAC Rollforward Other - We record unrealized securities gains (losses) in accumulated other comprehensive income (loss), net of income tax provision (benefit) and net of adjustments in other asset and liability balances, such as DAC, to reflect the expected impact on their carrying values had the unrealized securities gains (losses) been realized as of the respective balance sheet dates.

Deferred Acquisition Costs and Amortization - Deferred acquisition costs ("DAC") represent the direct costs of acquiring new protection and annuity contracts, principally direct sales commissions and other distribution and underwriting costs that have been deferred on the sale of life, disability income, long term care, auto, and home insurance and annuities. DAC also includes deferred direct sales commissions on certain mutual fund products. These costs are deferred to the extent they are directly related to the acquisition of new business and are recoverable from future profits.

Life Insurance in Force - The total amount of all life insurance death benefits currently insured by our company.

Market Impact on Indexed Universal Life Benefits - The impact of changes in financial market conditions on benefit costs associated with indexed universal life benefits accounted for as embedded derivatives, net of changes in associated economic hedge values and net of related impacts on DAC amortization, unearned revenue amortization, and the reinsurance accrual. This market impact includes the risk margin and nonperformance spread impact.

Market Impact on Variable Annuity Guaranteed Living Benefits - The impact of changes in financial market conditions on benefit costs associated with variable annuity guaranteed living benefits accounted for as embedded derivatives, net of changes in associated economic hedge values and net of related impacts on DAC and DSIC amortization. This market impact includes the risk margin and nonperformance spread impact.

Net Amount at Risk - Life insurance in force less policyholder reserves net of reinsurance.

Net Flows - Sales less redemptions and miscellaneous flows which may include reinvested dividends.

Net New Flows - Mutual or VP/VIT fund inflows less outflows.

Operating Earnings - Net income attributable to Ameriprise Financial less integration/restructuring charges, net of tax, market impact on variable annuity guaranteed living benefits and indexed universal life benefits, net of tax, income (loss) from discontinued operations, net of tax and realized gains, net of tax, plus realized losses, net of tax.

Operating Expenses - Total expenses less integration/restructuring charges, market impact on variable annuity guaranteed living benefits, market impact on indexed universal life benefits and expense from consolidated investment entities.

Operating Net Investment Income - Net investment income minus net realized gains (losses) and net investment income from consolidated investment entities.

Operating Return on Allocated Equity - Calculated using operating earnings subject to the quarterly operating effective tax rate for the last four quarters in the numerator and the average allocated equity as of the last day of the trailing four quarters and current quarter in the denominator. Operating earnings are based on the regulatory levels of assets for each product line, not the higher of regulatory or rating agency requirements.

Operating Total Net Revenues - Total net revenues less realized gains plus realized losses plus/less indexed universal life market impact on reinsurance and unearned revenue less revenue from consolidated investment entities and integration/restructuring.

Pretax Operating Earnings - Income from continuing operations before income tax provision plus or minus net realized gains (losses) plus integration/restructuring charges plus market impact on variable annuity guaranteed living benefits plus market impact on indexed universal life benefits minus pretax income (loss) from consolidated investment entities.

Pretax Operating Margin - A ratio representing pretax operating earnings as a percentage of operating total net revenues.

Pretax Income (Loss) Margin - A ratio representing pretax income (loss) as a percentage of total net revenues.

Risk Margin and Nonperformance Spread Impact - The portion of the market impact on variable annuity guaranteed living benefits and indexed universal life benefits related to liability valuation adjustments made in accordance with Financial Accounting Standards Board Accounting Standards Codification 820, *Fair Value Measurements and Disclosures* ("ASC 820") that management considers to be non-economic, including the impact of discounting projected benefits at a rate reflecting a current estimate of RiverSource Life's nonperformance spread.

Separate Account - Represents assets and liabilities that are maintained and established primarily for the purpose of funding variable annuity and insurance products. The assets of the separate account are only available to fund the liabilities of the variable annuity contract holders and others with contracts requiring premiums or other deposits to the separate account. Clients elect to invest premiums in stock, bond and/or money market funds depending on their risk tolerance. All investment performance, net of fees, is passed through to the client.

Threadneedle - Threadneedle Asset Management Holdings Sarl is a holding company for the London-based Threadneedle companies, which provide investment management products and services.

Total Ameriprise Financial Capital - Total Ameriprise Financial shareholders' equity plus total Ameriprise Financial long-term debt. Total Ameriprise Financial capital is also presented excluding fair value of hedges, unamortized discount and equity of CIEs.

Total Ameriprise Financial Long-term Debt to Total Ameriprise Financial Capital Ratio - A ratio comprised of total Ameriprise Financial long-term debt divided by Ameriprise Financial capital. We also present total Ameriprise Financial long-term debt to total Ameriprise Financial capital ratios excluding fair value of hedges, unamortized discount and equity of consolidated investment entities.

Wrap Accounts - Wrap accounts enable our clients to purchase other securities such as mutual funds in connection with investment advisory fee-based "wrap account" programs or services. We offer clients the opportunity to select products that include affiliated and non-affiliated funds. We currently offer both discretionary and non-discretionary investment advisory wrap accounts. In a discretionary wrap account, an unaffiliated investment advisor or our investment management subsidiary, Columbia Management Investment Advisers, LLC, chooses the underlying investments in the portfolio on behalf of the client. In a non-discretionary wrap account, the client chooses the underlying investments in the portfolio based, to the extent the client elects, in part or whole on the recommendations of their financial advisor. Investors in our wrap accounts generally pay an asset-based fee based on the assets held in their wrap accounts. These investors also pay any related fees or costs included in the underlying securities held in that account, such as underlying mutual fund operating expenses and Rule 12b-1 fees.

Exhibit A



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Disclosed Items

Ameriprise Financial, Inc.
Disclosed Items
2 Qtr 2013

Excluded from Operating Earnings

(in millions, unaudited)	Annuities		Protection	Corporate and Eliminations		
	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽²⁾	Market Impact on Indexed Universal Life Benefits ⁽³⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾	Restructuring Charges ⁽⁵⁾
Revenues						
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ (29)	\$ -
Distribution fees	-	-	-	-	-	-
Net investment income	(3)	-	-	3	7	-
Premiums	-	-	-	-	-	-
Other revenues	-	-	(1)	-	34	-
Total revenues	(3)	-	(1)	3	12	-
Banking and deposit interest expense	-	-	-	-	-	-
Total net revenues	(3)	-	(1)	3	12	-
Expenses						
Distribution expenses	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	2	-	-	-
Benefits, claims, losses and settlement expenses	-	51	-	-	-	-
Amortization of deferred acquisition costs	-	(8)	(1)	-	-	-
Interest and debt expense	-	-	-	-	35	-
General and administrative expense	-	-	-	-	17	1
Total expenses	-	43	1	-	52	1
Pretax segment income (loss)	(3)	(43)	(2)	3	(40)	(1)
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	(40)	-
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (3)	\$ (43)	\$ (2)	\$ 3	\$ -	\$ (1)

Included in Operating Earnings

(in millions, unaudited)	Asset Management		Annuities	Protection		Consolidated
	Gain on Sale - Cofunds ⁽⁶⁾	CDO Benefit ⁽⁷⁾	Market Impacts to DAC/DSIC ⁽⁸⁾	Reserve Adjustment ⁽⁹⁾	Auto & Home Catastrophe Losses ⁽¹⁰⁾	Compensation Items ⁽¹¹⁾
Revenues						
Management and financial advice fees	\$ -	\$ 17	\$ -	\$ -	\$ -	\$ -
Distribution fees	-	-	-	-	-	-
Net investment income	30	10	-	-	-	-
Premiums	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-
Total revenues	30	27	-	-	-	-
Banking and deposit interest expense	-	-	-	-	-	-
Operating total net revenues	30	27	-	-	-	-
Expenses						
Distribution expenses	-	-	-	-	-	4
Interest credited to fixed accounts	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	3	8	4	-
Amortization of deferred acquisition costs	-	-	9	-	-	-
Interest and debt expense	-	-	-	-	-	-
General and administrative expense	-	8	-	-	-	17
Operating expenses	-	8	12	8	4	21
Pretax operating earnings	\$ 30	\$ 19	\$ (12)	\$ (8)	\$ (4)	\$ (21)

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Variable annuity guaranteed living benefit impacts include:

\$50 million net expense related to hedged variable annuity living benefits

\$7 million decrease in DAC and DSIC amortization resulting from hedged living benefits

⁽³⁾ Indexed universal life benefit impacts include:

\$2 million net expense related to hedged indexed universal life benefits

\$1 million decrease in DAC amortization resulting from hedged indexed universal life benefits

\$1 million increase in unearned revenue reserve amortization and reinsurance accrual from hedged indexed universal life benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Non-recurring restructuring charges related to exiting the banking business

⁽⁶⁾ Threadneedle gain on sale of strategic business investment in Cofunds

⁽⁷⁾ CDO fund liquidation benefit

⁽⁸⁾ Increase in DAC and DSIC amortization from lower than projected separate account growth

⁽⁹⁾ Disability income insurance reserve adjustment

⁽¹⁰⁾ Above the normal expected level of claims experience; total catastrophe losses were \$18 million for the quarter

⁽¹¹⁾ True-up of performance based compensation, retention and benefit items as well as severance expense

Ameriprise Financial, Inc.
Disclosed Items
1 Qtr 2013

Excluded from Operating Earnings

	Advice & Wealth Management	Annuities		Protection		Corporate and Eliminations		
	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on Indexed Universal Life Benefits ⁽³⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾	Restructuring Charges ⁽⁵⁾
(in millions, unaudited)								
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (12)	\$ -
Distribution fees	-	-	-	-	-	-	-	-
Net investment income	1	(1)	-	(1)	-	2	77	-
Premiums	-	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	17	-
Total revenues	1	(1)	-	(1)	-	2	82	-
Banking and deposit interest expense	-	-	-	-	-	-	-	-
Total net revenues	1	(1)	-	(1)	-	2	82	-
Expenses								
Distribution expenses	-	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	1	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	1	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	41	-
General and administrative expense	-	-	-	-	-	-	11	2
Total expenses	-	-	2	-	-	-	52	2
Pretax segment income (loss)	1	(1)	(2)	(1)	-	2	30	(2)
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	30	-
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ 1	\$ (1)	\$ (2)	\$ (1)	\$ -	\$ 2	\$ -	\$ (2)

Included in Operating Earnings

	Asset Management	Annuities	Protection
	Threadneedle Valuation ⁽⁶⁾	Market Impacts to DAC/DSIC ⁽⁷⁾	Market Impacts to DAC/DSIC ⁽⁷⁾
(in millions, unaudited)			
Revenues			
Management and financial advice fees	\$ -	\$ -	\$ -
Distribution fees	-	-	-
Net investment income	-	-	-
Premiums	-	-	-
Other revenues	-	-	-
Total revenues	-	-	-
Banking and deposit interest expense	-	-	-
Operating total net revenues	-	-	-
Expenses			
Distribution expenses	-	-	-
Interest credited to fixed accounts	-	-	-
Benefits, claims, losses and settlement expenses	-	(3)	-
Amortization of deferred acquisition costs	-	(11)	(1)
Interest and debt expense	-	-	-
General and administrative expense	2	-	-
Operating expenses	2	(14)	(1)
Pretax operating earnings	\$ (2)	\$ 14	\$ 1

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Variable annuity guaranteed living benefit impacts include:
\$1 million net expense related to hedged variable annuity living benefits
\$1 million increase in DAC and DSIC amortization resulting from hedged living benefits

⁽³⁾ Indexed universal life benefit impacts include:
\$0 million net expense related to hedged indexed universal life benefits
\$0 million increase in DAC amortization resulting from hedged indexed universal life benefits
\$0 million increase in unearned revenue reserve amortization and reinsurance accrual from hedged indexed universal life benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Non-recurring restructuring charges related to exiting the banking business

⁽⁶⁾ Impact related to Threadneedle's estimated change in market valuation attributable to its employee incentive compensation program

⁽⁷⁾ Decrease in DAC and DSIC amortization from higher than projected separate account growth

Ameriprise Financial, Inc.
Disclosed Items
4 Qtr 2012

Excluded from Operating Earnings

	Advice & Wealth Management		Annuities		Corporate and Eliminations	
	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽²⁾⁽⁷⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽³⁾	Restructuring Charges ⁽⁴⁾
(in millions, unaudited)						
Revenues						
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ (11)	\$ -
Distribution fees	-	-	-	-	-	-
Net investment income	84	(3)	-	1	(8)	-
Premiums	-	-	-	-	-	-
Other revenues	-	-	-	-	10	5
Total revenues	84	(3)	-	1	(9)	5
Banking and deposit interest expense	-	-	-	-	-	1
Total net revenues	84	(3)	-	1	(9)	4
Expenses						
Distribution expenses	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	57	-	-	-
Amortization of deferred acquisition costs	-	-	(12)	-	-	-
Interest and debt expense	-	-	-	-	42	-
General and administrative expense	-	-	-	-	6	9
Total expenses	-	-	45	-	48	9
Pretax segment income (loss)	84	(3)	(45)	1	(57)	(5)
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	(57)	-
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ 84	\$ (3)	\$ (45)	\$ 1	\$ -	\$ (5)

Included in Operating Earnings

	Annuities		Protection	Corporate and Eliminations	Consolidated
	Market Impacts to DAC/DSIC ⁽⁵⁾	Valuation Model Revisions ⁽⁶⁾⁽⁷⁾	Auto & Home Catastrophe Losses ⁽⁸⁾	Settlement with Third Party Service Provider ⁽⁹⁾	Tax Adjustment ⁽¹⁰⁾
(in millions, unaudited)					
Revenues					
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -
Distribution fees	-	-	-	-	-
Net investment income	-	-	-	-	-
Premiums	-	-	-	-	-
Other revenues	-	-	-	-	-
Total revenues	-	-	-	-	-
Banking and deposit interest expense	-	-	-	-	-
Operating total net revenues	-	-	-	-	-
Expenses					
Distribution expenses	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-
Benefits, claims, losses and settlement expenses	(1)	(53)	20	-	-
Amortization of deferred acquisition costs	(1)	10	-	-	-
Interest and debt expense	-	-	-	-	-
General and administrative expense	-	-	-	(15)	-
Operating expenses	(2)	(43)	20	(15)	-
Pretax operating earnings	\$ 2	\$ 43	\$ (20)	\$ 15	\$ -
Tax adjustment	-	-	-	-	16

(1) Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

(2) Variable annuity guaranteed living benefit impacts include:

\$59 million net expense related to hedged variable annuity living benefits

\$14 million decrease in DAC and DSIC amortization resulting from hedged living benefits

(3) Reflects revenues and expenses of Consolidated Investment Entities

(4) Non-recurring restructuring charges related to exiting the banking business

(5) Decrease in DAC and DSIC amortization from higher than projected separate account growth

(6) Revisions to certain calculations in the valuation of Variable Annuities

(7) \$2 million expense attributable to valuation model revisions is excluded from operating earnings and disclosed as part of the Market Impact on VA Guaranteed Living Benefits

(8) Catastrophe losses related to Superstorm Sandy

(9) Positive impact related to settlement with a third party service provider

(10) Tax adjustment from prior periods

Ameriprise Financial, Inc.
Disclosed Items
3 Qtr 2012

Excluded from Operating Earnings

(in millions, unaudited)	Advice & Wealth Management		Annuities		Protection		Corporate and Eliminations	
	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Market Impact on VA Guaranteed Living Benefits ⁽²⁾⁽⁸⁾		Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽³⁾	Restructuring Charges ⁽⁴⁾
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (11)	\$ -
Distribution fees	-	-	-	-	-	-	-	-
Net investment income	(67)	1	-	-	(1)	(1)	43	(7)
Premiums	-	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	(5)	-
Total revenues	(67)	1	-	-	(1)	(1)	27	(7)
Banking and deposit interest expense	-	-	-	-	-	-	-	1
Total net revenues	(67)	1	-	-	(1)	(1)	27	(8)
Expenses								
Distribution expenses	-	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	117	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	(26)	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	44	-
General and administrative expense	-	-	-	-	-	-	5	9
Total expenses	-	-	91	-	-	-	49	9
Pretax segment income (loss)	(67)	1	(91)	(1)	(1)	(1)	(22)	(17)
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	(22)	-
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (67)	\$ 1	\$ (91)	\$ (1)	\$ (1)	\$ (1)	\$ -	\$ (17)

Included in Operating Earnings

(in millions, unaudited)	Asset Management		Annuities		Protection	
	Hedge Fund Redemption Performance Fees ⁽⁵⁾	Market Impacts to DAC/DSIC ⁽⁶⁾	Valuation Assumptions & Model Changes ⁽⁷⁾⁽⁸⁾	Market Impacts to DAC/DSIC ⁽⁶⁾	Valuation Assumptions & Model Changes ⁽⁷⁾	
Revenues						
Management and financial advice fees	*	\$ -	\$ -	\$ -	\$ -	-
Distribution fees	-	-	-	-	-	-
Net investment income	-	-	-	-	-	-
Premiums	-	-	-	-	-	-
Other revenues	-	-	-	-	-	(41)
Total revenues	-	-	-	-	-	(41)
Banking and deposit interest expense	-	-	-	-	-	-
Operating total net revenues	-	-	-	-	-	(41)
Expenses						
Distribution expenses	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	(3)	32	-	-	(14)
Amortization of deferred acquisition costs	-	(11)	28	(1)	-	(14)
Interest and debt expense	-	-	-	-	-	-
General and administrative expense	-	-	-	-	-	-
Operating expenses	-	(14)	60	(1)	-	(28)
Pretax operating earnings	\$ 7	\$ 14	\$ (60)	\$ 1	\$ (13)	

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Variable annuity guaranteed living benefit impacts include:

\$123 million net expense related to hedged variable annuity living benefits

\$32 million decrease in DAC and DSIC amortization resulting from hedged living benefits

⁽³⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁴⁾ Non-recurring restructuring charges related to exiting the banking business

⁽⁵⁾ The company has chosen not to disclose the gross revenue and expense amounts for competitive reasons, but instead has shown the net impact on pretax operating earnings

⁽⁶⁾ Decrease in DAC and DSIC amortization from higher than projected separate account growth

⁽⁷⁾ Net pretax impact of annual review/updates of valuation assumptions and model changes

⁽⁸⁾ \$10 million expense attributable to annual review/updates of valuation assumptions and model changes is excluded from operating earnings and disclosed as part of the Market Impact on VA Guaranteed Living Benefits

Ameriprise Financial, Inc.
Disclosed Items
2 Qtr 2012

Excluded from Operating Earnings

	Advice & Wealth Management		Asset Management		Annuities		Protection	Corporate and Eliminations		
	Securities Gains/(Losses) ⁽¹⁾	Integration Charges ⁽²⁾	Securities Gains/(Losses) ⁽¹⁾	Market impact on VA Guaranteed Living Benefits ⁽³⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	Securities Gains/(Losses) ⁽¹⁾	CIEs ⁽⁴⁾	Restructuring Charges ⁽⁵⁾
(in millions, unaudited)										
Revenues										
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (10)	\$ -	\$ -
Distribution fees	-	-	-	-	-	-	-	-	-	-
Net investment income	(4)	-	(2)	-	(1)	2	14	-	-	-
Premiums	-	-	-	-	-	-	-	-	-	-
Other revenues	-	-	-	-	-	-	(3)	-	-	-
Total revenues	(4)	-	(2)	-	(1)	2	1	-	-	-
Banking and deposit interest expense	-	-	-	-	-	-	-	-	-	-
Total net revenues	(4)	-	(2)	-	(1)	2	1	-	-	-
Expenses										
Distribution expenses	-	-	-	-	-	-	-	-	-	-
Interest credited to fixed accounts	-	-	-	-	-	-	-	-	-	-
Benefits, claims, losses and settlement expenses	-	-	-	11	-	-	-	-	-	-
Amortization of deferred acquisition costs	-	-	-	5	-	-	-	-	-	-
Interest and debt expense	-	-	-	-	-	-	48	-	-	-
General and administrative expense	-	22	-	-	-	-	-	6	-	4
Total expenses	-	22	-	16	-	-	54	-	-	4
Pretax segment income (loss)	(4)	(22)	(2)	(16)	(1)	2	(53)	-	(4)	-
Less: Net income (loss) attributable to noncontrolling interest	-	-	-	-	-	-	(53)	-	-	-
Pretax segment gain (loss) attributable to Ameriprise Financial	\$ (4)	\$ (22)	\$ (2)	\$ (16)	\$ (1)	\$ 2	\$ -	\$ -	\$ (4)	\$ -

Included in Operating Earnings

	Annuities				Protection		Consolidated	
	Guaranty Fund Assessments ⁽⁶⁾	Valuation Model Updates ⁽⁷⁾	Market Impacts to DAC/DSIC ⁽⁸⁾	Reserve Release ⁽⁹⁾	Market Impacts to DAC/DSIC ⁽⁹⁾	Auto & Home Catastrophe Losses ⁽¹⁰⁾	Net Tax-Related Item ⁽¹¹⁾	
(in millions, unaudited)								
Revenues								
Management and financial advice fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Distribution fees	-	-	-	-	-	-	-	
Net investment income	-	-	-	-	-	-	-	
Premiums	-	-	-	-	-	-	-	
Other revenues	-	-	-	-	-	-	-	
Total revenues	-	-	-	-	-	-	-	
Banking and deposit interest expense	-	-	-	-	-	-	-	
Operating total net revenues	-	-	-	-	-	-	-	
Expenses								
Distribution expenses	-	-	-	-	-	-	-	
Interest credited to fixed accounts	-	2	-	-	-	-	-	
Benefits, claims, losses and settlement expenses	-	12	3	(9)	-	8	-	
Amortization of deferred acquisition costs	-	-	8	-	1	-	-	
Interest and debt expense	-	-	-	-	-	-	-	
General and administrative expense	6	-	-	-	-	-	-	
Operating expenses	6	14	11	(9)	1	8	-	
Pretax operating earnings	\$ (6)	\$ (14)	\$ (11)	\$ 9	\$ (1)	\$ (8)	\$ -	
Net tax-related item							\$ 40	

⁽¹⁾ Pretax net realized investment gains/(losses) on Available-for-Sale securities and other securities

⁽²⁾ Non-recurring integration charges related to Columbia Management acquisition

⁽³⁾ Variable annuity guaranteed living benefit impacts include:

\$9 million net expense related to hedged variable annuity living benefits

\$7 million increase in DAC and DSIC amortization resulting from hedged living benefits

⁽⁴⁾ Reflects revenues and expenses of Consolidated Investment Entities

⁽⁵⁾ Non-recurring restructuring charges related to exiting the banking business

⁽⁶⁾ Insurance industry guaranty fund assessments, primarily related to Executive Life of NY (unaffiliated)

⁽⁷⁾ Revisions to certain calculations in the valuation of our insurance and annuity products

⁽⁸⁾ Increase in DAC and DSIC amortization from lower than projected separate account growth

⁽⁹⁾ Release of excess life insurance reserve

⁽¹⁰⁾ Above the normal expected level of claims experience due to storms; total catastrophe losses were \$17 million for the quarter

⁽¹¹⁾ Tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods

Exhibit B



Statistical Supplement Package

(unaudited)

Second Quarter 2013

Non-GAAP Financial Measure Reconciliations

Ameriprise Financial, Inc.
Non-GAAP Financial Measure Reconciliations
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	Year-to-date						
	2 Qtr 2012	3 Qtr 2012	4 Qtr 2012	1 Qtr 2013	2 Qtr 2013	2012	2013
Return on Equity							
Net income attributable to Ameriprise Financial (last twelve months)	\$ 1,027	\$ 876	\$ 1,029	\$ 1,120	\$ 1,218	\$ 1,027	\$ 1,218
Less income (loss) from discontinued operations, net of tax (last twelve months)	13	10	(2)	(2)	(2)	13	(2)
Net income from continuing operations attributable to Ameriprise Financial (last twelve months)	1,014	866	1,031	1,122	1,220	1,014	1,220
Less adjustments ⁽¹⁾	(172)	(320)	(214)	(126)	(172)	(172)	(126)
Operating earnings (last twelve months)	\$ 1,186	\$ 1,186	\$ 1,245	\$ 1,248	\$ 1,346	\$ 1,186	\$ 1,346
Total Ameriprise Financial shareholders' equity (five point quarter end average)	\$ 9,072	\$ 9,057	\$ 9,071	\$ 9,066	\$ 8,911	\$ 9,072	\$ 8,911
Less assets and liabilities held for sale (five point quarter end average)	16	21	-	-	-	16	-
Less AOCI, net of tax (five point quarter end average)	804	912	1,001	1,068	1,023	804	1,023
Total Ameriprise Financial shareholders' equity from continuing operations excluding AOCI (five point quarter end average)	8,252	8,124	8,070	7,998	7,888	8,252	7,888
Less equity impacts attributable to the consolidated investment entities (five point quarter end average)	427	406	397	384	356	427	356
Operating equity (five point quarter end average)	\$ 7,825	\$ 7,718	\$ 7,673	\$ 7,614	\$ 7,532	\$ 7,825	\$ 7,532
Return on equity excluding AOCI	12.3%	10.7%	12.8%	14.0%	15.5%	12.3%	15.5%
Operating return on equity excluding AOCI	15.2%	15.4%	16.2%	16.4%	17.9%	15.2%	17.9%
Effective Tax Rate							
Income from continuing operations before income tax provision	\$ 299	\$ 199	\$ 418	\$ 487	\$ 402	\$ 621	\$ 889
Less pretax income (loss) attributable to noncontrolling interests	(53)	(22)	(57)	30	(40)	(49)	(10)
Income from continuing operations before income tax provision excluding consolidated investment entities (CIEs)	352	221	475	457	442	670	899
Less adjustments ⁽²⁾	(47)	(176)	32	(3)	(46)	(185)	(49)
Pretax operating earnings	\$ 399	\$ 397	\$ 443	\$ 460	\$ 488	\$ 855	\$ 948
Income tax provision from continuing operations	\$ 128	\$ 47	\$ 87	\$ 121	\$ 120	\$ 201	\$ 241
Operating income tax provision	\$ 145	\$ 108	\$ 76	\$ 122	\$ 136	\$ 266	\$ 258
Effective tax rate ⁽³⁾	42.8%	23.8%	20.8%	25.0%	29.6%	32.4%	27.1%
Effective tax rate excluding noncontrolling interests ⁽³⁾	36.4%	21.4%	18.3%	26.6%	26.9%	30.0%	26.8%
Operating effective tax rate ⁽³⁾	36.3%	27.2%	17.2%	26.5%	27.9%	31.1%	27.2%

⁽¹⁾ Adjustments reflect the trailing twelve months' sum of after-tax net realized gains/losses; the market impact on variable annuity guaranteed living benefits net of hedges and related DSIC and DAC amortization; the market impact on indexed universal life benefits, net of hedges and the related DAC amortization, unearned revenue amortization, and the reinsurance accrual; and integration/restructuring charges. After-tax is calculated using the statutory tax rate of 35%.

⁽²⁾ Adjustments reflect net realized gains/losses; the market impact on variable annuity guaranteed living benefits net of hedges and related DSIC and DAC amortization; the market impact on indexed universal life benefits, net of hedges and the related DAC amortization, unearned revenue amortization, and the reinsurance accrual; and integration/restructuring charges.

⁽³⁾ Q2 2012 includes a tax-related item related to incomplete data received from a third party service provider for securities lending activities in prior periods.

Ameriprise Financial, Inc.
Non-GAAP Financial Measure Reconciliations
Second Quarter 2013

(in millions unless otherwise noted, unaudited)

	June 30, 2012	September 30, 2012	December 31, 2012	March 31, 2013	June 30, 2013
Long-term Debt Summary					
Senior notes	\$ 2,109	\$ 2,119	\$ 2,109	\$ 2,095	\$ 2,058
Junior subordinated notes	294	294	294	294	294
Total Ameriprise Financial long-term debt	2,403	2,413	2,403	2,389	2,352
Less fair value of hedges and unamortized discount	159	169	159	145	108
Total Ameriprise Financial long-term debt excluding fair value of hedges and unamortized discount	<u>\$ 2,244</u>	<u>\$ 2,244</u>	<u>\$ 2,244</u>	<u>\$ 2,244</u>	<u>\$ 2,244</u>
Equity Summary					
Total equity	\$ 9,613	\$ 9,821	\$ 9,712	\$ 9,617	\$ 8,982
Less noncontrolling interests	608	664	620	657	642
Total Ameriprise Financial shareholders' equity	9,005	9,157	9,092	8,960	8,340
Less equity of consolidated investment entities	370	365	312	338	282
Total Ameriprise Financial shareholders' equity excluding CIEs	<u>\$ 8,635</u>	<u>\$ 8,792</u>	<u>\$ 8,780</u>	<u>\$ 8,622</u>	<u>\$ 8,058</u>
Capital Summary					
Total Ameriprise Financial long-term debt	\$ 2,403	\$ 2,413	\$ 2,403	\$ 2,389	\$ 2,352
Total Ameriprise Financial shareholders' equity	9,005	9,157	9,092	8,960	8,340
Total Ameriprise Financial capital	11,408	11,570	11,495	11,349	10,692
Less equity of consolidated investment entities	370	365	312	338	282
Less fair value of hedges and unamortized discount	159	169	159	145	108
Total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs	<u>\$ 10,879</u>	<u>\$ 11,036</u>	<u>\$ 11,024</u>	<u>\$ 10,866</u>	<u>\$ 10,302</u>
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital	21.1%	20.9%	20.9%	21.1%	22.0%
Total Ameriprise Financial long-term debt to total Ameriprise Financial capital excluding fair value of hedges, unamortized discount and equity of CIEs	20.6%	20.3%	20.4%	20.7%	21.8%
Ameriprise Financial shareholders' equity	\$ 9,005	\$ 9,157	\$ 9,092	\$ 8,960	\$ 8,340
AOCI	942	1,267	1,194	1,084	625
Appropriated retained earnings of CIEs	394	390	336	361	299
AOCI attributable to CIEs	(24)	(25)	(24)	(23)	(17)
Ameriprise Financial shareholders' equity	\$ 9,005	\$ 9,157	\$ 9,092	\$ 8,960	\$ 8,340
Less AOCI	942	1,267	1,194	1,084	625
Ameriprise Financial shareholders' equity excluding AOCI	<u>\$ 8,063</u>	<u>\$ 7,890</u>	<u>\$ 7,898</u>	<u>\$ 7,876</u>	<u>\$ 7,715</u>
Ameriprise Financial shareholders' equity	\$ 9,005	\$ 9,157	\$ 9,092	\$ 8,960	\$ 8,340
Less appropriated retained earnings of CIEs	394	390	336	361	299
Less AOCI	942	1,267	1,194	1,084	625
Ameriprise Financial shareholders' equity excluding CIEs and AOCI	<u>\$ 7,669</u>	<u>\$ 7,500</u>	<u>\$ 7,562</u>	<u>\$ 7,515</u>	<u>\$ 7,416</u>